The MBIA Land Development Council, in partnership with The Land Use Institute, presents

**Advanced Principles of Land Development**

Moderated by David S. Thaler, PE, LS, F.NSPE, F.A.S.C.E.
D.S. Thaler & Assoc., LLC

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**Tuesday Nights**

**March 27, April 3, 10, 17 & 24**

5:30pm-8:00pm
(Dinner served 5:30-6:00. Class 6:00-8:00)

Maryland Building Industry Association
11825 W. Market Place
Fulton, MD 20759

Each two hour session approved for two continuing education credits for Real Estate and Professional Engineers.
Up to 10 CE credits.
Session 1—March 27

Part A: 6:00-7:00pm—The Mystery of Surveying. Title Issues Affecting Land & How to Solve them

Part B: 7:00-8:00pm—Zoning: How to get the Zoning Approvals you need for your Project
- Jon Laria, Esq., & Alyssa Domzal, Esq. Ballard Spahr, LLP

Session 2—April 3

Part A: 6:00-7:00pm—Secrets of Successful Site Selection & Acquisition: The Builder’s Perspective
- Jeff Barba, Emerald Builders & Lou Baker, NVR, Inc.

Part B: 7:00-8:00pm—Vertical Construction: Multifamily, Mixed Use, Affordable & CDA Projects
- Steve Rubin, Harkins Builders Inc.

Session 3—April 10

Part A: 6:00-7:00pm—Working with Utilities
- Steve Troch, PE, BGE & David Gaines, Gaines and Company

Part B: 7:00-8:00pm—Land Development Processing: How to get your Project Approved. Overcoming Opposition
- David Plott, Esq., Linowes & Blocher

Registration Details
Registration includes dinner and materials. Please complete the registration form on the back page of this brochure and email to jmathis@marylandbuilders.org or register online at www.marylandbuilders.org.
Session 4—April 17
Part A: 6:00-7:00pm—Obtaining Financing for Land Development Projects
  • Marc Blumenstein, Presidential Bank

Part B: 7:00-8:00pm—Dealing with Environmental Issues: Wetlands, Forest Conservation, TMDLs, Brownfields & USTs
  • Michael C. Powell, Esq., Gordon Feinblatt, LLC

Session 5—April 24
Part A: 6:00-7:00pm—New Legislation Affecting Land Development
  • Lori Graf, Maryland Building Industry Association

Part B: 7:00-8:00pm—Mixed Use & Urban Development. The Developer’s Perspective: Lessons from the Trenches
  • Arsh Mirmiran, Caves Valley Partners
Make checks payable to MBIA and mail to MBIA, 11825 W. Market Place, Fulton, MD 20759 OR email this form with credit card information to jmathis@marylandbuilders.org OR register online at www.marylandbuilders.org. For questions email jmathis@marylandbuilders.org or call 301-776-6223. All registrations are final.

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Company Name ________________________________________________________________________________
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MBIA members in good standing of ANY MBIA Council are open to the Council rate.

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**Interested in joining the Land Development Council?**

The Land Development Council gives its members instant access to legislative representation, educational opportunities, marketing exposure, and the exchange of ideas to promote high standards within the development industry and to improve the industry’s overall professionalism. LDC members may enter projects into MBIA’s LDC Awards of Excellence program; the ability to attend forums and seminars at discounted rates covering a range of issues such as land use planning, impact fees, zoning, acquisition and financing, stormwater management and other important topics affecting the development industry; and the opportunity to attend networking events with top-notch developers in the greater Baltimore & Washington region. Cost is $100 per year. For questions about joining, email Jean Mathis at jmathis@marylandbuilders.org or call 301-776-6223.