
The MBIA Land Development Council,
in partnership with The Land Use Institute, presents

Advanced Principles of Land Development

Moderated by David S. Thaler, PE, LS, F.NSPE, F.A.S.C.E.
D.S. Thaler & Assoc., LLC

a Five Part Series

Tuesday Nights
March 27, April 3, 10, 17 & 24

5:30pm-8:00pm
(Dinner served 5:30-6:00. Class 6:00-8:00)

Maryland Building Industry Association
11825 W. Market Place
Fulton, MD 20759

Each two hour session approved for two continuing education credits
for Real Estate and Professional Engineers.
Up to 10 CE credits.



Session 1—March 27

Part A: 6:00-7:00pm—The Mystery of Surveying. Title Issues Affecting Land & How to Solve them

- David S. Thaler, PE, LS, F.NSPE, F.A.S.C.E., D.S. Thaler & Assoc., LLC

Part B: 7:00-8:00pm—Zoning: How to get the Zoning Approvals you need for your Project

- Jon Laria, Esq., & Alyssa Domzal, Esq. Ballard Spahr, LLP

Session 2—April 3

Part A: 6:00-7:00pm—Secrets of Successful Site Selection & Acquisition: The Builder's Perspective

- Jeff Barba, Emerald Builders & Lou Baker, NVR, Inc.

Part B: 7:00-8:00pm—Vertical Construction: Multifamily, Mixed Use, Affordable & CDA Projects

- Steve Rubin, Harkins Builders Inc.

Session 3—April 10

Part A: 6:00-7:00pm—Working with Utilities

- Steve Troch, PE, BGE & David Gaines, Gaines and Company

Part B: 7:00-8:00pm—Land Development Processing: How to get your Project Approved. Overcoming Opposition

- David Plott, Esq., Linowes & Blocher



Registration Details

Registration includes dinner and materials. Please complete the registration form on the back page of this brochure and email to jmathis@marylandbuilders.org or register online at www.marylandbuilders.org.

Session 4—April 17

Part A: 6:00-7:00pm—Obtaining Financing for Land Development Projects

- Marc Blumenstein, Presidential Bank

Part B: 7:00-8:00pm—Dealing with Environmental Issues: Wetlands, Forest Conservation, TMDLs, Brownfields & USTs

- Michael C. Powell, Esq., Gordon Feinblatt, LLC

Session 5—April 24

Part A: 6:00-7:00pm—New Legislation Affecting Land Development

- Lori Graf, Maryland Building Industry Association

Part B: 7:00-8:00pm—Mixed Use & Urban Development. The Developer's Perspective: Lessons from the Trenches

- Arsh Mirmiran, Caves Valley Partners



Make checks payable to MBIA and mail to MBIA, 11825 W. Market Place, Fulton, MD 20759 OR email this form with credit card information to jmathis@marylandbuilders.org OR register online at www.marylandbuilders.org. For questions email jmathis@marylandbuilders.org or call 301-776-6223. **All registrations are final.**

Contact Name _____
Company Name _____
Address _____
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email _____

Payment Information:	Visa ____	Master Card ____	AMEX ____	Check ____
Full Series (five sessions)	\$200 MBIA Council Member ____	\$300 MBIA Member ____	\$500 Non-Member ____	
Session I (3/27)	\$50 MBIA Council Member ____	\$75 MBIA Member ____	\$125 Non-Member ____	
Session II (4/3)	\$50 MBIA Council Member ____	\$75 MBIA Member ____	\$125 Non-Member ____	
Session III (4/10)	\$50 MBIA Council Member ____	\$75 MBIA Member ____	\$125 Non-Member ____	
Session IV (4/17)	\$50 MBIA Council Member ____	\$75 MBIA Member ____	\$125 Non-Member ____	
Session V (4/24)	\$50 MBIA Council Member ____	\$75 MBIA Member ____	\$125 Non-Member ____	

MBIA members in good standing of ANY MBIA Council are open to the Council rate.

Name on Card _____
Card Number _____ exp. _____
Signature _____

Interested in joining the Land Development Council?

The Land Development Council gives its members instant access to legislative representation, educational opportunities, marketing exposure, and the exchange of ideas to promote high standards within the development industry and to improve the industry's overall professionalism. LDC members may enter projects into MBIA's *LDC Awards of Excellence* program; the ability to attend forums and seminars at discounted rates covering a range of issues such as land use planning, impact fees, zoning, acquisition and financing, stormwater management and other important topics affecting the development industry; and the opportunity to attend networking events with top-notch developers in the greater Baltimore & Washington region. Cost is \$100 per year. For questions about joining, email Jean Mathis at jmathis@marylandbuilders.org or call 301-776-6223.

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Advocate | Educate | Network | Build

