

# NAIFA-North Carolina Convention

National Association of Insurance and Financial Advisors- North Carolina

June 21-22, 2018

Grandover Resort & Conference Center-Greensboro, N.C.

The 2018 NAIFA North Carolina Convention will be a TWO DAY event held on Thursday and Friday, June 21 & 22, 2018 at the Grandover Resort and Conference Center in Greensboro. Many of you will be able to drive in on Thursday since registration does not begin until 12:00 noon Thursday. We will be having a one hour CE program beginning at 1:00 pm and the Delegate Council Meeting will begin at 2:00 pm. We will have the President's Banquet Thursday night and the convention will adjourn by noon on Friday.

On Thursday, N.C. Representative Jeff Collins, will speak to us about his experiences and sharing stories about his time serving the legislature. Insurance Commissioner Mike Causey will be joining us on Friday morning for an update on insurance department issues. A representative from our lobbyist office, Katie Jobe will be with us to provide insight into legislative issues facing the association. Also, NAIFA Trustee, Todd Grantham will be here to give us the latest news from NAIFA.

We will be having two different CE sessions during the convention. The first session will be on Thursday afternoon at 1:00 pm and the second session will be held Friday morning at 8:15 am.

Don't miss the opportunity to be involved in the business decisions impacting YOUR association. I look forward to seeing you in Greensboro

**Sandy Solomon, CLU, ChFC, RICP,**  
**President-Elect**  
**2018 Convention Chair**

## **2018 CONVENTION TENTATIVE SCHEDULE**

### **Thursday, June 21, 2018**

12:00 Noon - Registration OPENS

1:00 PM - Benefit Account Management & Strategies  
(1 Hour CE)

2:00 PM - Foundation Annual Membership Meeting

2:15 PM - Delegate Council Call to Order

*Report of Credentials*

*Report of National Committeeperson*

*Report of Treasurer*

2:50 PM - Life in the N.C. Legislature - Jeff Collins

3:20 PM - KeyNote Speaker - John Wheeler

4:55 PM - Adjourn until Friday

7:00 PM - President's Banquet

*Speaker*

*Presentation of Awards*

*Presentation of Advisor of the Year*

### **Friday, June 22, 2018**

8:15 PM - ERISA/HIPAA/ACA Compliance (1 Hour CE)

9:05 AM - Delegate Council Reconvenes

Report of PAC Awards

9:20 AM - Report on NCIFA Foundation

9:30 AM - NAIFA NC Lobbyist Report

10:00 AM - Insurance Commissioner Mike Causey

10:30 AM - Break

10:45 AM - NAIFA Trustee Remarks - Todd Grantham

11:30 AM - Closing Comments by President

Report on Nominating

Installation of Officers

12:00 Noon - Adjournment

The Convention will be held at the Grandover Resort and Conference Center in Greensboro, NC. For Reservations call 336-294-1800, use **Group ID # NAFA18**. The rate is \$169 plus tax. **The deadline for room reservations is May 22, 2018.** After that date you may not be guaranteed a room.

# 2018 CONVENTION REGISTRATION FORM

*Grandover Resort & Conference Center - Greensboro, NC \* June 21 & 22, 2018*  
NAIFA - NORTH CAROLINA

MEMBER NAME \_\_\_\_\_ CLU \_\_\_\_\_ ChFC \_\_\_\_\_ LUTCF \_\_\_\_\_ Other \_\_\_\_\_  
(Please indicate name plus nickname, as you want it to appear on name badge.)

DELEGATE \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

ASSOCIATION \_\_\_\_\_ PHONE (\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_) \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

GUEST NAME(S) \_\_\_\_\_  
(as you want it to appear on badge)

## REGISTRATION PACKAGE

\*CONVENTION PACKAGE {Package includes registration & dinner} - REQUIRED FOR VOTING DELEGATES

MEMBER \_\_\_\_\_ (\_\_\_\_) \$70.00 \_\_\_\_\_

NON-MEMBER \_\_\_\_\_ (\_\_\_\_) \$90.00 \_\_\_\_\_

TOTAL AMOUNT = \_\_\_\_\_

\*REGISTRATION FEES: (Convention Registration is required in order to attend any convention function except for children under 18.)

Payment Method: \_\_\_\_\_ Check \_\_\_\_\_ Money Order \_\_\_\_\_ Credit Card (see below)

Credit Card: (circle one) MASTERCARD VISA

Credit Card #: \_\_\_\_\_ Expires: \_\_\_\_\_

Signature: \_\_\_\_\_

Call NAIFA-NC (704) 527-2244 if you have any questions. Please email this form to [jbite@ncaifa.org](mailto:jbite@ncaifa.org) or mail to:  
NAIFA-NC, 4600 Park Road, Ste. 303, Charlotte, NC 28209 along with your payment information.

**Americans with Disabilities Act:** In Accordance with Title III of the Americans with Disabilities Act (ADA), we invite all registrants to advise us of any disability and requests for accommodation for that disability. The request should be submitted in advance of the program you wish to attend.