

# Automotive Service Association Midwest

Now serving Missouri, Kansas, Iowa, Nebraska, Arkansas and Oklahoma

#### **Central Missouri Area**Automotive Service Professionals

## Process & Procedures for Your Front Office

Presented In Person Mike Lasuzzo
BG Products

Sponsored by:



### Tuesday, February 20, 2018 6:30 - 8:30 pm

#### **LOCATION:**

HyVee Rock Bridge Shopping Center 405 E Nifong Blvd Columbia, MO 65201

> ASA Members Only - \$25 Non-Members - \$35 RSVP by February 9th

Join us as we discuss understanding how we can be more consistent with our customers to ensure that they understand the clear next steps with their vehicle. Topics to be included are greeting the customer, walking around the vehicle (damage), reviewing history, clear expectations, status call, presenting an inspection, closing the sale and setting up next service.

	Registration Form
Company:	Phone:
Attendees:	
Credit Card :	
Name on the Card	:
Exp. Date:	CVC Code:
Billing Address:	Zip:
	Fax to 816.817.2260
Or call	ASA-Midwest at 816.413.9800

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