

Get Rewarded By Doing Multi-Market Business

NEW 2017 Broker-to-Broker Incentive Program

1. Initiate a Broker-to-Broker (B2B) transaction with a gross commission value of \$25,000+, you will receive a **\$50 gift card**.
2. Receive an **additional \$100 gift card** after the deal closes and the commission is fully paid.

The program is structured that in order for the assignment to be qualified, it:

- Must be initiated in the system, meaning REALTrac for now and then in the new B2B system once it is in place
- Must be approved online by the initiating firm
- Must be accepted online by the receiving Business Director
- And, in order to be rewarded the Member firm must be "In Good Standing"

Transactions that Don't Meet Guidelines will not Count

If the guidelines are not met the transaction(s) will not be included and counted. The burden of responsibility to comply with system requirements rests with the Member. If Member needs training it will be provided by NAI Global Member Services. NAI Global will not maintain the REALTrac System on behalf of Members. Please [click here](#) to request a training with Member Services.

Minimum Threshold is \$25,000 in Gross Commissions to Sender, Receiver and NAI Global

This program requires a minimum threshold of \$25,000 in gross commissions to all NAI parties, which means sender, receiver and NAI Global. The program recognizes the transaction; if the sender or the deal is a team, the team will receive one (1) gift card.

FEATURED EVENTS

Meet Face-to-Face

Rewards

1. For each initiated transaction that meets the above mentioned qualifications, the NAI professional who initiated the transaction, will be awarded a **\$50.00 gift card**. **ALERT:** An additional **\$100 gift card** to be given out after deal closes. See # 2 below for details.



People do business with those they know, like and trust. Get to know your fellow NAI colleagues by attending NAI events and other industry events at which we will have a presence.

[Read More >>](#)

FEATURED PRIZES

Award Winners

For those who will be awarded at the NAI Global Convention (categories listed to the right), they will each receive an honorable award that will be announced onsite. Believe us, it's a prize that you don't want to miss!

[Questions? >>](#)

2. For each closed and cash paid transaction that meets the above mentioned qualifications, the NAI professional who initiated the transaction will be awarded a **\$100.00 gift card**.

NOTE: The rewards system recognition will take place at the close of each quarter.

Awards

This program will close on August 31st, 2017 at midnight ET. At the NAI Global Convention (September 11-14th, in Carlsbad, CA) the following awards will be announced:

1. #1 Domestic Individual who had the highest total commissions (cash paid) to NAI Global during the duration of this program, regardless of when the deal was initiated.
2. #1 International Individual who had the highest total commissions (cash paid) to NAI Global during the duration of this program, regardless of when the deal was initiated.



COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global has more than 400 offices strategically located throughout North America, Latin America, Europe, Africa and Asia Pacific, with over 7,000 local market professionals, managing in excess of over 425 million square feet of property. Annually, NAI Global completes in excess of \$20 billion in commercial real estate transactions throughout the world.