Australia & New Zealand
Local experts, national and international team, global resources.

www.naiharcourts.com

Commercial Real Estate Services, Worldwide.
Who are we?

NAI Harcourts is the Australasian member of the NAI Global network. NAI Harcourts is the commercial brand and business of Harcourts International and now boasts a growing team of commercial and industrial sales and leasing specialists and business brokers, based in over 80 locations with a team of over 165 professionals around Australia and New Zealand.

Since 2010, NAI Harcourts has achieved solid growth, and remains focused on delivering an unparalleled service experience to clients. Through this commitment, NAI Harcourts has been involved in over 1800 commercial transactions in the past 12 months, much of which is repeat and referral business a significant achievement considering NAI Harcourts short history.

NAI Harcourts’ vision is simple – to be one of the top three commercial brands in the Australian and New Zealand marketplaces.

For more information, please visit www.naiharcourts.com

CONTACT

RICHARD LAERY
CEO
Australasia
+61 417 236 130
richard.laery@naiharcourts.net

GREG CLARKE
General Manager
New Zealand
+64 21 780 151
greg.clarke@naiharcourts.net

LOCATIONS

LOCAL EXPERTS, NATIONAL AND INTERNATIONAL TEAM, GLOBAL RESOURCES.
**AUSTRALIA**

Australia is the world’s sixth largest country by total area. Canberra is Australia’s capital city, while its most populous city is Sydney. According to the Australian Bureau of Statistics, the four most densely populated areas in the country all surround Sydney’s central business district.

The Australian economy generally enjoys sustainable growth, low inflation and low unemployment. Australia’s major trading partners are China, Japan, USA, Korea, Singapore, New Zealand and the UK.

The major cities are Sydney, Melbourne, Brisbane, Adelaide, Perth and Hobart in Tasmania.

**TOP STATISTICS**

- Population 24 million
- Unemployment rate 6.2%
- Annual GDP US $1.561 trillion
- GDP growth 3.1%
- Exchange rate AUS $1 = US $0.82

**OUTLOOK**

Australia is experiencing low interest rates and the outlook for the commercial property sector continues to be very strong. Each state’s market is different with distinctive factors playing a part in each.

Investment demand for CBD office premises is increasing with a large number of offshore investors chasing large, high profile office buildings, particularly in the Sydney, Melbourne and Brisbane markets. The Gold Coast is also seeing a massive amount of investment from offshore residential and unit buyers. This demand is increasing pressure on investment yields so now is a fantastic time to invest before yields really do drop.

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>YIELD RANGE</th>
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<tbody>
<tr>
<td>Office</td>
<td>5% – 8%</td>
</tr>
<tr>
<td>Retail</td>
<td>4% – 7%</td>
</tr>
<tr>
<td>Industrial</td>
<td>6% – 8%</td>
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</tbody>
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**NEW ZEALAND**

New Zealand is an island country in the southwestern Pacific Ocean, made up of two main islands called the North Island, and the South Island and numerous smaller islands. New Zealand is 1500km east of Australia, across the Tasman Sea. New Zealand’s capital city is Wellington, while its most populous city is Auckland.

The New Zealand economy generally enjoys sustainable growth, low inflation and low unemployment. New Zealand’s major trading partners are Australia, USA, Japan, Britain, Korea and China.

**TOP STATISTICS**

- Population 4.5 million
- Unemployment rate 5.2%
- Annual GDP US $229 billion
- GDP growth 2.5%
- Exchange rate NZ $1 = US $0.72

**OUTLOOK**

With New Zealand experiencing an economic upswing and strong expectation for the economy over the next few years, the outlook for the commercial property sector remains bullish.

Investment demand for CBD office premises has never been greater with a large number of offshore investors chasing large, high profile office buildings, in particular in the Auckland, Wellington and Christchurch markets. This demand is placing pressure on investment yields which are firm from an already low base.

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Australasian exposure.
We have over 80 locations covering Australia and New Zealand.