



2017 WELD Cleveland Leadership Series September



Hosted at:



Lee Ann Cochran

Mark Fiala

Tameka Taylor

Nancy Valentine

September 19, 2017
Tuesday

Networking
7:30am-8:00am

Program
8:00am-9:30am

USI Insurance Services
393 Oak Tree Blvd, #100
Independence, OH 44131

- Registration Fees -
Member:

\$25 (\$30 after 9/07/17)

Non-Member:

\$35 (\$40 after 9/07/17)

*No refunds or credits after
9/07/17*

*For sponsorship opportunities, contact
Laura Oleksa at
loleksa@aluminumline.com.*

Register at:
www.weldusa.org

Asking for What You Want

Why do women have trouble asking for what they want in the workplace? Is it because we want to make sure that everything is perfect, from what we are asking to the setting we are asking it in? Or is it the fear of rejection? Studies have proven that women are not as good as men at asking for what they want in the workplace, but this can be changed. Join WELD for our September leadership series on the topic of **Asking for What You Want**. WELD Cleveland chapter co-chair, **Lee Ann Cochran, Product and Licensing Manager, Battelle**, will moderate an engaging panel that will feature the following business and community leaders:

- **Mark F. Fiala, CEBS, SPHR, SHRM-SCP**, President, Organizational Architecture, Inc.
- **Tameka L. Taylor, Ph.D., CDE**, President, Compass Consulting Services, LLC
- **Nancy Valentine**, Partner, Ice Miller LLP

This session will cover:

- The importance of following your gut
- How to know if you're ready to make the ask, and how to prepare for next time if you're not
- How to ask for what you want with a balance of humility and confidence
- If you don't win, ask why

Online registration closes at midnight on September 14th! After registration closes, those wishing to attend the event must register and pay at the door. Late fees will apply and only a limited number of "walk ins" can be accommodated. Contact Mindy Koenig at mkoenig@weldoh.org for questions or additional information.

