

- Okomu OilPalm Company Plc Q3 '17 revenue and net income came in at 52.0% and 53.1% respectively compared to Q3 '16 figures.
- Revenue was mostly boosted by sales from local market which accounted for 86.7% of the total while export accounted for the remnant (13.3%).
- Cost of sales spiked by 97.1% due to significant increase in demand for Oil Palm and Rubber products as well as inflation pressure.
- Growth on finance income was impacted by increased interest return on fixed deposit with DMBs which represents 97% of the total.
- The increase in debt-to-equity ratio was due to a 5-year term loan obtained from Zenith Bank which expires in August 2020.
- Our full valuation of the company will be undertaken and communicated soon.

Key Performance Indicators		
Profitability Ratios		
Gross profit Margin	85.06%	88.48%
Operating profit Margin	55.63%	48.91%
PBT Margin	55.31%	46.82%
PAT Margin	38.55%	38.27%
Leverage ratio		
Debt to Equity Ratio	0.41	0.31
Interest Cover	21.11	12.65
Liquidity Ratio		
Current Ratio	1.78	2.23
Acid Test Ratio	1.05	1.58
Management Efficiency		
ROA	20.79%	17.04%
ROE	29.10%	24.55%
Basic EPS (kobo)	670	438
Book Value	N23.04	N17.83
Price/Book Value	2.82x	1.87x

Consolidated Statement of Income			
₦ 'million	Q3 '17	Q3 '16	%Change
Revenue	16,586	10,912	52.00
Cost of Sales	(2,478)	(1,257)	97.14
Gross Profit	14,108	9,655	46.12
Operating expenses	(4,881)	(4,318)	13.04
Operating Profit	9,227	5,337	72.89
Finance income	362	194	86.60
Finance cost	(437)	(422)	3.55
Profit/Loss before tax	9,173	5,109	79.55
Taxation	(2,778)	(933)	197.75
Profit/Loss after tax	6,394	4,176	53.11

Statement of Financial Position			
Assets			
Property, plant and equipment	21,827	18,617	17.24
Total Non-Current assets	21,827	18,617	17.24
Inventories	3,637	1,719	111.58
Trade and other receivables	1,216	973	24.97
Cash and cash equivalents	4,072	3,198	27.33
Total current assets	8,925	5,890	51.53
TOTAL ASSETS	30,752	24,507	25.48
Deferred taxation	1,652	1,755	-5.87
Borrowings (long term)	1,764	2,789	-36.75
Employee benefits obligation	343	316	8.54
Total Non-current liabilities	3,905	2,636	48.14
Trade and other payables	5,019	2,636	90.40
Total current liabilities	5,019	2,636	90.40
TOTAL LIABILITIES	8,924	5,272	69.27
Equity			
Share Capital	477	477	0.00
Share Premium	1,867	1,867	0.00
Capital reserves	19,631	14,668	33.84
TOTAL EQUITY	21,975	17,012	29.17