

- Julius Berger Nigeria Plc reported her financial year 2017 results to the market recently.
- The results shows that revenue and net income were grown by 2.08% and 29.5% respectively.
- Due to relative stability in the FX market in the period covered, exchange rate losses dropped by 77.2% and helped free up income.
- The company's net income was aided by extraordinary items (profit from sales of properties, plants and equipment).
- Julius Berger gear ratio is low and shows that there is a greater prospect for the firm to take advantage of core capital to improve on her working capital going forward.
- A dividend of 100 kobo has been proposed to shareholders. This translates to a dividend yield of 4.03%.

### Key Performance Indicators

#### Profitability Ratios

	2017	2016
Gross profit Margin (%)	31.22	39.01
Operating profit Margin (%)	6.12	12.08
PBT Margin (%)	2.64	1.08
PAT Margin (%)	1.81	1.73

#### Leverage ratio

	2017	2016
Debt to Equity Ratio	12.61	13.70
Interest Cover (x)	1.26	2.90

#### Liquidity Ratio

	2017	2016
Current Ratio	0.36	0.12
Acid Test Ratio	0.36	0.25

#### Management Efficiency

	2017	2016
ROA	0.01	0.01
ROE	0.09	0.09
Basic EPS (kobo)	1.95	1.82
Book Value	45.60	38.36
Dividend (kobo)	1.00	0.00
Dividend Cover (%)	4.03	0.00

### Consolidated Statement of Income

₦ 'million	FY 2017	FY 2016	% Change
<b>Revenue</b>	<b>141,891</b>	<b>138,993</b>	<b>2.08</b>
Cost of Sales	(97,592)	(84,767)	15.13
<b>Gross Profit</b>	<b>44,299</b>	<b>54,227</b>	<b>-18.31</b>
Marketing Expenses	(47.85)	(53.33)	-9.43
Administration Expenses	(35,564)	(37,381)	-4.86
<b>Operating Profit</b>	<b>8,687</b>	<b>16,792</b>	<b>-48.27</b>
Investment income	1,127	284.68	295.44
Finance Cost	(6,900)	(5,784)	19.29
<b>Profit/Loss before tax</b>	<b>3,739</b>	<b>(1,498)</b>	<b>149.60</b>
Taxation	(1,167)	(900.92)	29.52
<b>Profit/Loss after tax</b>	<b>2,572</b>	<b>(2,399)</b>	<b>29.52</b>

### Statement of Financial Position

#### Assets

	2017	2016	Change
Property, plant and equipment	43,621	49,713	-12.25
Trade & others receivables	70,868	61,229	15.74
Deferred tax assets	15,216	27,442	-44.55
<b>Total Non-Current assets</b>	<b>144,648</b>	<b>154,635</b>	<b>-6.46</b>
Inventories	10,650	11,700	-8.97
Trade and other receivables	49,838	47,632	4.63
Amount due from customers under construction contracts	31,581	33,083	-4.54
Cash and cash equivalents	37,590	10,585	255.13
<b>Total current assets</b>	<b>129,658</b>	<b>102,999</b>	<b>25.88</b>
Deferred tax liabilities	7,214	9,185	-21.46
Retirement benefit obligation	2,587	2,464	4.99
Amount due to customers (contracts)	122,881	119,096	3.18
<b>Total Non-current liabilities</b>	<b>141,441</b>	<b>142,721</b>	<b>37.78</b>
Trade and other payables	42,914	32,496	32.06
Borrowing	33,597	33,173	1.28
<b>Total current liabilities</b>	<b>103,856</b>	<b>91,141</b>	<b>13.95</b>
<b>Share capital</b>	<b>660.00</b>	<b>660.00</b>	<b>0.00</b>
<b>TOTAL EQUITY</b>	<b>30.096</b>	<b>25.316</b>	<b>18.88</b>