



PARTICIPANTS: All Leadership Representatives

TIMING: Campaign 7, 2017 (TS 9) to Campaign 12, 2017 (TS 14)

Get Paid at Your Achievement Level

You Do: Have 2/3 (66%) of your first generation Representatives place orders in a campaign and have personal sales of \$200+.

You Get: **Earn at your Achievement Title** for that campaign.

Example: Joey is a Gold Leader. In Campaign 7 he has 10 active Representatives out of 15 and is performing as a Bronze Leader. He met the above criteria and will get paid as a Gold Leader.

Additional Rules

- You can use Performance Points towards personal sales qualifier.
- Activity is calculated as # of first generation Representatives who place an order ÷ total number of first generation Representatives. Activity rate must be greater than or equal to 66% to receive the reward.
- Each campaign is reviewed independently.

Achiever Eligibility

- Upline cannot have a removed status during his/her close of campaign.

Reward

- Achievement Title is the highest title a Representative has performed at in the last 6 campaigns.
- Achievers will be paid at their Achievement Title.
- The increase in payout will be paid via prepaid card or direct deposit and separate from your regular Leadership Earnings.

Tracking and Payments

For daily tracking visit VIBE and click “Show More” on your Business Dashboard. Refer to the G1 Column Order Activity %.

Business Dashboard				
Welcome				
Total Team Sales \$32,633	Team Size 342	Personal Sales \$324 ?		
Show Less ^				
Current Campaign(C6) ▾				
Team Sales and Orders ?				
	G1	G2	G3	Total
Team Sales	\$9,064	\$11,066	\$12,179	\$32,309
Leadership Sales	\$6,354	\$7,746	\$8,495	\$22,595
# of Orders	55	64	78	197
# of No Orders	33	53	71	157
Order Activity %	62%	54%	56%	57%
Average Order Size (\$)	\$164.80	\$172.91	\$156.14	\$164.01
Year to Date Team Sales (based on last closed campaign): \$197,760				

Choose the “3-Day Follow Up” report under the reports tab to identify who still has time to place an on-time order within the next 3 days.

Description	Timing
Achievers Posted	Every other Tuesday beginning March 28, 2017
Payout	The Campaign after achievement

Please note, achievers of the incentive will not see a change in their Performance Title in VIBE or on their statement.

Important Guidelines

- Refer to [Advanced Leadership Program guidelines](#) for all title qualifications and payouts.
- Avon reserves the right to audit all performance data when determining incentive eligibility and reserves the right to disqualify or remove any Representative who has violated principles of fairness or program intent.
- 1900 and District 2214 are not eligible to participate.