

## *Memory* JOGGER

Everyone is a potential customer or new recruit - creating and building a contact list will help grow your business. Your network is a lot bigger than you think! Use this simple sales tool to jog your memory for all the people you have come in contact with, and add your contacts on page 2.

<b>Family</b>	Carpenter	Alarm system	Pet supplies	Hardware store
Aunts and Uncles	Carpet cleaner	Auto vehicle	Photography	Health club
Cousins	Cashier	Bed	Picture Framing	Hospital
Grandparents	Caterer	Books	Real Estate	Hotel / B&B
In-laws	Chiropractor	Bricks	Refrigerator	Kennel
<hr/>	Computer tech	Bridal gown	Rentals	Library
<b>Other People</b>	Contractor	Cabinets	Roofing	Museum
Bank teller	Dentist	Camera	Shoes/repair	Night club
Children's friend's parents	Driver	Camper	Snow removal	Nursing home
Children's teachers	Electrician	Car wash	Sporting goods	Pharmacy
Coworkers at past jobs	EMT	Carpeting	Sprinklers	Post office
Fire personnel	Engineer	Cement	Stereo	Recycling
Flight attendants	Exterminator	Clothing	Storage	Resort
Mail carrier	Gardener	Computer/Supplies	Tailoring	Restaurant
Neighbor	Hairdresser	Contacts/Glasses	Tax return	School/High/College
People you grew up with	Housekeeper	Cosmetics	Telephone	Supermarket
Teammates	Interior decorator	Flowers	Television	Tanning salon
<hr/>	Mover	Furniture	Tile	Theater
<b>Who do you know on...</b>	Notary	Grill	Tires	Thrift shop
Facebook	Nurse	Gasoline	Tools	Volunteer group
Google+	Photographer	Insurance	Travel	Warehouse
Instagram	Physical therapist	Investments	Vacuums	
LinkedIn	Physician	Jewelry	Water Filters	
Pinterest	Plumber	Loan	Wedding supplies	
Tumblr	Police officer	Luggage	Weight control	
Twitter	Psychologist	Manicure	<hr/>	<b>Who do you know at...</b>
<hr/>	Publisher	Mobile phone	Bowling	
<b>Who do you know who is a(n)...</b>	Recruiter	Mortgage	Camp	
Accountant	Reporter	Mutual fund	Child Care	
Appraiser	Security guard	Newspaper	Clinic	
Architect	Tailor	Office furniture	Coffee place	
Attorney	Veterinarian	Office supplies	Construction site	
Auto repairperson	<hr/>	Paint	Deli	
Babysitter	<b>Who sells you your...</b>	Party supplies	Golf course	
Baker	Advertising	Pet		
Banker	A/V Equipment			
Barber				



