

# MAXIMIZE YOUR EARNINGS WITH AVON HOT POINTS!

Did you know, that **when you sell just a bit more**, you can significantly increase your earnings? Use this reference chart as you sell to customers and grow your business.



HOT POINTS	EARNING LEVEL	YOU EARN	PAY AVON
<b>\$132</b>	20%	\$26.40	\$105.60
<b>Add \$18 to your sale = \$150</b>	30%	\$45.00	\$105.00
<b>\$280</b>	30%	\$84.00	\$196.00
<b>Add \$20 to your sale = \$300</b>	35%	\$105.00	\$195.00
<b>\$465</b>	35%	\$162.75	\$302.25
<b>Add \$35 to your sale = \$500</b>	40%	\$200.00	\$300.00

PRESIDENT'S RECOGNITION PROGRAM MEMBERS CAN EARN EVEN MORE:

HOT POINTS	EARNING LEVEL	YOU EARN	PAY AVON
<b>\$850</b>	40%	\$340.00	\$510.00
<b>Add \$75 to your sale = \$925</b>	45%	\$416.25	\$508.75
<b>\$1,435</b>	45%	\$645.75	\$789.25
<b>Add \$140 to your sale = \$1,575</b>	50%	787.50	\$787.50