

# ACQUIRE CUSTOMERS, NOT BUGS!

I met \_\_\_\_\_ amount of people at OUTDOOR SPORTING EVENTS.

I met \_\_\_\_\_ amount of people at the PARK.

I met \_\_\_\_\_ amount of people at the BEACH.

I met \_\_\_\_\_ amount of people at a PICNIC.

I met \_\_\_\_\_ amount of people while TAKING A HIKE.

I met \_\_\_\_\_ amount of people while CAMPING.

## SAMPLE WORDS TO SAY:

*"I can help keep you protected for annoying bug bites. Try this sample today as my treat. I know you'll love it! Here's my business card that has my Online Store, where you can check out the full lineup and shop. I will follow up with you in 2 days. What is the best number to reach you at?"*

## SHARE ON SOCIAL MEDIA OR VIA TEXT TO PEOPLE WHO HAVE KIDS:

*"Keep your kids protected both from the sun's harmful rays and mosquitos that may carry the Zika Virus. Avon's Cool 'N Fabulous SPF 30 Lotion comes in 2 lotion varieties: a fun blue color that can be seen while applied (don't worry it dries invisible!) or gentle breeze, a pleasant scent without the color. Which one interests you most?"*

