



Western  
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## *Medicare: Everything an Outpatient Therapist Needs to Know*

Friday, September 21, 2018, 8:30 am – 4 pm  
Health and Human Sciences Building Rm. 204



### Robbie B. Leonard, PT, DPT

#### **Course Description:**

Medicare is an ever-changing landscape for outpatient therapists. From Functional Limitation Reporting, New Dollar Limit Thresholds, to outcome tools, probe and targeted audits, total time rules, maintenance, Merit-based Incentive Payment System, and documentation requirements, the regulations seem overwhelming.

Learn all the key issues in this one-day course. This course will provide a clear understanding of the Medicare rules and regulations for outpatient physical and occupational therapy. Participants will develop a basic understanding of the audit process and how to position oneself for success in an audit situation. This course will cover the issues that therapists find most difficult to understand.

For more course information and to register please visit:

<https://www.wcu.edu/engage/professional-enrichment/conferences-and-community-classes/medicare-everything-an-outpatient-therapist-needs-to-know.aspx>

Early Registration: \$55 per person through September 7

Late Registration: \$70 after September 7

Registration fee includes boxed lunch

Registration Deadline: September 17



## Objectives:

At the conclusion of this program, each participant will be able to:

- Describe the data that Medicare is capturing and how that data can impact your practice.
- Describe data that may be considered red flags for outpatient therapy.
- Discuss the regulations regarding plans of care and how those can impact reimbursement.
- List the required Medicare documents and the required elements of each of those.
- Define MIPS and how MIPS might impact outpatient practices in 2019.
- Understand the new dollar thresholds that replaced the hard therapy cap and how to manage those appropriately.
- Understand the Medicare regulations as it relates to maintenance and which patient populations would meet the regulations.
- Understand the Medicare billing rules and how they may differ from commercial payers.

## Target Audience:

Physical Therapists, Occupational Therapists and Office Managers in Outpatient Practices

## Course Schedule (NCPT 6 contact hours):

8:00 – 8:30	Registration
8:30 – 9:00	Introduction, Medicare Outpatient Therapy Overview
9:00 – 10:00	Medicare Data and Its Impact
10:00 – 10:15	Morning Break
10:15 – 10:45	Identifying Red Flag Issues from the Data
10:45 – 12:00	Understanding the Most Confusing Medicare Regulations
12:00 – 1:00	Lunch
1:00 – 2:00	Medicare, Maintenance, and Medical Necessity
2:00 – 2:45	Billing and Coding Rules and Scenarios
2:45 – 3:00	Afternoon Break
3:00 – 3:45	MIPS and Changes for 2019
3:45 – 4:00	Conclusions and Questions and Next Steps for Your Clinic

Robbie B. Leonard, PT, DPT is a 1986 graduate of Clemson University (B.S. Microbiology), 1988 graduate of Duke University (M.S. Physical Therapy) and a 2017 graduate of the transitional DPT program at the University of Montana (tDPT). Robbie has clinical and administrative experience in both hospital and outpatient private practices. She has served as an educator in many capacities including providing continuing education seminars nationwide in the area of Medicare, compliance, billing and coding, neurological rehabilitation and rehabilitation administration. She currently teaches the Administration Course at Western Carolina University Physical Therapy Program. Robbie has owned a private practice and has served as the VP of Administration for a large private practice with over 250 employees and 30 clinics in multiple states. Robbie has completed the Lean Healthcare Certificate Program at Belmont University and has experience implementing Lean Methodology in Outpatient Therapy. Robbie is the co-founder of 8150 Advisors and works as a consultant and educator in outpatient therapy.