

## 2<sup>nd</sup> Quarter 2017 Index

Number of jobs FCR has created in new downtown call center: 50

Number expected by end of 2017: 200

Current number of eggs processed annually in Great Falls: 129 million

Number that will be processed here annually after Montana Eggs' expansion: 269 million

Number of chickens that produce 129 million eggs: 600,000

Number of chickens to produce 269 million: 1.2 million

Human population of Montana: 1.033 million

Increase in average annual wages in Cascade County over past 5 years: 12.8%

Increase in average annual earnings of local workers: \$4,456

Total wage earning growth in Cascade County over past 5 years: 12.9%

Annual increase in take-home pay: \$163 million

City of Great Falls growth in local property tax revenue from FY 2011-2018: 29.2%

Increase in City annual mill levy due to newly taxable property FY2013-2017: \$2,105,572

Global market growth for low-erucic acid rapeseed/canola oils since 2011: 61%

Forecasted growth from 2016-2021: 51%

Daily tons of oil seeds the new Montana Specialty Mills plant will crush: 200

Daily tons of oil the plant will refine: 60

Airline seat capacity increase at GTF this summer: 5,300

Estimated cost of living in Great Falls compared to Billings: 24% lower

Estimated housing cost in Great Falls compared to Billings: 22% lower

Cascade County cost of living as percentage of national average: 92.6%

Billings population growth rate from 2010-2016: 1.07%/year

Projected first year economic impact of growing Cascade County population at same rate

Billings has grown for past 6 years: \$16.3 million

Economic impact of growing Cascade County population at Billings rate sustained for 10 years: \$897 million

Sustained for 30 years: \$7.58 billion

Projected increase of households in Cascade County if we grew at Billings rate: 359/year

Direct spending increase within Great Falls MSA in first year: \$9.6 million

Direct spending increase over 10 years of sustained population growth: \$528 million

Over 30 years: \$4.5 billion

Jobs created in Cascade County from one year's population growth at Billings rate: 149

Local jobs created by growing back to Cascade County's peak population of 1978: 850

Number of residents in region who shop, dine, entertain and receive professional services in Great Falls: 218,000

Number of GFDA gap and bridge loans approved during quarter: 5

Total amount of loans: \$283,548

Additional private investment these loans will leverage: \$2,737,730  
Number of HPF SBA 504 loans approved during quarter: 4  
Total amount of loans: \$1,517,000  
Additional private investment to be leveraged: \$2,676,590  
New loan capital grants won during quarter: \$540,000  
Estimated underutilized labor supply in Cascade County: 16,134  
Number of underemployed workers in county: 1,251  
Number of entrepreneurs and local businesses coached by GFDA during quarter: 108  
Of these, number of new coaching clients: 30  
Number of business training sessions offered during quarter: 5  
Number of business participants: 61  
New private capital secured by small business clients during quarter: \$4,410,941  
Number of businesses started, bought or announced by coached clients: 2  
Government contracts won by small business clients during quarter: \$31,319  
Number of downtown renovation building permits issued in 1<sup>st</sup> and 2<sup>nd</sup> quarters of 2017: 33  
Construction total for issued permits: \$5,378,496  
Number of new downtown businesses opened in 1<sup>st</sup> and 2<sup>nd</sup> quarters of 2017: 4  
Number of downtown volunteer hours in 1<sup>st</sup> and 2<sup>nd</sup> quarters of 2017: 17,302  
Drop in average wellhead breakeven price in key American shale plays since 2013: 55%  
Breakeven price rank of Bakken amongst the nation's 5 major plays: Lowest  
Projected increase in road and bridge funds City of Great Falls and Cascade County will receive in 2018 from state gas tax increase: \$1,013,805  
Annual amount of increase projected by 2023: \$1,601,618  
Number of ethanol plants in the U.S.: 198  
Fuel ethanol produced in U.S. in 2016: 14.8 billion gallons  
Forecast for 2017: 15.8 billion gallons  
Average monthly commercial water charges amongst 12 Montana communities (based on 18,000 gallons per month): \$69.74  
Average in Great Falls: \$46.82  
Great Falls cost ranking: 2<sup>nd</sup> lowest  
Average monthly commercial wastewater charges amongst 11 Montana communities (based on 18,000 gallons per month): \$91.20  
Average in Great Falls: \$70.24  
Great Falls cost ranking: 3<sup>rd</sup> lowest  
Average amount overseas visitors spend on trip to United States: \$4,500  
Domestic tourists: \$767  
Chinese vacationers: \$7,200

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