

# GET YOUR OLD LTCI QUOTES ACROSS THE GOAL LINE!

Did you request quotes between 1/1/18 and 9/1/18?  
Submit apps on those cases between 9/1/18 and  
10/31/18 and earn an extra \$50 per app\*



You're already 90% of the way to the goal line. You found LTCI prospects, you requested quotes on them, you maybe even met with them, but you're still a few yards short of putting that sale on the scoreboard. We want to help you get your previously requested LTCI business across the goal line.

## Let us know what you need:

- 1-on-1 coaching to help make the sale?
- Revised quotes?
- Applications or marketing materials?

**Call our wholesaling team at  
612-454-9421 or 800-625-9267  
to revive this business and get  
it across the goal line!**

**\*Rules: Participation limited to agents who requested LTCI quotes from NewmanLTC between 1/1/18 and 9/1/18.** For each long term care insurance application submitted in good faith during this incentive revived from a past quote request, you will earn an extra \$50 per life. Apps can be on either standalone or linked-benefit LTCI. Final decisions on entries will be made by the management of NewmanLTC. Cannot be combined with any other NewmanLTC sales incentives. Prizes will be awarded in early November 2018.



**Call us at 800-625-9267 to get started!**

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