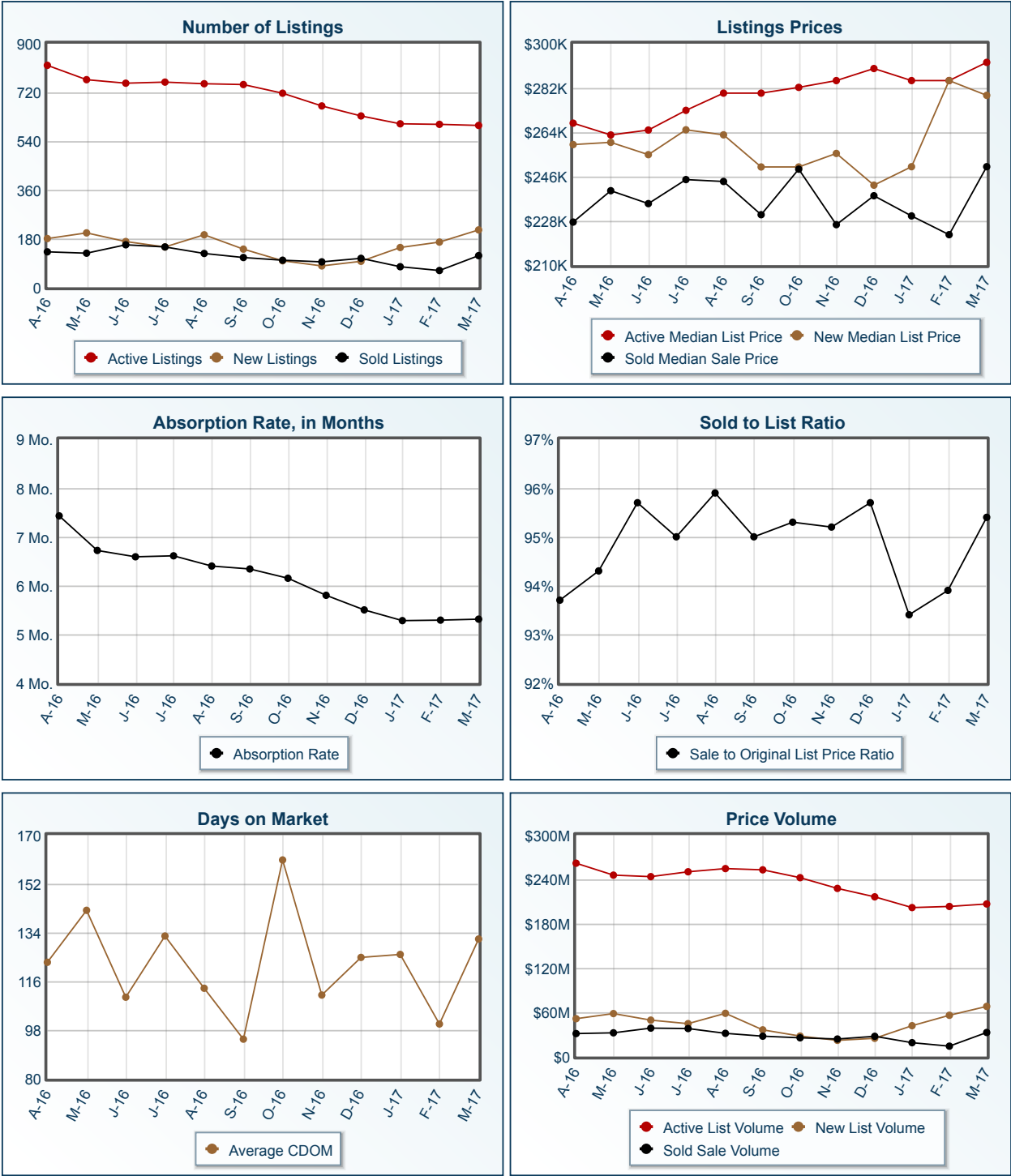


Market Summary

Pender Residential, March 2017



Summary Statistics						
	Mar-17	Mar-16	% Chg	2017 YTD	2016 YTD	% Chg
Absorption Rate	5.31	7.69	-30.95	5.29	7.98	-33.71
Average List Price	\$345,587	\$312,021	10.76	\$323,436	\$303,571	6.54
Median List Price	\$292,400	\$260,000	12.46	\$279,000	\$259,900	7.35
Average Sale Price	\$278,425	\$278,000	0.15	\$256,472	\$262,385	-2.25
Median Sale Price	\$250,000	\$249,450	0.22	\$245,000	\$239,900	2.13
Average CDOM	131	140	-6.43	122	N/A	N/A
Median CDOM	92	56	64.29	81	313	-74.12

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-49,999	4	4	0.0	10	11	-9.1	0-49,999	1	5	-80.0	8	8	0.0
50,000-99,999	5	11	-54.5	16	28	-42.9	50,000-99,999	11	14	-21.4	32	36	-11.1
100,000-149,999	16	6	166.7	34	18	88.9	100,000-149,999	20	14	42.9	48	26	84.6
150,000-199,999	14	16	-12.5	31	41	-24.4	150,000-199,999	20	26	-23.1	54	50	8.0
200,000-249,999	19	21	-9.5	48	52	-7.7	200,000-249,999	32	27	18.5	67	72	-6.9
250,000-299,999	17	20	-15.0	39	49	-20.4	250,000-299,999	35	29	20.7	68	70	-2.9
300,000-349,999	13	9	44.4	29	17	70.6	300,000-349,999	16	15	6.7	38	30	26.7
350,000-399,999	9	8	12.5	14	19	-26.3	350,000-399,999	10	19	-47.4	26	32	-18.7
400,000-449,999	1	2	-50.0	7	8	-12.5	400,000-449,999	10	4	150.0	21	10	110.0
450,000-499,999	7	7	0.0	10	11	-9.1	450,000-499,999	4	3	33.3	13	9	44.4
500,000-549,999	4	4	0.0	7	6	16.7	500,000-549,999	1	1	0.0	5	7	-28.6
550,000-599,999	3	3	0.0	3	3	0.0	550,000-599,999	3	0	N/A	8	4	100.0
600,000-649,999	2	0	N/A	3	1	200.0	600,000-649,999	1	1	0.0	2	6	-66.7
650,000-699,999	1	0	N/A	1	2	-50.0	650,000-699,999	2	0	N/A	6	1	500.0
700,000-749,999	0	0	0.0	0	0	0.0	700,000-749,999	0	1	-100.0	0	1	-100.0
750,000-799,999	1	0	N/A	1	0	N/A	750,000-799,999	0	0	0.0	1	0	N/A
800,000-849,999	0	1	-100.0	1	4	-75.0	800,000-849,999	0	0	0.0	0	1	-100.0
850,000-899,999	1	0	N/A	1	0	N/A	850,000-899,999	0	0	0.0	1	2	-50.0
900,000-949,999	0	0	0.0	0	0	0.0	900,000-949,999	0	0	0.0	1	1	0.0
950,000-1,099,999	0	1	-100.0	0	2	-100.0	950,000-1,099,999	0	0	0.0	2	2	0.0
1,100,000-1,199,999	0	1	-100.0	0	1	-100.0	1,100,000-1,199,999	0	0	0.0	0	0	0.0
1,200,000-1,299,999	0	0	0.0	0	0	0.0	1,200,000-1,299,999	0	0	0.0	0	1	-100.0
1,300,000-1,399,999	0	0	0.0	0	0	0.0	1,300,000-1,399,999	1	0	N/A	1	0	N/A
1,400,000-1,499,999	0	0	0.0	0	0	0.0	1,400,000-1,499,999	0	0	0.0	0	0	0.0
1,500,000-1,599,999	0	0	0.0	0	0	0.0	1,500,000-1,599,999	0	0	0.0	0	0	0.0
1,600,000-1,699,999	0	0	0.0	0	0	0.0	1,600,000-1,699,999	0	0	0.0	0	0	0.0
1,700,000-1,799,999	0	0	0.0	0	0	0.0	1,700,000-1,799,999	0	0	0.0	0	0	0.0
1,800,000-1,899,999	0	0	0.0	0	0	0.0	1,800,000-1,899,999	0	0	0.0	0	0	0.0
1,900,000-1,999,999	0	0	0.0	0	0	0.0	1,900,000-1,999,999	0	0	0.0	0	0	0.0
2,000,000-2,249,999	0	0	0.0	0	0	0.0	2,000,000-2,249,999	0	0	0.0	0	0	0.0
2,250,000-2,499,999	0	0	0.0	0	0	0.0	2,250,000-2,499,999	0	0	0.0	0	0	0.0
2,500,000-2,749,999	0	0	0.0	0	0	0.0	2,500,000-2,749,999	0	0	0.0	0	0	0.0
2,750,000-2,999,999	0	0	0.0	0	0	0.0	2,750,000-2,999,999	0	0	0.0	0	0	0.0
3,000,000-3,249,999	0	0	0.0	0	0	0.0	3,000,000-3,249,999	0	0	0.0	0	0	0.0
3,250,000-3,499,999	0	0	0.0	0	0	0.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	0	0.0	0	0	0.0	3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	0	0	0.0	0	0	0.0	3,750,000-3,999,999	0	0	0.0	0	0	0.0
4,000,000+	0	0	0.0	0	0	0.0	4,000,000+	0	0	0.0	0	0	0.0
Totals	117	114	2.6	255	273	-6.6	Totals	167	159	5.0	402	369	8.9

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-49,999	10	16	-37.5	21	29	-27.6	0-49,999	3	2	50.0	9	17	-47.1
50,000-99,999	33	77	-57.1	73	128	-43.0	50,000-99,999	13	20	-35.0	27	53	-49.1
100,000-149,999	50	76	-34.2	96	128	-25.0	100,000-149,999	14	20	-30.0	55	54	1.9
150,000-199,999	51	88	-42.0	112	149	-24.8	150,000-199,999	28	24	16.7	64	60	6.7
200,000-249,999	77	137	-43.8	153	250	-38.8	200,000-249,999	22	34	-35.3	68	93	-26.9
250,000-299,999	107	114	-6.1	195	224	-12.9	250,000-299,999	42	31	35.5	100	82	22.0
300,000-349,999	73	79	-7.6	126	126	0.0	300,000-349,999	26	26	0.0	56	67	-16.4
350,000-399,999	46	96	-52.1	91	150	-39.3	350,000-399,999	19	20	-5.0	36	54	-33.3
400,000-449,999	36	44	-18.2	63	70	-10.0	400,000-449,999	10	6	66.7	32	22	45.5
450,000-499,999	28	33	-15.2	50	52	-3.8	450,000-499,999	9	10	-10.0	20	21	-4.8
500,000-549,999	14	18	-22.2	24	42	-42.9	500,000-549,999	6	5	20.0	11	14	-21.4
550,000-599,999	24	18	33.3	31	27	14.8	550,000-599,999	5	2	150.0	12	7	71.4
600,000-649,999	7	9	-22.2	10	15	-33.3	600,000-649,999	0	2	-100.0	4	3	33.3
650,000-699,999	8	6	33.3	17	8	112.5	650,000-699,999	4	2	100.0	7	3	133.3
700,000-749,999	8	10	-20.0	11	12	-8.3	700,000-749,999	3	1	200.0	5	7	-28.6
750,000-799,999	5	7	-28.6	8	7	14.3	750,000-799,999	1	0	N/A	4	1	300.0
800,000-849,999	3	0	N/A	4	2	100.0	800,000-849,999	1	0	N/A	2	0	N/A
850,000-899,999	2	4	-50.0	5	7	-28.6	850,000-899,999	2	2	0.0	3	3	0.0
900,000-949,999	0	1	-100.0	3	2	50.0	900,000-949,999	1	0	N/A	1	0	N/A
950,000-1,099,999	4	2	100.0	7	8	-12.5	950,000-1,099,999	1	1	0.0	4	5	-20.0
1,100,000-1,199,999	2	5	-60.0	3	9	-66.7	1,100,000-1,199,999	1	0	N/A	2	4	-50.0
1,200,000-1,299,999	3	0	N/A	3	1	200.0	1,200,000-1,299,999	0	0	0.0	1	0	N/A
1,300,000-1,399,999	2	3	-33.3	3	3	0.0	1,300,000-1,399,999	0	0	0.0	1	0	N/A
1,400,000-1,499,999	1	1	0.0	1	2	-50.0	1,400,000-1,499,999	0	1	-100.0	0	1	-100.0
1,500,000-1,599,999	0	1	-100.0	0	1	-100.0	1,500,000-1,599,999	0	1	-100.0	0	1	-100.0
1,600,000-1,699,999	1	0	N/A	1	0	N/A	1,600,000-1,699,999	0	0	0.0	0	0	0.0
1,700,000-1,799,999	0	0	0.0	1	0	N/A	1,700,000-1,799,999	1	0	N/A	1	0	N/A
1,800,000-1,899,999	1	2	-50.0	1	2	-50.0	1,800,000-1,899,999	0	0	0.0	0	1	-100.0
1,900,000-1,999,999	0	0	0.0	0	0	0.0	1,900,000-1,999,999	0	0	0.0	0	0	0.0
2,000,000-2,249,999	0	0	0.0	0	0	0.0	2,000,000-2,249,999	0	0	0.0	0	0	0.0
2,250,000-2,499,999	0	0	0.0	0	0	0.0	2,250,000-2,499,999	0	0	0.0	0	0	0.0
2,500,000-2,749,999	0	0	0.0	0	0	0.0	2,500,000-2,749,999	0	0	0.0	0	0	0.0
2,750,000-2,999,999	1	0	N/A	1	0	N/A	2,750,000-2,999,999	0	0	0.0	1	0	N/A
3,000,000-3,249,999	0	0	0.0	0	0	0.0	3,000,000-3,249,999	0	0	0.0	0	0	0.0
3,250,000-3,499,999	0	1	-100.0	0	1	-100.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	0	0.0	0	0	0.0	3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	1	0	N/A	1	0	N/A	3,750,000-3,999,999	0	0	0.0	0	0	0.0
4,000,000+	0	1	-100.0	0	1	-100.0	4,000,000+	0	0	0.0	0	0	0.0
Totals	598	849	-29.6	1115	1456	-23.4	Totals	212	210	1.0	526	573	-8.2

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