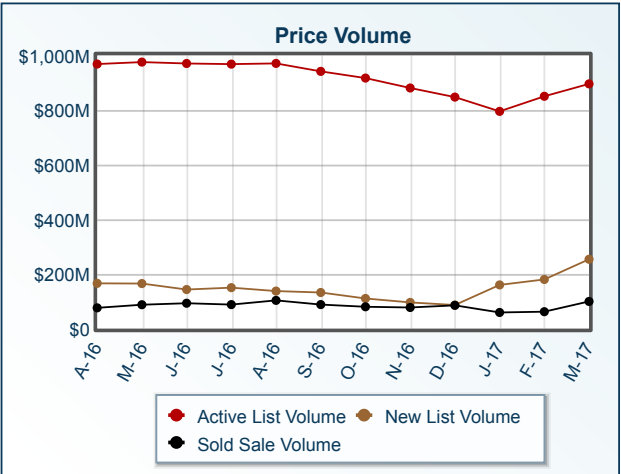
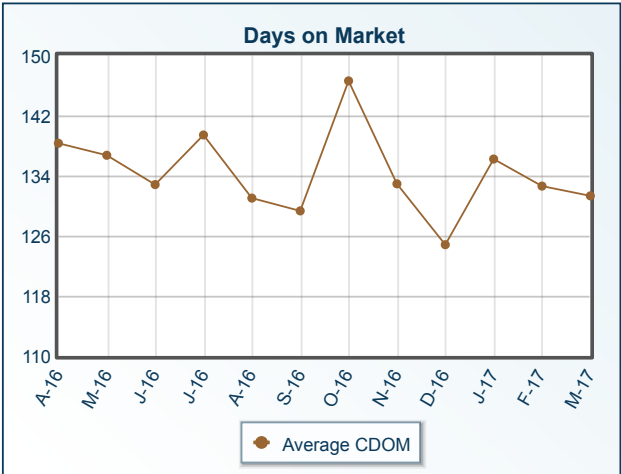
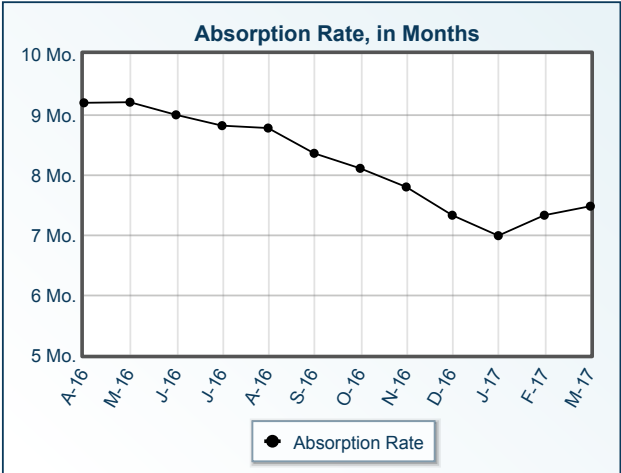
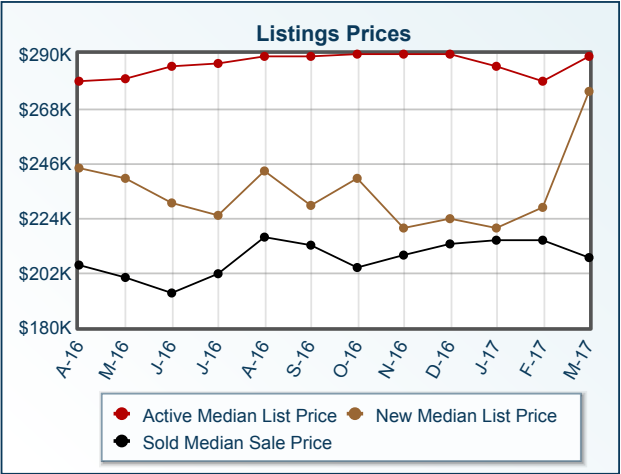
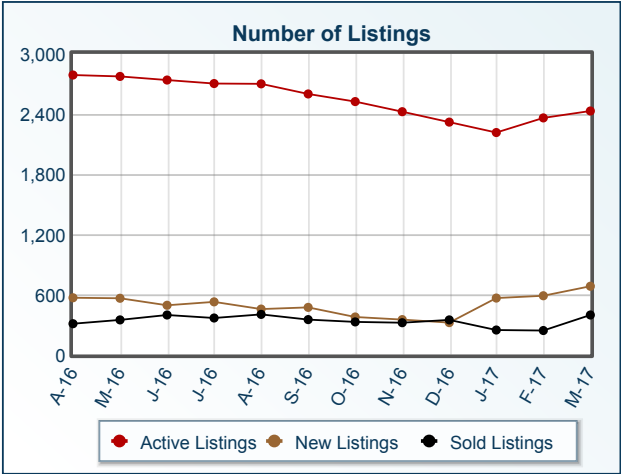


Market Summary

Brunswick Residential, March 2017



Summary Statistics						
	Mar-17	Mar-16	% Chg	2017 YTD	2016 YTD	% Chg
Absorption Rate	7.47	8.93	-16.35	7.26	8.85	-17.97
Average List Price	\$368,549	\$339,895	8.43	\$345,304	\$319,515	8.07
Median List Price	\$289,000	\$272,200	6.17	\$265,000	\$254,900	3.96
Average Sale Price	\$252,264	\$235,915	6.93	\$251,202	\$231,087	8.70
Median Sale Price	\$208,000	\$194,500	6.94	\$213,671	\$193,000	10.71
Average CDOM	131	152	-13.82	133	N/A	N/A
Median CDOM	65	96	-32.29	77	N/A	N/A

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-49,999	12	11	9.1	21	24	-12.5	0-49,999	9	5	80.0	25	23	8.7
50,000-99,999	36	16	125.0	70	59	18.6	50,000-99,999	38	25	52.0	94	67	40.3
100,000-149,999	52	56	-7.1	120	128	-6.2	100,000-149,999	49	75	-34.7	141	180	-21.7
150,000-199,999	82	62	32.3	176	142	23.9	150,000-199,999	108	64	68.8	267	172	55.2
200,000-249,999	68	40	70.0	156	94	66.0	200,000-249,999	79	38	107.9	186	110	69.1
250,000-299,999	45	34	32.4	112	65	72.3	250,000-299,999	54	43	25.6	142	95	49.5
300,000-349,999	29	16	81.3	68	49	38.8	300,000-349,999	47	27	74.1	94	75	25.3
350,000-399,999	22	8	175.0	43	30	43.3	350,000-399,999	34	24	41.7	75	51	47.1
400,000-449,999	9	10	-10.0	30	23	30.4	400,000-449,999	15	7	114.3	34	32	6.3
450,000-499,999	11	3	266.7	23	7	228.6	450,000-499,999	17	11	54.5	43	21	104.8
500,000-549,999	4	5	-20.0	13	10	30.0	500,000-549,999	4	4	0.0	14	11	27.3
550,000-599,999	4	4	0.0	8	7	14.3	550,000-599,999	16	4	300.0	34	14	142.9
600,000-649,999	2	3	-33.3	6	6	0.0	600,000-649,999	6	5	20.0	9	8	12.5
650,000-699,999	7	3	133.3	9	6	50.0	650,000-699,999	8	3	166.7	13	8	62.5
700,000-749,999	1	2	-50.0	5	4	25.0	700,000-749,999	3	1	200.0	8	5	60.0
750,000-799,999	1	0	N/A	2	2	0.0	750,000-799,999	3	4	-25.0	9	7	28.6
800,000-849,999	2	0	N/A	3	0	N/A	800,000-849,999	4	0	N/A	7	0	N/A
850,000-899,999	0	0	0.0	1	0	N/A	850,000-899,999	1	0	N/A	2	2	0.0
900,000-949,999	1	0	N/A	2	0	N/A	900,000-949,999	0	0	0.0	0	0	0.0
950,000-1,099,999	3	1	200.0	6	4	50.0	950,000-1,099,999	7	2	250.0	7	5	40.0
1,100,000-1,199,999	0	1	-100.0	0	1	-100.0	1,100,000-1,199,999	1	1	0.0	3	2	50.0
1,200,000-1,299,999	2	1	100.0	2	1	100.0	1,200,000-1,299,999	0	1	-100.0	2	4	-50.0
1,300,000-1,399,999	0	0	0.0	0	0	0.0	1,300,000-1,399,999	0	1	-100.0	2	1	100.0
1,400,000-1,499,999	1	0	N/A	1	0	N/A	1,400,000-1,499,999	1	0	N/A	1	0	N/A
1,500,000-1,599,999	0	0	0.0	0	0	0.0	1,500,000-1,599,999	1	0	N/A	2	0	N/A
1,600,000-1,699,999	0	0	0.0	0	0	0.0	1,600,000-1,699,999	0	0	0.0	1	0	N/A
1,700,000-1,799,999	0	0	0.0	0	0	0.0	1,700,000-1,799,999	0	0	0.0	0	0	0.0
1,800,000-1,899,999	0	0	0.0	0	0	0.0	1,800,000-1,899,999	0	0	0.0	0	0	0.0
1,900,000-1,999,999	0	0	0.0	0	0	0.0	1,900,000-1,999,999	0	0	0.0	0	0	0.0
2,000,000-2,249,999	0	0	0.0	0	0	0.0	2,000,000-2,249,999	0	0	0.0	0	0	0.0
2,250,000-2,499,999	0	0	0.0	0	0	0.0	2,250,000-2,499,999	0	0	0.0	0	0	0.0
2,500,000-2,749,999	0	0	0.0	0	0	0.0	2,500,000-2,749,999	0	1	-100.0	0	1	-100.0
2,750,000-2,999,999	0	0	0.0	0	0	0.0	2,750,000-2,999,999	0	0	0.0	0	0	0.0
3,000,000-3,249,999	0	0	0.0	0	0	0.0	3,000,000-3,249,999	0	0	0.0	0	0	0.0
3,250,000-3,499,999	0	0	0.0	0	0	0.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	0	0.0	0	0	0.0	3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	0	0	0.0	0	0	0.0	3,750,000-3,999,999	0	0	0.0	0	0	0.0
4,000,000+	0	0	0.0	0	0	0.0	4,000,000+	0	0	0.0	0	0	0.0
Totals	394	276	42.8	877	662	32.5	Totals	505	346	46.0	1215	894	35.9

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg		2017	2016	% Chg	2017	2016	% Chg
0-49,999	21	40	-47.5	49	76	-35.5	0-49,999	8	9	-11.1	22	30	-26.7
50,000-99,999	117	197	-40.6	230	306	-24.8	50,000-99,999	30	30	0.0	88	93	-5.4
100,000-149,999	190	321	-40.8	359	574	-37.5	100,000-149,999	57	73	-21.9	194	214	-9.3
150,000-199,999	388	391	-0.8	699	668	4.6	150,000-199,999	116	107	8.4	388	250	55.2
200,000-249,999	324	299	8.4	551	482	14.3	200,000-249,999	92	50	84.0	281	171	64.3
250,000-299,999	269	314	-14.3	451	487	-7.4	250,000-299,999	80	65	23.1	188	185	1.6
300,000-349,999	209	240	-12.9	330	372	-11.3	300,000-349,999	57	55	3.6	133	146	-8.9
350,000-399,999	201	249	-19.3	320	341	-6.2	350,000-399,999	59	40	47.5	140	121	15.7
400,000-449,999	126	124	1.6	179	189	-5.3	400,000-449,999	37	30	23.3	79	78	1.3
450,000-499,999	120	130	-7.7	197	171	15.2	450,000-499,999	35	19	84.2	78	69	13.0
500,000-549,999	73	58	25.9	100	89	12.4	500,000-549,999	12	11	9.1	35	31	12.9
550,000-599,999	81	92	-12.0	125	130	-3.8	550,000-599,999	19	14	35.7	46	36	27.8
600,000-649,999	51	45	13.3	71	66	7.6	600,000-649,999	12	7	71.4	25	17	47.1
650,000-699,999	52	43	20.9	70	59	18.6	650,000-699,999	11	10	10.0	25	17	47.1
700,000-749,999	31	30	3.3	49	44	11.4	700,000-749,999	10	8	25.0	19	16	18.8
750,000-799,999	38	31	22.6	54	48	12.5	750,000-799,999	10	7	42.9	20	15	33.3
800,000-849,999	12	11	9.1	17	14	21.4	800,000-849,999	2	1	100.0	3	2	50.0
850,000-899,999	19	16	18.8	23	21	9.5	850,000-899,999	3	1	200.0	8	7	14.3
900,000-949,999	5	3	66.7	5	4	25.0	900,000-949,999	0	1	-100.0	1	2	-50.0
950,000-1,099,999	26	24	8.3	36	35	2.9	950,000-1,099,999	8	4	100.0	13	8	62.5
1,100,000-1,199,999	14	16	-12.5	21	19	10.5	1,100,000-1,199,999	5	3	66.7	9	5	80.0
1,200,000-1,299,999	19	20	-5.0	26	30	-13.3	1,200,000-1,299,999	4	7	-42.9	11	11	0.0
1,300,000-1,399,999	4	8	-50.0	10	8	25.0	1,300,000-1,399,999	4	1	300.0	4	2	100.0
1,400,000-1,499,999	5	6	-16.7	7	7	0.0	1,400,000-1,499,999	1	1	0.0	3	2	50.0
1,500,000-1,599,999	5	5	0.0	8	7	14.3	1,500,000-1,599,999	1	0	N/A	4	0	N/A
1,600,000-1,699,999	5	3	66.7	9	3	200.0	1,600,000-1,699,999	2	0	N/A	2	2	0.0
1,700,000-1,799,999	6	1	500.0	6	1	500.0	1,700,000-1,799,999	1	1	0.0	4	1	300.0
1,800,000-1,899,999	2	2	0.0	2	2	0.0	1,800,000-1,899,999	0	0	0.0	0	0	0.0
1,900,000-1,999,999	6	4	50.0	6	5	20.0	1,900,000-1,999,999	0	1	-100.0	0	2	-100.0
2,000,000-2,249,999	4	3	33.3	4	3	33.3	2,000,000-2,249,999	1	0	N/A	2	0	N/A
2,250,000-2,499,999	2	2	0.0	3	2	50.0	2,250,000-2,499,999	1	1	0.0	1	1	0.0
2,500,000-2,749,999	2	1	100.0	2	1	100.0	2,500,000-2,749,999	1	0	N/A	2	0	N/A
2,750,000-2,999,999	2	4	-50.0	2	4	-50.0	2,750,000-2,999,999	0	0	0.0	0	0	0.0
3,000,000-3,249,999	1	0	N/A	1	0	N/A	3,000,000-3,249,999	1	0	N/A	1	0	N/A
3,250,000-3,499,999	0	0	0.0	0	0	0.0	3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	1	-100.0	0	1	-100.0	3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	0	0	0.0	0	0	0.0	3,750,000-3,999,999	0	0	0.0	0	0	0.0
4,000,000+	0	0	0.0	1	0	N/A	4,000,000+	1	0	N/A	1	0	N/A
Totals	2430	2734	-11.1	4023	4269	-5.8	Totals	681	557	22.3	1830	1534	19.3

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