



## CAWA Members: CoreMark's EB and HCM Services

Based in Sacramento, CA, CoreMark is a full service agency dedicated keeping our clients educated on potential risks and offering proactive solutions. We're a true partner you and your team can trust to deliver excellence and value, every day of the year, no matter your size. This custom summary applies to our Employee Benefits & HCM services.

### Our Complimentary VIP Services

- HRIS onboarding and enrollment platform (Retail: \$40-\$60/year per employee)
- COBRA Administration (Retail: \$20/year per employee)
- ERISA Plan Document and Summary Plan Description (Retail: \$800-1500/year)
- Section 125 Plan (Retail: \$150-\$250/year, plus per employee fees for FSA plans)
- IRS Form 1095 Reporting (Retail: \$70-\$100/year per employee)
- Online HR Support Dashboard, Hotline and Document Generator (Retail: \$1,700/year)

Approximate annual value for an employer with 20 employees: **-\$4,100**

Approximate annual value for an employer with 100 employees: **-\$18,400**

### Our Process

- We begin each client relationship with a comprehensive review of all benefits-related insurance policies, programs and documents.
- Following a discovery meeting regarding your needs, goals, and expectations, we make recommendations and collaborate with you on an easy-to-follow plan of action.
- We don't stop after open enrollment. We work for our clients year round, providing expert proactive solutions to the day to day issues that may arise, so you don't have to.

### Our Reputation

- We are a top tier agency with all major carriers in CA, which means dedicated service teams and faster hands on issue resolution.
- Extensive client testimonials and formal references available to any employer actively considering a partnership with us.

### Our Team

Our Employee Benefits Department is based in our Sacramento office, and is dedicated to providing fast, accurate, and reliable service to our valued clients all day, every day. But we also like to have fun, and give back to our community, both of which are embedded in our company culture.

- Mat Nabity, HIA – Industry expert with 15+ years experience in the employee benefits industry, and regular seminar speaker regarding market trends and health reform.
- Nicole Wagner, PHR – Dedicated Account Executive with expertise in claims issues, billing errors, coordination of benefits, HR and compliance questions.