



Steps Smart Switch LTE  
Monitor Temperature/Humidity  
Turn anything on/off from your smart phone

To Whom It May Concern:

Allow me to introduce you to the newest technology that will change the way we operate our grain bin fans. Most of us walk up to the grain bin and manually flip the switch to run our fans. This is inefficient in time usage as well as energy usage. The Steps Smart Switch LTE allows you to monitor the outside temperature and relative humidity to know the appropriate time to run or turn off your fans. You can set timers or set points or leave it on manual and turn on or off from your phone. This allows you to be away from the bin site and effectively utilize your time.

With the Steps Smart Switch you can put 13% moisture beans in your bin and maintain that for storage. If you have enough airflow you can take 9% and 17% to 13% knowing when to run your fans.

The Steps Smart Switch only requirements are a smart phone and Wi-Fi at the bin site. If Wi-Fi is not present you can easily purchase a hot spot from your local cell phone provider for as little as \$10/month and one hot spot can host up to 15 different devices (given its location).

We would love the opportunity to sit down with you and find a way to utilize our product to benefit your customers.

Please feel free to review our product and all it has to offer on our website located at [www.stepsgms.com](http://www.stepsgms.com). I have also included a brochure as well as a free demo of the app. To get your free demo please search your app store for "stepsgms", download; enter US, the user ID of [demo@stepsgms.com](mailto:demo@stepsgms.com) and password Input18! See how simple and affordable this can be.

Thank you for your time and we hope to hear from you soon!

Sincerely,

*Eli Troyer*

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Owner



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