

As a way of recognizing the best craftsmanship and professionalism in the industry, The Home Builders Association presents the 2017 Annual Bridge Awards. This Awards ceremony will recognize the best and brightest in over 30 categories, outlined below:

- New Homes
- Full Home Remodel
- Partial Home Remodel
- Green Building
- Special Feature
- Sales and Marketing Promotion Awards
  - Web-Based Marketing Program
  - Community Promotion (Community of the Year)
  - Special Promotion
  - Individual Sales Achievement (Million Dollar Circle)
- Individual (in addition to HBA recognition)
  - Builder of the Year
  - Richard A. Ashmore. Sr., Associate of the Year
  - Remodeler of the Year
  - Dan Rawls Community Service Award
  - Rookie of the Year Award
  - Industry Woman of the Year Award (PWB Council)
  - Sales Agent of the Year- New Homes
    - New Home Sales Agent (on-site) of the Year
- Custom Home Sales Agent of the Year
- Sales Executive of the Year- New Homes
  - New Home Sales Executive of the Year
  - Custom Home Sales Executive of the Year
- General Brokerage Sales Agent of the Year
- General Brokerage Executive of the Year
- Lender of the Year
- Sales and Marketing Rookie of the Year
- Sales Team of the Year
  - New Home Sales Team (on-site) of the Year
  - Custom Home Sales Team of the Year
  - General Brokerage Team of the Year
- Attorney Awards
  - Attorney of the Year
  - Law Firm of the Year

**The New Home, Full Home Remodel, Partial Home Remodel, Green Building, and Million Dollar Circle categories will be divided into groups by price after all entries are received.**

If you would like to be recognized, please complete the attached entry forms and follow the submission instructions. Entries will be judged March 20-23, 2018, and the winners will be recognized at the 2017 Bridge Awards Ceremony on April 26, 2018. Don't miss your opportunity to showcase the craftsmanship and professionalism you put into your projects and career, enter today!





## **Rules / Submission Requirements**

### **ENTRY APPLICATION**

A completed 2017 Bridge Awards Entry Application is required for every home entered and must include a corresponding Subcontractor & Supplier Listing, Entry Release and Entry Binder (see below for details). Entry application, as well as payment, must be received by the Home Builders Association of Greenville no later than close of business on February 23, 2018.

### **ENTRY BINDER- Craftsmanship Entries Only**

A black, half-inch, three-ring binder, to include items listed and explained below, must be submitted for each entry to the Home Builders Association of Greenville. The binder outside cover should include the company name and entry address.

Entry Application: A completed copy of the Entry Application found in this 2017 Call for Entries packet.

Signed Entry Release: A completed and signed copy of the Entry Release found in the 2017 Call for Entries.

Project Statement: A project statement (200 to 500 words in length) describing the entry, the builder/remodeler's scope of work, and any aspects of the home/project that may be of special interest.

Professionally-Taken Photographs: Each entry is required to have at least five professionally-taken photographs in both a printed and electronic format. Photographs provided MUST include shots of the EXTERIOR FRONT, EXTERIOR REAR, KITCHEN, MASTER BEDROOM, BATHROOM and GREAT/LIVING ROOM. Special feature entries must include shots of noted special feature. Remodel entries should have before and after photographs depicting changes, preferably taken from the same angle. Printed photographs can be printed on 8 ½ x 11 copy paper or photo paper and inserted into binder inside of sheet protectors. High-end printed copies are not necessary. An electronic version of all entry photographs must accompany Entry Binder. Photographs should be placed on a disc or external drive at a resolution of 300 dpi or better, in a .JPG file format. One disc or external drive is permitted for all entries being submitted so long as the photograph corresponding to each entry are separated on the disc or external drive using folders labeled by entry address. HBA will provide entrant a list of photographers upon request.

Project & Company Marketing Materials: Please include any related marketing materials for company and/or entry. Past ads and brochures are strongly encouraged. Please contact the Home Builders Association of Greenville at (864) 254-0133 or awards@hbaofgreenville.com with any questions about entry submission.

### **ELIGIBILITY**

The Bridge Awards are open to all members of the Home Builders Association of Greenville for any home or remodeling project completed since December 1, 2016, and within the geographical area of the Upstate. (Greenville, Pickens, Laurens, Spartanburg, Cherokee, Anderson, Union, Abbeville, Oconee, and Greenwood Counties).

The Sales and Marketing section of Bridge Awards is open to any SMC of the Upstate Member and may include sales numbers and/or marketing projects within the 2017 year. SMC Packet bottom of 5, 10 & 11.

## **JUDGING**

Judging of the 2017 Bridge Awards entries will take place March 20-23<sup>rd</sup> for all new home, remodel and special feature entries. Judging will take place at the project site. A judging schedule will be issued prior to the judging event. A panel of building industry professionals will select winning entries. All judges are from outside the area of the Upstate. Judging criteria for all new home and remodel entries will be based on craftsmanship, demonstrated construction excellence and use of materials. All special feature entries require that the special feature be part of a home. Judging criteria for special features will be based on craftsmanship, innovation, creativity, function, use of materials and use of space. Judges will make every attempt to give an award in each category. However, awards will not be given in those categories where the quality of entries does not warrant a winner. Decisions of the judges are final. Entrants may review judging scorecards for their entry at the Home Builders Association of Greenville once awards have been announced.

***Sales and Marketing Judging Criteria located on page 10 and 11.***



## **AWARDS GALA**

2017 Bridge Awards results will be announced on April 26<sup>th</sup> at the Fifth Annual Southern Home and Garden Bridge Awards Gala. Details for this special event will be issued in advance and do require reservations. All entering companies will be provided one ticket per entry.

All winners will be featured in Promotional Campaigns throughout the community and industry.



## ***Bridge Awards Entry Categories***

### **New Homes**

- 1) Best Overall**
- 2) Best Kitchen**
- 3) Best Exterior**
- 4) Best Bath**

Submission requirements: 1-4

- a) Complete inserted form on page 7
- b) Minimum of 5 color photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.
- c) Floor plans no bigger than 8.5x11 in size and inclusive of all floors.
- d) Describe the project and space: unique issues or unique requests, etc.

### **Full Home Remodel**

- 5) Best Overall**
- 6) Best Kitchen**
- 7) Best Exterior**
- 8) Best Bath**

Submission requirements: 5-8

- a) Complete inserted form on page 7
- b) Minimum of 5 color “before” and 5 color “after” photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.
- c) Floor plans no bigger than 8.5x11 in size and inclusive of all floors.
- d) Describe the project and space: unique issues or unique requests, etc.

### **Partial Home Remodel**

- 9) Best Overall**
- 10) Best Innovation of Space**
- 11) Highest Degree of Difficulty**

Submission requirements: 9

- a) Complete inserted form on page 7
- b) Minimum of 5 color “before” and 5 color “after” photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.
- c) Floor plans no bigger than 8.5x11 in size and inclusive of all floors.
- d) Describe the project and space: unique issues or unique requests, etc.

Submission requirements: 10 and 11

- a) Complete inserted form on page 7
- b) Minimum of 5 color “before” and 5 color “after” photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.
- c) Floor plans no bigger than 8.5x11 in size and inclusive of all floors.

- d) Describe the project and space while explaining how the project was difficult or how you utilized the space.

## **12) Green Building**

Submission Requirements: 12 (Page 8)

\*New Construction or remodel of a home featuring sustainable and resource- efficient construction practices.

- a) Complete inserted form on page 7
  - b) Minimum of 5 color “before” and 5 color “after” photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.
  - c) Floor plans no bigger than 8.5x11 in size and inclusive of all floors.
- \*See page 8 for additional guidelines.

## **13) Special Feature**

Suggested features include, but are not limited to: Outdoor living, Water feature, Decorative Elements, Wine locker, Staircase, Interior Decorating/ Design, Theater Room, Lighting, and Technology.

Submission requirements: 13

- a) Complete inserted form on page 7
- b) Minimum of 5 color photos both in print and digital format. Digital photo must be in JPEG (.jpg) file format.

## **14) Community of the Year**

Submission Requirements: 14

- a) Complete Entry form on page 7
- b) Minimum of 5 color photos both in printed and digital format. Digital photo must be in JPEG (.jpg) file format.

**Judging Criteria for category 14: Community Entrance, Community Amenities, Curb Appeal, Marketing Plan, and Overall Community Design.**

## **Sales and Marketing**

**15) Web-Based Marketing Program**

**16) Social Marketing Campaign**

**17) Community Promotion**

**18) Individual Sales Achievement (Million Dollar Circles)**

Submission requirements: 15-17

- a) One copy of marketing statement (250 words maximum, typed) covering each item of the judging criteria.
  - Concept
  - Target market
  - Detailed cost of Production
  - Results in Marketplace
- b) Website / Social Media site address (15, 16, and 17 if applicable).
- c) Completed form on page 7

Submission requirements: 18

- a) Completed Million Dollar Circle form on page 10
- b) Provide digital photo of yourself. JPEG (.jpg) file format.

- c) Provide digital company logo. JPEG (.jpg) file format.

**Individual**

**19) Builder of the Year**

**20) Richard A. Ashmore, Sr. Associate of the Year**

**21) Remodeler of the Year**

**22) Dan Rawls Community Service Award**

**23) HBA of Greenville Rookie of the Year**

**24) Sales Agent of the Year- New Homes**

New Home Sales Agent (on-site) of the Year

Custom Home Sales Agent of the Year

**25) Sales Executive of the Year- New Homes**

New Home Sales Executive of the Year

Custom Home Sales Executive of the Year

**26) General Brokerage Sales Agent of the Year**

**27) General Brokerage Executive of the Year**

**28) Lender of the Year**

**29) Sales and Marketing Rookie of the Year**

**30) Sales and Marketing Team of the Year**

**31) Professional Woman of the Year Award (PWB Council Award)**

**32) Attorney of the Year**

**33) Law Office of the Year**

Submission Requirements: 19-23 and 31

- a) Complete form on page 12.

Submission Requirements: 24- 30, 32, 33

- a) Complete Sales Entry form on page 11
- b) Provide digital photo of yourself. Photo must be in JPEG (.jpg) file format.
- c) Provide digital company logo. Photo must be in JPEG (.jpg) file format.



**2017 Bridge Awards Entry Form (Category 1-17,**

Please put this form in front of a folder or envelope with all related entry requirements inside.

Each individual entry must be in its own folder or envelope.

Category # \_\_\_\_\_ Category Name \_\_\_\_\_

**Categories 1-17**

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

***Please Complete the Information Below as Appropriate to Your Category***

Name of Entry/Model Name \_\_\_\_\_

Community Name \_\_\_\_\_

Community Phone \_\_\_\_\_

Street Address \_\_\_\_\_ Location/City \_\_\_\_\_

Lot Price \$ \_\_\_\_\_ Base Price \$ \_\_\_\_\_ List Price \$ \_\_\_\_\_

Total Sq. Footage \_\_\_\_\_ Completion Date \_\_\_\_\_

Please describe your entry in 50 words or less (unless asked for a marketing statement):

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Please complete SUBCONTRACTOR & SUPPLIER LISTING form beginning on page 12 for categories 1-17.

*Company Name as you would like it to appear on the Award* \_\_\_\_\_

## **Green Building Category 12 - Recommended Additional Information**

The following are a few topics the judges will be evaluating during the judging of the Green Home Category. Please include as much information as possible in your submission on each of these and feel free to expand your description as needed to promote your green building efforts.

### **Energy Efficiency**

- o Provide HERS Report
- o House size and efficiency of design
- o Glazing orientation, coverings and overall efficiency of fenestrations
- o Envelope design to negate thermal bridging and air infiltration
- o Lighting design and use of CFL lighting
- o Appliances should be Energy Star rated

### **Indoor Air Quality**

- o Provide Manual J and D documentation
- o Provide filter MERV Ratings
- o SEER of equipment
- o Duct work designed in conditioned spaces or sealed properly
- o Blower door and duct blaster test results
- o Use of low or no VOC paints and finishes
- o Use of natural ventilation techniques

### **Water Efficiency**

- o Low flow fixtures
- o Dual flush toilets
- o Tankless water heater
- o Irrigation systems

### **Renewable Resources**

- o Reused or reclaimed materials
- o Use of engineered building products, trusses, EWP, wall panels
- o Material management through patterned design
- o Use of pre-cut or pre-assembled materials
- o Detailed recycling efforts



## **Bridge Awards**

2017 Bridge Awards Entry Release



Entry Address: \_\_\_\_\_

Resident/ Owner Name: \_\_\_\_\_

Builder/ Remodeler: \_\_\_\_\_

This verifies that the Builder/ Remodeler has obtained approval and all necessary releases for the use of the Bridge Awards judging (Feb. 22-24th) and photography of the residence, to be used by the Home Builders Association of Greenville to promote the Bridge Awards as determined necessary and proper by the Bridge Awards Committee. Uses include, but are not limited to, press releases, advertising, print media, and television broadcasting.

Note: The Home Builders Association of Greenville will not publish or release entry addresses, construction costs or names of the residents/owners in its promotion of the Bridge Awards.

**By signing below the Builder/ Remodeler authorizes that the Resident/Owner agrees to the terms outlined above and agrees to be held responsible for communicating all relevant Bridge Awards judging and promotion information to the Resident/ Owner.**

Builder/ Remodeler Signature:

\_\_\_\_\_ Date: \_\_\_\_\_

Printed Name and Title:

\_\_\_\_\_

## **Million Dollar Circle Information (Category 18)**



### Million Dollar Circle – Category 18

The Annual Million Dollar Circle Awards recognize the talented professionals who produce millions of dollars in sales for the new home building industry. If you are one of the dedicated, elite sales professionals whose hard work has produced big results, don't miss this opportunity to be recognized.

#### **Entry Eligibility:**

- a) All applicants must be employed by a member in good standing of the Home Builders Association of Greenville and SMC of the Upstate. A sales agent of a real estate brokerage company is deemed an employee for the purposes of this awards program.
- b) All applicants must have closed a minimum of \$1 million dollars in new home, lot sales, and resales beginning January 1, 2017 and ending December 31, 2017. Entries for Million Dollar Circle will be divided into categories after February 23, 2018.

#### **Submission Requirements:**

- a) Submit a sales information sheet to substantiate the dollar amount claimed. This can be a computer generated list or create your own. This sheet **MUST** include the following information:
  - Property Address
  - Community Name
  - Date Closed
  - Listing Agent
  - Selling Agent
  - Sales Price/Credit Claimed \*100% of the sale
- b) You **MUST** reference where the sales information was taken (MLS or other source).
- c) All sales information sheets **MUST** be signed by the applicant **AND** the Broker-In-Charge or Sales Manager.
- d) Place your entry in a folder with this signed form on the front.
- e) Provide digital photo of yourself. Photo must be a JPEG (.jpg) file format.
- f) Provide digital company logo. Photo must be a JPEG (.jpg) file format.

#### **Credit for Production:**

- Lot sales may be included in the accumulation of the sales total.
- The amount of the purchase price shall be the basis of credit for a sale.
- The total amount of credit on any one sale shall not exceed 100% of the purchase price.
- Agents can claim 100% of all sales.

All information submitted shall become property of the Home Builders Association of Greenville, will be held in strict confidence and will be made available only to the Awards Committee and judges. There is a **\$110 entry fee** to enter the Million Dollar Circle. \*All information will be verified through MLS.

Applicant's Name Company Name \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Applicant's Signature \_\_\_\_\_

Broker or Sales Manager's Signature \_\_\_\_\_

Total Credit claimed (100% of sales) \_\_\_\_\_

## **2017 Bridge Awards**



Sales person/ Lender of the Year (Categories 24-30, 32, & 33)

Categories 24-30 – Sales Agent, Sales Executive, Lender of the Year, Sales & Marketing Rookie of the Year, and Sales & Marketing Team of the Year. Attorney of the Year and Law Office of the Year.

Name \_\_\_\_\_ Company \_\_\_\_\_

Communities Managed \_\_\_\_\_

Personnel Supervised \_\_\_\_\_

Number of years in the Home Building Industry \_\_\_\_\_

Number years in Sales Management in this industry \_\_\_\_\_

Rookie of the Year- Inclusive of New Home sales, General Brokerage, and Lenders. Must have started career in any of the above-mentioned categories in between December 2016 and December 2017. Complete information on page and in judging section please complete items IV-VI.

Career start date: \_\_\_\_\_

# Homes Sold Between: January 1, 2017 and December 31, 2017 \_\_\_\_\_

# Homes Closed Between: January 1, 2017 and December 31, 2017 \_\_\_\_\_

\$ Volume Sold Between: January 1, 2017 and December 31, 2017 \_\_\_\_\_

\$ Volume Closed Between: January 1, 2017 and December 31, 2017 \_\_\_\_\_

### **Judging Criteria**

Up to 5 points will be scored per item with high score of 30 points. If an item is not addressed, 0 points will be scored. The following topics must be discussed in the order written and within a word total of 500 words. The entry will be disqualified if it exceeds the word limit or is unreadable. It must be typed.

I. Recruiting Techniques

II. Training Techniques

III. Management Techniques

IV. Motivation *(For Rookie of the year entries include your motivation for entering into your new career.)*

V. Home Builders Association(s) Involvement (this item exempt from word limit)

VI. Community Outreach Involvement (serving in associations, boards or volunteering)

## **2017 Bridge Awards**

***Builder of the Year, Associate of the Year, Remodeler of the Year, Community Service Award, and Rookie of the Year Award, and Industry Woman of the Year Award (PWB). (Categories 19-23, & 31)***

Name \_\_\_\_\_ Company \_\_\_\_\_

Please specify category:

\_\_\_\_\_ Builder of the Year      \_\_\_\_\_ Richard A. Ashmore, Sr., Associate of the Year

\_\_\_\_\_ Remodeler of the Year      \_\_\_\_\_ Dan Rawls Community Service Award

\_\_\_\_\_ HBA Rookie of the Year      \_\_\_\_\_ Industry Woman of the Year Award (PWB Council Award)

Name of person submitting entry \_\_\_\_\_

Phone number where you can be reached \_\_\_\_\_

Please provide a brief statement of why the member should be honored.

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**SUBCONTRACTOR & SUPPLIER LISTING** (please complete for categories # 1-14)

Builder/Remodeler Company Name \_\_\_\_\_

Entry Address \_\_\_\_\_

**All subcontractors and suppliers who have contributed to the construction of an entry home and who maintain active membership with the Home Builders Association of Greenville will be recognized for their work on award winning homes.**

Fill out the form below, providing company name(s) in the space provided for all subcontractor and suppliers who contributed to the construction of the corresponding entry home. Association staff will verify if the company listed is an active member.

Architecture/Building Design Services: \_\_\_\_\_

Structural Engineer: \_\_\_\_\_

Blueprint/Reprographic Services: \_\_\_\_\_

Surveyor: \_\_\_\_\_

Site Preparation: \_\_\_\_\_

Portable Site Toilets: \_\_\_\_\_

Waste/Debris Removal: \_\_\_\_\_

Equipment Rental: \_\_\_\_\_

Pest/Termite Pre-treat & Control Services: \_\_\_\_\_

Concrete Supplier(s): \_\_\_\_\_

Foundation/Concrete Contractor(s): \_\_\_\_\_

Concrete Testing: \_\_\_\_\_

Brick/Block Supplier(s): \_\_\_\_\_

Brick/Block Contractor(s): \_\_\_\_\_

Framing/Lumber Supplier(s): \_\_\_\_\_

Framing Contractor(s): \_\_\_\_\_

Structural Steel/Metal Fabrication Contractor(s): \_\_\_\_\_

Window Supplier(s): \_\_\_\_\_

Exterior Door Supplier(s): \_\_\_\_\_

Garage/Specialty Door Supplier(s): \_\_\_\_\_

Door Hardware/Locksmith Services: \_\_\_\_\_

Exterior Carpentry Contractor(s): \_\_\_\_\_

Roofing Supplier(s): \_\_\_\_\_

Roofing Contractor(s): \_\_\_\_\_

Gutters/Flashing Contractor(s): \_\_\_\_\_

Water Treatment/Filtration Systems: \_\_\_\_\_

Septic Systems: \_\_\_\_\_

Stucco Supplier(s): \_\_\_\_\_

Stucco Contractor(s): \_\_\_\_\_

Insulation Contractor(s): \_\_\_\_\_

Plumbing Material/Fixture Supplier(s): \_\_\_\_\_  
Plumbing Contractor(s): \_\_\_\_\_  
HVAC Contractor(s): \_\_\_\_\_  
Electrical Material/Fixture Supplier(s): \_\_\_\_\_  
Electrical Contractor(s): \_\_\_\_\_  
Drywall Supplier(s): \_\_\_\_\_  
Drywall Contractor(s): \_\_\_\_\_  
Interior Door/Trim Supplier(s): \_\_\_\_\_  
Mantle Supplier(s): \_\_\_\_\_  
Interior Carpentry Contractor(s): \_\_\_\_\_  
Paint Supplier(s): \_\_\_\_\_  
Paint Contractor(s): \_\_\_\_\_  
Cabinetry Contractor(s): \_\_\_\_\_  
Countertop Supplier(s)/Fabricator(s): \_\_\_\_\_  
Countertop Installation Contractor(s): \_\_\_\_\_  
Appliance Supplier(s): \_\_\_\_\_  
Custom Glass/Mirrors Supplier(s)/Contractor(s): \_\_\_\_\_  
Stair/Tread Supplier(s): \_\_\_\_\_  
Shelving/Closet Organization Supplier(s): \_\_\_\_\_  
Audio Video/Home Automation Contractor(s): \_\_\_\_\_  
Security System Contractor(s): \_\_\_\_\_  
Elevator Contractor(s): \_\_\_\_\_  
Fire Place Supplier(s): \_\_\_\_\_  
Hard Wood Floor Supplier(s): \_\_\_\_\_  
Carpet Supplier(s): \_\_\_\_\_  
Tile Supplier(s): \_\_\_\_\_  
Flooring/Tile Contractor(s): \_\_\_\_\_  
Garage Organization/Flooring Contractor(s): \_\_\_\_\_  
Window Coverings/Blinds Supplier(s): \_\_\_\_\_  
Window Filming/Tinting Contractor(s): \_\_\_\_\_  
Pool/Spa Contractor(s): \_\_\_\_\_  
Screened Enclosure/Sunroom Contractor(s): \_\_\_\_\_  
Shutters/Louvers/Storm Protection Contractor(s): \_\_\_\_\_  
Decking/Dock Contractor(s): \_\_\_\_\_  
Gas/Propane Supplier(s): \_\_\_\_\_  
Landscape Supplier(s): \_\_\_\_\_  
Landscape Contractor(s): \_\_\_\_\_  
Hardscape Supplier(s): \_\_\_\_\_  
Hardscape Contractor(s): \_\_\_\_\_  
Fencing/Gate Contractor(s): \_\_\_\_\_  
Construction Cleaning Services: \_\_\_\_\_  
Power Washing Services: \_\_\_\_\_  
Interior Design/Décor Services: \_\_\_\_\_  
Banking/Construction Lending Services: \_\_\_\_\_

Attorney/Legal Services: \_\_\_\_\_  
Insurance Coverage Services: \_\_\_\_\_  
Accounting/CPA Services: \_\_\_\_\_  
Other: \_\_\_\_\_  
Other: \_\_\_\_\_  
Other: \_\_\_\_\_

Builder or project manager signature is required below verifying that the above subcontractor and supplier listing is complete and accurate and that the Builder/Remodeler Company takes full responsibility for any subcontractor(s) and/or supplier(s) not given proper credit.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_



## 2017 Bridge Awards

### Entry Recap/Fees



Each initial entry in any given category is listed below and Multi-Entry Discount for HBA of Greenville members is 13%. The Million Dollar Circle entry fee is \$110. Entry fees must be submitted at the time of entry and attached to this entry recap form. Checks should be made payable to The HBA of Greenville. Entry fees are non-refundable. Please submit one entry recap form per company.

Company Name \_\_\_\_\_

_____ # of New Home Entries at \$145	\$ _____
_____ # of Remodeling Entries at \$125	\$ _____
_____ # of Special Feature Entries at \$99	\$ _____
_____ # of HBA Award Entries at \$99 ( <i>categories 19-24, 31</i> )	\$ _____
_____ # of Sales and Marketing Entries \$110	\$ _____
_____ # of Million Dollar Circle at \$110	\$ _____

Multi- Entry Discount for HBA of Greenville and SMC of the Upstate members: 13%

Total # of Categories Entered: \_\_\_\_\_ Total \$ \_\_\_\_\_

**All entries, including appropriate entry fees, must be received at the HBA office by 5 p.m. on Tuesday, February 23, 2018. Entries must be mailed OR hand delivered to the address below:**

HBA of Greenville  
Attn: Crystal Yanes  
5 Creekside Park Ct, Suite A  
Greenville, SC 29615

\*No late entries will be accepted!

***Ticket Reservations:*** Reserve/pay for your tickets/ table today! Check which option and how many you'd like.

_____ Individual Ticket \$85	_____ Couple \$150	_____ Table Sponsorship (8 seats) \$975
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### ***Sponsorship Opportunities for the 2016 Bridge Awards***

New Home Awards Sponsor \$ 1750  
Remodel Home Awards Sponsor \$ 1500  
Special Feature Awards Sponsor \$ 750  
Green Building Awards Sponsor \$ 500  
Sales and Marketing Awards Sponsor \$ 1000 (Million Dollar Circle Awards)

Individual Awards Sponsors:

Builder of the Year \$ 750	Associate of the Year \$ 500	Remodeler of the Year \$ 450
Community of the Year \$ 350	Salesperson of the Year \$375	Lender of the Year \$ 250
PWB Woman of the Year Award Sponsor \$250	Executive of the Year \$275	