



USDA Rural Development Community College Seminar
Hosted by The Rural Community College Alliance
And
Lassen Community College
Board Room

August 2nd

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| 8:00 – 8:30 | Welcome and Opening Remarks (Lassen CC President Marlon Hall, Randy Smith RCCA President, USDA rep,) |
| 8:30 – 8:45 | Update on Rural Community and Technical Colleges Coordinated Strategy by Dexter Pearson and Gary Bojes, USDA-RD |
| 8:45 – 9:45 | Opportunities for Community Colleges <ul style="list-style-type: none">-Rural Utility Service (RUS), Distance Learning/Telemedicine/Community Connect (Michael Becker, Field Representative)-Rural Business and Cooperative Service (RBS) Business and Industry Loan Program (Brian Wiles, Director, Business &Energy Programs)-Rural Housing Service (RHS) Community Facilities Program (Martha Torrez, Direct Loan and Grant Division) |
| 9:45 – 10:00 | Morning Break |
| 10:00 – 11:00 | Financing Projects in Rural America – Financing strategies, underwriting, areas of opportunity, key indicators, role of foundations, optimal payer mix, state vs. private |
| 11:00 – 12:00 | Importance of a Feasibility Study – Feasibility studies for rural projects involving public-private partnerships will be discussed by exploring best practices and key components |
| 12:00 – 1:30 | LUNCH on your own |
| 1:00 – 1:30 | Utilizing Community College Foundations |
| 1:30 – 2:00 | The Future of Rural Community Colleges and rural communities and the Context for the USDA Interest in this Sector -The future of rural community colleges and the communities they serve and how USDA interest and recognition has evolved with emphasis on USDA programs in housing and facilities. (Dr. Randy Smith, RCCA |
| 2:00 – 2:15 | Afternoon Break |

2:15 – 2:25	Open Presentation
2:25 – 3:00	Roundtable / Specific Program Consultation / Application Consultation / Application Preparation
3:00 – 3:45	One on One meetings with USDA Rural Development Staff on Specific Projects
4:00	Wrap - up