

2019 East Coast Real Estate Investors Association Membership Overview and Application

Rev. 1

The following information will provide information on the benefits offered to members of the East Coast Real Estate Investors Association (referred to throughout this application as ECREIA) as well as the requirements to maintain your membership in good standing.

Why join ECREIA?

As a member of ECREIA, you have made the commitment to be part of an outstanding organization that is dedicated to your educational and professional development and your business success. Whether you are Real Estate Investor or someone involved in some way in the industry, surrounding yourself with like-minded, motivating people can be the catalyst you need to get to the next level of business success.

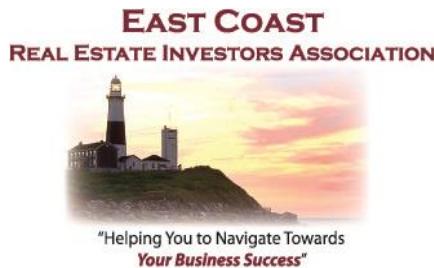
Why have a membership?

Having a formal membership does help our organization to have more credibility and presence within the industry. Other benefits a membership program will provide include the following:

- ✓ It allows us to approach service and product providers for member discounts
- ✓ Helps to foster more commitment from our group to attend our meetings and events
- ✓ Provides the organization with the needed capital to grow ECREIA. As our membership grows, the more opportunities will become available to you.
- ✓ Allows us to take advantage of the many discounts and services provided from National REIA
- ✓ We can participate in the National Professional Housing Provider certification

About our General Meetings

Our general meetings are held monthly and we format the content based on the feedback from our members. We periodically conduct surveys and plan our meeting format to include topics of interest identified. In order to capture and sustain the interest of the largest group of attendees, we try to have multiple topics at a given meeting. In addition, we focus on balancing the depth of our topics so we can keep both the novice and experienced Investor engaged. The mission of our organization focuses on two primary areas; education and networking. We strongly believe that when you combine these two elements together, you are setting the stage for explosive business success.



Who should join?

Although our membership is open to all applicants, our core membership will include anyone associated with the real estate industry. This could include the following:

- ✓ Real Estate Investors
- ✓ Real Estate Brokers and Sales Associates
- ✓ Mortgage Brokers and Bankers
- ✓ Property Managers
- ✓ Private and Hard Money Lenders
- ✓ Contractors
- ✓ Educators and trainers
- ✓ Home Inspectors and Engineers
- ✓ Appraisers
- ✓ Attorneys
- ✓ Accountants
- ✓ Insurance Brokers
- ✓ Title Companies
- ✓ Students
- ✓ Anyone interested learning about getting involved in the real estate industry

ECREIA is Part of National REIA

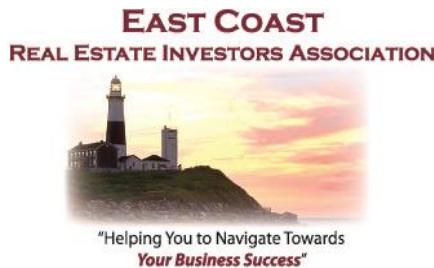
National REIA is positioned to provide services, education, and guidance to the many local real estate investment organizations across the country. With their support, it will help us to make ECREIA the best it can be.

Basic Membership Benefits

The following information will highlight the exciting benefits you will receive with a basic membership for ECREIA:

- ✓ **Admission to our monthly meetings at no additional cost which includes a three-course meal**
- ✓ **Attend sub-group meetings held before our general meeting. These will be informal periodic meetings that will focus on topics of choice from our membership.**
- ✓ **Company Discounts**

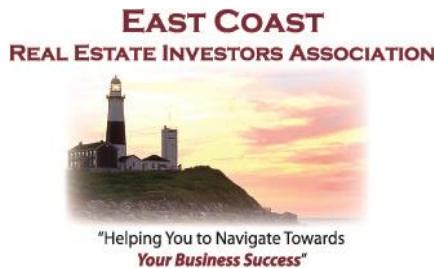
As a benefit of being a National REIA member, you will receive discounts from national companies.



For a complete listing and full details on the company discounts you will receive, please see
www.NationalREIA.com

Membership is required to take advantage of these outstanding discounts, you will receive your own personal code that will allow you to access to the member discount area. Guests and non-member attendees are not entitled to these benefits.

- ✓ **20% admission discount on any seminars, Boot Camps, and special events hosted by ECREIA or Carl Schiovone and Associates Real Estate Coaching, Inc.**
- ✓ **Receive National Professional Housing Provider Certification credits (see attachment or our website for additional information on this outstanding certification)**
Earn NaPHP credits during our monthly meetings at no additional cost (applicable when subject matter is in line with the required curriculum). Our monthly meeting invitations will specify if any topics presented will qualify for NaPHP credit. As a member, you can even receive NaPHP credit when attending other REIA organization meetings and events who are participating in this program.
We will provide all members with a *NaPHP Tracking Chart* that will document your progress in your certification; this will also serve as evidence to National REIA that you have taken the appropriate courses.
- ✓ **Receive two 1 hour complimentary phone coaching calls with Carl Schiovone.** If you are joining with a partner, it is limited to a total of two calls and partners can be on both calls.
The purpose of this orientation is to understand your specific business and investing goals and provide some recommendations on how ECREIA can best serve you and help you to succeed. As an added bonus, this call can be recorded so you can replay it for future reference.
- ✓ **Receive a Membership Badge and Lanyard**
Wearing your membership badge at our meetings is a great way to help you brand yourself and your company. Members who select the Sponsorship program will have their badges indicate that they are Sponsors.
- ✓ **Receive an ECREIA binder that can be used to store all of the educational material presented at our meetings. This binder will include the following contents:**
 - Glossary of Real Estate Terms
 - NaPHP Certification Tracking Chart



- ✓ Resource List that will provide you with contacts, links, and book recommendations to help you grow your business.

- ✓ **Coaching Client Discount**

Any membership applicant who is currently participating in a Coaching Program with Carl Schiovone will receive a discount off of the ECREIA membership price.

- ✓ Receive **Member Rewards** that could make you earn a free membership when you refer a new member who has not attended in the past. For each referral, you will receive \$20 in rewards credit. Each quarter we will send you a check for each new member who signs up for membership. **Member Rewards** credit will not exceed the total cost of the annual membership. Credits above the annual fee will be applied to the following year membership fee.

- ✓ Participate in our **monthly recorded conference calls**. Members can submit topics for discussion

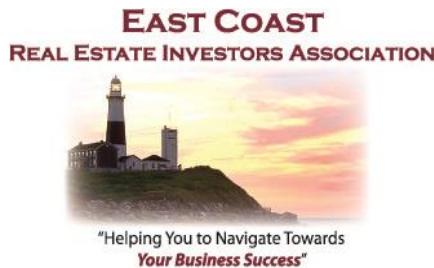
- ✓ **Business or Life Partner membership**

With this new benefit, your life or business partner can join ECREIA at a reduced cost. One person is required to pay the full cost of membership.

Sponsor Membership

As a Sponsor Member, you will have all of the benefits provided with our basic membership plus some exciting added features that will help with your company branding and exposure. The following is an overview of the added benefits you will receive:

- ✓ Your company logo and contact information will be listed as a Sponsor on our monthly meeting handout
- ✓ Your company logo, link and profile posted on the ECREIA website Sponsor page. With our website listed on the National REIA site, your company will get considerable exposure.
- ✓ Your company logo with link added on our monthly e-mail meeting invitation. Our monthly e-mail meeting invitations are sent to thousands of Investors, businesses, and professionals who are involved in the real estate industry. This benefit will provide you with outstanding exposure to a new client, customer, and contact base.
- ✓ One 20 minute segment where you can present an overview on your products and services during **one** of our general meetings



- ✓ A location to display your marketing material at our monthly meetings. If you can't attend, we will display your material for you at our Sponsor Table.
- ✓ All Sponsors will be introduced, acknowledged and thanked for their support at each meeting
- ✓ As a suggestion for our Sponsor members, offering a discount on the services or products you provide to the East Coast REIA members can be a great way to help you build your business base.

Please note, in respect to our member's privacy, Sponsor benefits will not include contact information of our membership or mailing list.

Sponsorship Membership Requirements

- All applicants for the Sponsorship membership level must have and provide to us all of the appropriate insurance and licensing required by law to conduct business and must be in good standing with the Better Business Bureau and consumer protection agencies
- Acceptance to our Sponsorship membership shall be granted only after our full due diligence has been completed. As part of our validation process, three current business references must be provided.

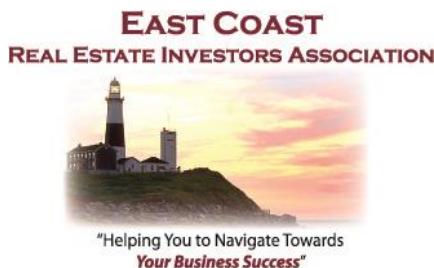
Acceptance and Termination of Membership

The Officers of East Coast REIA reserve the right to refuse membership to any business or individual applicant. In addition, if we feel a member is not acting or conducting business in the spirit of our Code of Conduct, we will terminate their membership with no refund given.

Membership Cost

Our membership cost is based on **ten monthly meetings per year**; however, the cost is based on a 12 month cycle (we do not meet in August and December) **Memberships start in January**.

Membership Type	Annual Cost of Membership
These Prices include Dinner	
Individual	\$450
Business or life partner of member	\$375
Full-Time Student - must include proof of current enrollment	\$375



Business Sponsorship includes one employee membership	\$1095
Each additional Sponsor employee or active in our coaching program	\$375
*Non-member Pay at the Door	Per meeting cost \$45
*Non-member Pay at the Door Current Coaching Client	Per meeting cost \$35

(*) Attendees who would prefer to stay with a “Pay at the door” non-membership are not entitled to member benefits, NaPHP credits, and discounts offered from East Coast REIA or National REIA.

Guest Policy

In order to encourage the growth of our membership, we will offer a discount for anyone attending for the first time. **These guests will be charged \$30. Please note, guests will only receive this discount once.**

Meeting Location

Our current monthly meeting location is at Domenicos’s Restaurant 3270A Hempstead Turnpike, Levittown, NY, 11756. We will continue to have our meetings in this location, however, in the event that the location needs to be changed, there will be no additional cost or credit to members during the current membership period. Please see our website for directions.

Cancellation of Meeting

In the unlikely event we need to cancel a meeting, all members in good standing will get their membership period extended by one month.

Meetings You Can’t Attend

In the event you are not able to attend a scheduled meeting, there will be no credit or refunds given. **You are paying for a one year membership regardless of your attendance frequency at our monthly meetings**

Acceptable Forms of Membership Payment

Acceptable forms of payment include cash, credit card using our secure PayPal™ account on our website, money order, and check. Checks and money orders must be made payable to **East Coast Real Estate Investors Association. We do not accept credit cards at the door.**

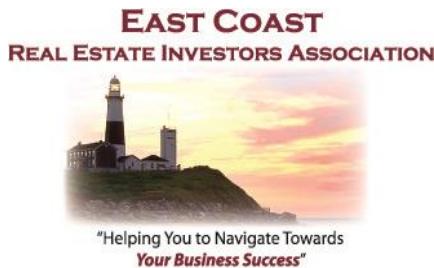
Membership cards

EAST COAST
REAL ESTATE INVESTORS ASSOCIATION



*"Helping You to Navigate Towards
Your Business Success"*

You will be provided with a membership card that will include your name, company, membership level, and membership expiration. **Sharing of membership cards is prohibited and will be grounds for membership termination without any refund.**



Membership Application Form

Please fill out the Following Information and Print Clearly

If your contact information changes during the membership period, please contact our office with any updates, this will ensure we can reach you with any special information and events.

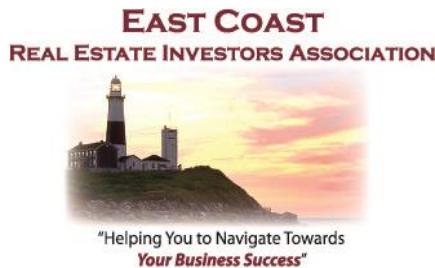
Name of Member 1	
Address	
Occupation/Title	
Business Name	
Primary Phone	
Cell Phone	
Website	
E-mail	
Fax	

Name of Member 2	
Address	
Occupation/Title	
Business Name	
Primary Phone	
Cell Phone	
Website	
E-mail	
Fax	

If more than two will be joining, please add an additional copy of this sheet

Personal Information Provided

Please note, we value the security of the personal information you provide to us and we will never share, rent, or sell this data to anyone. As a way to better serve our membership, we collect specific demographic and business data as a way for us to fully understand the composition of our membership.



Type of Payment:

Check Cash Money Order Credit Card*

Amount\$ _____

*If paying with a credit card, please visit our website for secure payment using PayPal.

I understand that the mission of ECREIA is to create an environment that will focus on the importance of education and business networking. The material presented is for general educational purposes and may not be appropriate or applicable to you. The Officers of this organization strongly suggest that before implementing any investment strategies or purchasing any products offered either directly or indirectly during the meetings or at other ECREIA hosted events that you seek competent legal and tax advice. In addition, you should complete extensive due diligence on any person and companies you are considering doing business with. As a member of ECREIA, I agree to hold the company Officers harmless of any losses of any kind resulting from any product, service, information, or investment opportunity presented to me by the members, guests, Speakers, and Sponsors. I acknowledge that I have read and agree to the terms of this membership agreement.

Printed Name	Signature	Date

Please return only the last two pages of this application

If you have any questions regarding our membership program, please feel free to contact us

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Fax: (631) 918-5015

E-Mail: Eilenesch64@gmail.com

Website: www.EastCoastREIA.net

Mailing Address

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