



The Virginia Chapter of AAHAM Spring Regional Conference

Holiday Inn and Conference Center – University Area



1901 Emmet Street
Charlottesville, VA 22901
(434) 977-7700
Friday, March 10, 2017



Agenda

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| 8:00-8:30 | Registration |
| 8:30-10:00 | <i>You've Been Upgraded</i>
Kevin McDaniel CPC, CLP, <i>WindRiver Strategies</i>
International Coach Federation / International Association of Coaching |
| 10:00-10:15 | Break |
| 10:15-11:15 | <i>Carilion Experience with "System Change"</i>
Larry Carter, Director, Hospital Billing, Carilion Clinic
Becky Johnson, Director, Revenue Cycle Support;
Education/Technology, Carilion Clinic
Polly Sutphin, Manager, Revenue Cycle Support; Technology,
Carilion Clinic
Chris Thomas, Manager, Revenue Cycle Support; Education,
Carilion Clinic |
| 11:15-12:15 | <i>Outsourcing Complex Claims – Does it Make Sense?</i>
Richard Olmstead, Director of Business Development for Med Claims
International LLC.
Amanda Simone, Operations Manager, Med Claims International
LLC. |
| 12:15-1:15 | Lunch |



- 1:15-2:15** ***Financial Headwinds for Hospitals and Physicians. Projections for Hospitals and Physicians for a Trump Administration***
Larry Fitzgerald, Associate Vice President for Business Development and Finance, University Of Virginia Health System
- 2:15-2:30** **Break**
- 2:30-3:30** ***Don't Let Denials Blast You from the Past: Front End Denials Prevention & Intervention***
Sarah Mendiola JD, Director of Clinical Services/Senior Attorney, Washington & West, LLC
- 3:30-4:15** **Legislative Updates**
Jay Andrews, Vice President of Financial Policy, Virginia Hospital & Healthcare Association
- 4:15-4:30** **Door Prizes**





Donations from this event will be made to the Charlottesville Free Clinic

About the Free Clinic

“From the volunteers who treat our patients and assist with daily operations...to the health care professionals and organizations that provide pro bono services for our patients...to the individuals, foundations, public funders, businesses, civic groups and churches who provide annual financial support...to the low-income uninsured adults and families who depend on our services...We are one community, driven by the conviction that everyone should have access to quality health care.

The Charlottesville Free Clinic is a nonprofit, 501(c)(3) founded in 1992 by Dr. Mohan Nadkarni and Dr. Paul DeMarco during their residencies at UVA Hospital to provide a health support system that offers high-quality and compassionate care to the low-income uninsured in our community, who would otherwise not have access to care and who would otherwise suffer needlessly from many routine and preventable medical conditions. We offer free medical care, dental care, and medications for low-income and low-income uninsured adults between the ages of 19-64 and their families in and around Charlottesville. Out of the 60 free clinics in Virginia in 2011, the CFC is one of only 15 to receive accreditation from the Virginia Association of Free Clinics.”

Charlottesville Free Clinic

<http://www.cvillfreeclinic.org/about-us/>

charlottesville FREE CLINIC



Registration Fees: Members \$85.00
Non-Members \$125.00

Full Name	Title	Certification (CRCE, CRCP, CRCS)
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Organization Name

Organization Address	City	State	Zip
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Phone Number	Fax Number	E-mail Address
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Mail: Registration Form and Fee Payable to Virginia AAHAM
Linda Conner
Manager, Patient Finances
Sentara Halifax Regional Hospital
2204 Wilborn Avenue
South Boston, VA 24592

OR

Register online at <http://www.vaaaham.com> under Calendar of Events
Click "Online Registration"

We reserve the right to cancel or re-schedule a program because of insufficient number of registrants or other unforeseen circumstances, or to close registration when a program is over subscribed.