

MED-EL SONNET EAS

Exchange Program



In order to ensure your patients are able to benefit from the latest technology, MED-EL is offering an exchange option for recent SONNET recipients. With the SONNET EAS Exchange Program, clinicians will be able to request an exchange of the SONNET Audio Processor for the SONNET EAS Audio Processor once it becomes available.

Beginning September 19th, MED-EL will offer the option to withhold a SONNET Audio Processor from the shipment of a Two Audio Processor Patient Kit. This option will be presented on the order form.

Two Audio Processor Patient Kits shipped from September 1st – September 30th will be eligible for exchange of one *opened or unopened* SONNET Audio Processor. **Two Audio Processor Patient Kits shipped from October 1st – December 31st** will be eligible for exchange of one *unopened* SONNET Audio Processor.

Single Audio Processor Patient Kits shipped from September 1st – December 31st will be eligible for exchange of one *opened or unopened* SONNET Audio Processor.

SONNET Audio Processors must be exchanged for the SONNET EAS Audio Processor by December 31, 2016. Warranty on the SONNET EAS Audio Processor will begin on the date of the patient's initial stimulation.

In addition, MED-EL will offer the SONNET EAS Upgrade Program, which will operate just like the SONNET Upgrade Program. When your patients trade in their OPUS 2, OPUS 1, or TEMPO+ Audio Processor, they will receive a 25% discount on SONNET or SONNET EAS.

The SONNET EAS Patient Kit will be priced at \$9,600. There is a limit of one trade-in per SONNET or SONNET EAS upgrade. Only self-pay purchases are eligible for the trade-in discount. The trade-in amount must be applied to the purchase price and is not redeemable for cash. No additional discounts will be given for trade-in of unopened audio processors.

If you have questions regarding the SONNET EAS Exchange Program, please contact your MED-EL Representative at 888-633-3524.