

SEPT 2016

Edition: #21

WA CRS INFORMER



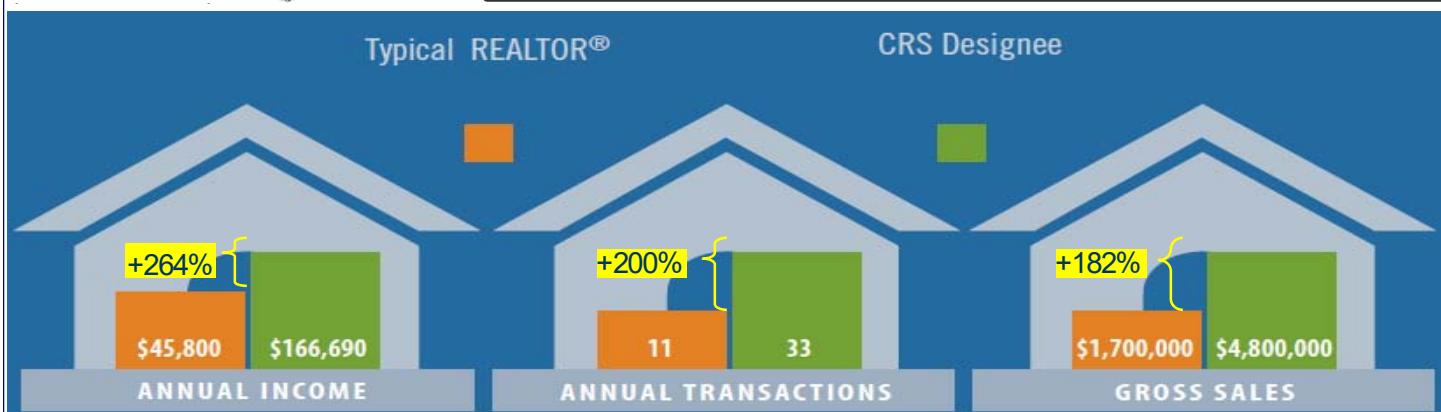
Council of
Residential Specialists
The Proven Path To Success



Editor: John D Joynt, CRS John@JohnJoynt.com / 360-346-0017

WA CRS MISSION STATEMENT

Creating productive and profitable members through exceptional educational, referral and networking opportunities.



2016 WA CRS LNG LEADERS

Sharri Bailey, CRS - Yakima
Virginia Carpenter, CRS - Walla Walla+
Trisha Cobb, CRS - Clallam/Jefferson
Susan Cooper, CRS - Skagit
OPEN, CRS - King Cty West
Tonia DeBeaux, CRS - Mason/Thurston
Tom Hormel, CRS - Spokane/Lincoln+
Norma Jean Jessup, CRS - Chelan+
Marj Hanaway, CRS - Pierce+
Suzanne Lambalot, CRS - King Cty SE
Wayne Langford, CRS - Franklin/Benton
Penny Hannifin - Kitsap
David Juhl, CRS, CRS - San Juan/Island
Gloria Matthews, CRS - Clark/Klickitat+
OPEN - Lewis/Cowlitz
Jim Pope, CRS - Watcom
Jerry Rippetteau, CRS - King Cty NE
Brenda Rumball CRS - Snohomish
Mark Powers - King Cty South
OPEN - Kittitas/Grant/Adams

2017 SELL-A-BRATION

FEBRUARY 9-10

ARIZONA GRAND RESORT & SPA
PHOENIX, ARIZONA

"ALL ABOUT REAL BUSINESS!"
Sell-a-bration is the only event in the industry that is specifically for CRS Designees, candidates and those interested in improving their business through world-class education. This annual event attracts hundreds of top-producing REALTORS® who are seeking to improve their business and increase their referral networks through high-quality education and networking. You won't want to miss it!

2016 WASHINGTON CRS OPPORTUNITIES

GENERATING LEADS

October 3, 2016

Gresham, OR

Mike Selvaggio, CRS

CRS 201 – LISTING STRATEGIES

October 5-6, 2016

Walla Walla, WA

Mike Selvaggio, CRS

CRS 202 – BUYER STRATEGIES

November 16-17, 2016

Bellevue, WA

Mike Selvaggio, CRS

For more information please go to www.crs.com.

2016 EXECUTIVE COMMITTEE

Stephanie Callen, CRS
President 2016
John Joynt, CRS
Vice President
Trisha Cobb, CRS
1st Vice President, LNG Leader
Dave Jones, CRS
Finance Leader
Darlene Stouder, CRS
Education Leader
Marie Hansch
WA CRS Admin, Tech Leader
Sharri Bailey, CRS
Immediate Past President
Mark Shepherd, CRS
Regional VP



CRS 204 INVESTMENTS

Congratulations to the 72 attendees at this great investment class held in Bow, WA Sept 21-22 with instructor Dale Carlton, CRS.

Also, 30 new CRS members enrolled - taking advantage of the free membership for those taking a CRS class in August, September and October. Don't miss this great opportunity!



NEW RECRUITING TOOL!

WA CRS produced a video to help educate new and current WA Brokers of the benefits of CRS membership. Go to:

<https://youtu.be/S-0OXUuHLMc>