

RMAPIA Winter Education and Meeting

Thursday, February 9, 2017

12:30 - 1:00 pm - Registration

1:00 pm - Welcome and Introductions

1:15 - 2:45 pm - *Where There is Smoke, There is Soot* Tom Irmiter

Tom will discuss available methodology for locating soot in hidden wall, ceiling, roof and floor cavities caused by both internal fires and wildfires using non-destructive sampling techniques. Typical techniques used in the past only address the visible outside surface of an assembly.

2:45 – 3:05 pm – Break

3:05 – 4:05 pm - *Concurrent Causation* Chip Merlin and Brandee Bower, Merlin Law Group

This presentation will cover the various legal aspects encountered where there may be multiple causes of the loss and state case law on causation.

4:05 – 4:15 pm - Break

4:15 – 5:15 pm – *Residential Claims* John Black and Rick Daly, Black & Daly

The purpose of this presentation will be to discuss the nuances of residential insurance claims.

5:15 - 6:30 pm - Reception sponsored by Gravely Pearson

Friday, February 10, 2017

8:00 - 8:30am - RMAPIA member breakfast

8:30 - 9:00 am - *RMAPIA Legislative Action* Greg Serio

9:00 - 9:10 am - Break

9:10 - 10:40 am - *Roofing and Hail Challenges* Mike Lindhurst, C3 Group

This presentation will include a discussion of insured and insurer techniques and investigation and how to properly deal with commercial hail claims on building exteriors. The presentation will highlight real files, showing communications and insured theories and defense strategies in these difficult groups of claims.

10:40 - 11:00 am - Break

11:00am - 12:00 pm – *Ethical Adjusting* Chris Mammel, Merlin Law Group and Scott deLuise
Adjusters International/Matrix Business Consulting

This panel discussion will address ethical requirements and advantages of taking the ethical “high road” in all major aspects of the profession and business of public adjusting, including solicitation, fee agreements and claim resolution.