



EDUCATIONAL OPPORTUNITIES

# 2017 Course Schedule

DAY / DATE	TIME	COURSE TITLE	CE & CREDIT	PRICE
WED / January 25	9 am - 12 pm	Risk Management for Licensees	CE.3711000-RE (3) General	\$20
WED / February 22	1 - 4 pm	RESPA – Do You Know the Rules	CE.4237000-RE (3) General	\$20
THU / March 16	9 am - 4 pm	Conquering Contracts I – Understanding Basic Contract Law & Offer & Acceptance Forms	CE.3119000-RE (6) Contract	\$100
WED / March 22	9 am - 12 pm	Managing Short Sale Risks	CE.3728000-RE (3) General	\$20
FRI / April 14	9 am - 4 pm	Conquering Contracts II: Understanding Basic Contract Law and Listing Agreements	CE.3118000-RE (6) Contract	\$100
TUE / April 18	9 am - 12 pm	Weathering A Stormy Transaction	CE.3201000-RE (3) General	\$20
THU / May 11	9 am - 4 pm	Conquering Contracts III: Property Management Agreements & Landlord/Tenant Laws	CE.3120001-RE (6) Contract	\$100
TUE / May 23	1 - 4 pm	RESPA - Do You Know the Rules	CE.4237000-RE (3) General	\$20
MON / June 12	9 am - 12 pm	Negotiation Win/Lose Win/Win for the Client/Customer	CE.5325000-RE (3) Personal Development	\$20
THU / July 13	1 - 4 pm	Managing Broker Risks	CE.3868000-RE (3) Broker Management	\$20
FRI / July 14	9 am - 4 pm	Conquering Contracts I - Understanding Basic Contract Law & Offer & Acceptance Forms	CE.3119000-RE (6) Contract	\$100
THU / August 10	9 am - 4 pm	Conquering Contracts II - Understanding Basic Contract Law & Listing Agreements	CE.3118000-RE (6) Contract	\$100
MON / August 21	9 am - 12 pm	Managing Agency Risks	CE.3727000-RE (3) Agency	\$20
FRI / September 15	9 am - 4 pm	Conquering Contracts III - Property Management Agreements & Landlord/Tenant Laws	CE.3120001-RE (6) Property Management	\$100
MON / September 18	9 am - 12 pm	Weathering A Stormy Transaction	CE.3201000-RE (3) General	\$20
TUE / October 17	9 am - 12 pm	Disclosure Requirements for Sellers & Real Estate Licensees	CE.3200000-RE (3) Ethics	\$20
WED / November 15	9 am - 12 pm	Risk Management Update 2015	CE.4289000-RE (3) Contract	\$20
TUE / December 12	1 - 4 pm	Managing Ethical Risks	CE.3729000-RE (3) Ethics	\$20

**Course, Time & Date Subject to Change.** These Courses are approved by the Nevada State Commission.

Go to [lasvegasrealtor.com/education](http://lasvegasrealtor.com/education) for current information & to register.

