



# PORT TALK

FEBRUARY 2017



Larry oversees all Port cargo handling operations.

## EMPLOYEE SPOTLIGHT: LARRY LANDGRAVER SENIOR TERMINAL SUPERINTENDENT

### What is your favorite thing about working at the Port?

The diversity of cargo that comes through the Port is always interesting. Things never get stagnant because we're always preparing for the next new cargo. We have a great working relationship with our long-time customers and stevedores, and that makes the job really enjoyable.

### Do you have a preferred type of cargo handling operation you like to be involved with?

Project cargo operations, like oversized tanks and wind blades. A lot of strategic planning goes into performing the technical lifts required for completing each operation.

### What do you want others to know about the Port's cargo handling operations?

I think a lot of people are surprised with the Port's ability to handle such a diverse variety of cargo. The Port has strategically invested in infrastructure and equipment and, as a result, can handle just about anything. 🚧

## WILLOW GROVE PARK UPDATE

In preparation for the busy Summer months ahead, the Port is busy replacing damaged waterlines to the boat launch restrooms.

Routine monthly maintenance is also underway, including landscaping, and lawn and trail upkeep. Minor repairs to the boat launch floats are also planned for February. 🚧

## WASHINGTON'S WORKING PORT



Longshoremen work in tandem to load fertilizer to waiting trucks.

## AN APPLE A DAY...MEANS YOU SHOULD THANK A PORT!

In our busy lives, we rarely stop to consider where our daily products originate. Have you ever wondered where your car, toothpaste or food come from? We all buy items from our local retailer, but where do the raw materials come from?

The short answer to this is that raw materials come from countries all around the world. Japan, Korea, Argentina and Brazil all participate in trade with the United States, providing fertilizers, wind turbines and steel used to create the products we depend on.

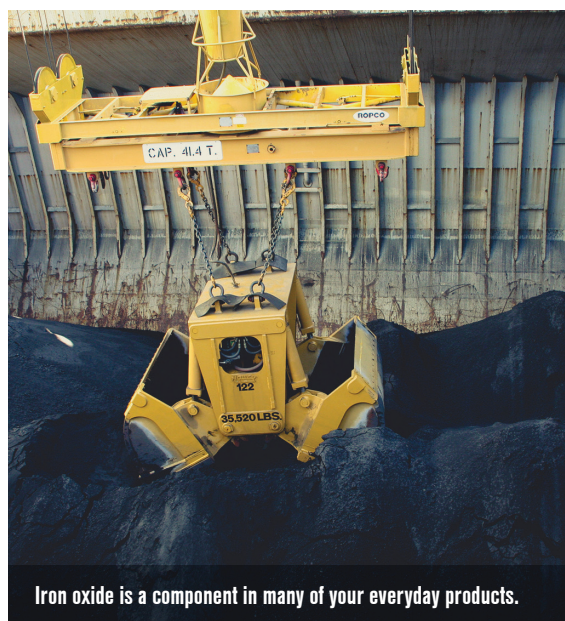
The amazing thing about the cargo that arrives at the Port of Longview is that it doesn't stick around for long. It's constantly traveling to new destinations after brief stays at the Port. Fertilizer is a great example of this movement. Shipped to and unloaded at the Port of Longview, this fertilizer is then trucked to farms in Eastern Washington. Farmers use the fertilizer to grow apple

trees, and after harvest, ship apples in containers through the Port of Seattle to Japan. The cycle is perpetual and occurs with a variety of cargo.

Without the ability to get raw materials to manufacturers via ports, daily products we depend on, such as toothpaste made with soda ash, cars made with steel and apples grown with fertilizer, would be difficult to obtain.

"People don't always realize the role ports play in their daily lives," says Terminal Superintendent Larry Landgraver. "Without ports, we would have a tough time accessing some of our most useful products."

Next time you're brushing your teeth or snacking on an apple, remember to take a second and thank a port. 🍏



Iron oxide is a component in many of your everyday products.

## SURPRISE! COMMODITIES IN YOUR EVERYDAY PRODUCTS

The Port sees a lot of commodities cross its docks, many of which are not easily recognizable at first glance. Looking deeper, you will find that we interact with Port commodities daily without even realizing it. Two great examples of this phenomena are soda ash and iron oxide.

Soda ash is a variation of salts that can often be found in baking soda, toothpaste and laundry detergent and iron oxide is usually found in paints, coatings and colored concretes. It's also used in the energy field for the production of solar-powered batteries.

With such a diverse cargo mix, there's a great chance that components of your everyday products have journeyed through the Port of Longview! 🚧

### COMMISSIONERS

Jeff Wilson / District 1  
Doug Averett / District 2  
Bob Bagaason / District 3

### CHIEF EXECUTIVE OFFICER

Norm Krehbiel

### COMMISSION MEETINGS

Regular meetings are held on the 2nd and 4th Wednesday of every month at 10:00 am and are open to the public. Meeting times are subject to change. For more information, visit [portoflongview.com](http://portoflongview.com).

### LEARN MORE ABOUT THE PORT

Is there information you would like to see in *Port Talk*, or do you have questions related to a story that was featured? Please email [info@portoflongview.com](mailto:info@portoflongview.com), or call 360.425.3305