



CALIFORNIA

Workers' Compensation & Risk Conference

2017 SPONSOR OPPORTUNITIES

CONFERENCE EVENTS

Casino Night: \$35,000

- Prominent company logo displayed at Casino Night
- Beverage Napkins at Casino Night with company logo/lawn lighting with logo GOBO
- Dinner buffet served for all attendees
- Company Logo printed on Drink Ticket one (1) per person
- Signage throughout the conference
- Six (6) complimentary full-access staff passes
- Ten (10) Client passes
- Company Name listed on event website as sponsor

Dance with Risk Professionals: \$15,000

- Prominent company logo displayed at dance event on two projector screens
- Beverage Napkins printed with company logo at event
- Company Logo printed on Drink Ticket one (1) per person
- Signage throughout the conference
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Welcome Reception (Opening Night): \$15,000 **SOLD**

- Beverage Napkins with Company Logo
- Signage throughout the conference, grand lawn, bar and terrace area
- Company Logo printed on Drink Ticket one (1) per person
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Executive Speaker: \$8,500 **SOLD**

(Wednesday / Thursday Available)

- 60 Minute Session in Prime Time Slot (must bring employer to co-present)
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Attendee Lunch: \$10,000

(Wednesday / Thursday Available)

- Signage at all buffets
- Table Tent cards with company name printed on each table
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Attendee Refreshment Breaks: \$10,000

(Wednesday / Thursday available)

- Signage with company logo displayed on each refreshment station
- Signage throughout the conference and expo hall
- Company Name listed on event website as sponsor

Advisory Board Dinner: \$20,000

- Host of the Cocktail Reception
- Host of the Dinner
- One (1) Complimentary Staff Pass
- Signage at both events

REGISTRATION & CONFERENCE MATERIALS

Registration Area: \$12,000 **SOLD**

- Table Top Booth
- Company Logo branded on Registration Desks
- Signage throughout the conference
- Company Name listed on event website as sponsor

Registration Bag: \$13,000 **SOLD**

- 8X10 Booth
- Prominent Company Logo branded on Registration Bags
- Signage throughout the conference
- Company Name listed on event website as sponsor

Lanyard: \$12,000 **SOLD**

- Company Logo/Website printed on all Lanyards
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Badge Sponsor: \$14,000 **SOLD**

- Table Top Booth
- Signage throughout the conference
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor



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REGISTRATION AND CONFERENCE MATERIALS CONTINUED...

Daily Pocket Schedule: \$12,000 **SOLD**

- Company Logo on Pocket Schedule
- Three (3) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Conference Pens: \$10,000

- Signage throughout the conference
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Conference Notepads: \$9,500

- Signage throughout the conference
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Conference Session Room Signs: \$8,000

- Signage throughout the conference/meter signs
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

OTHER SIGN OPPORTUNITIES

Lobby Sign Sponsor: \$15,000

- Large lobby signage 3-Sides
- Four (4) Staff Passes
- Five (4) Client Passes (Employer passes-non vendor)
- Company Name listed on event website as sponsor

Expo Hall Mirrors: \$12,000

- Company Logo on Mirror in hallway of mirror/booth area
- Four (4) All Access Staff Passes
- Four (4) All Access Client Passes (Employer passes-non vendor)
- Company Name listed on event website as sponsor

Rotunda Floor Decal: \$15,000

- Company Logo on Floor Decal in Rotunda Circle
- Four (4) All Access Staff Passes
- Four (4) All Access Client Passes (Employer passes- non vendor)
- Company Name listed on event website as sponsor

Elevator Sponsor: \$19,000 **SOLD**

- Exterior Elevator Doors
- Interior Elevator Mirror (One Mirror Space)
- Five (5) Staff Passes
- Five (5) Client Passes (Employer passes-non vendor)
- Company Name listed on event website as sponsor

Rotunda Archway: \$16,000 **SOLD**

- Signage located on the Rotunda Archway
- On-Site Signage via Meter Board
- Five (5) complimentary Staff full-access conference passes
- Five (5) Client Employer Passes
- Company Name listed on event website as sponsor

Lobby Bar Napkin: \$12,000 **SOLD**

- Company Logo on Napkins placed in All Lobby Bars Tuesday- Friday
- Two (2) complimentary full-access conference passes
- Company Name listed on event website as sponsor

Staircase Sponsor: \$19,000 **SOLD**

- Four (4) Complimentary Staff Passes
- Six (6) Complimentary Client Passes
- Three (3) Large Company Logo Placements on the Staircase
- Up to Three (3) Replacement Logos

Key Card Sponsor: \$9,800 **SOLD**

- Two (2) Complimentary Staff Passes
- Company logo on all host hotel keys
- Company Name listed on event website as sponsor



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2017 SPONSOR CONTRACT

Company Name (Will appear exactly as written for all conference materials)

Contact Person Job Title

Phone Email Address

Address

City State Zip

| Select All That Apply | Sponsor Package | Price |
|---|---|----------|
| <i>Conference/ Attendee Events</i> | | |
| | Casino Night | \$35,000 |
| | Advisory Board Dinner | \$20,000 |
| | Dance With Risk Professionals | \$15,000 |
| | Welcome Reception SOLD | \$15,000 |
| | Refreshment Breaks (Circle: Wed/Thurs) | \$10,000 |
| | Attendee Lunch (Circle: Wed/ Thurs) | \$10,000 |
| | Executive Speaker (Circle: Wed/Thurs) SOLD | \$8,500 |
| <i>Registration and Conference Materials</i> | | |
| | Registration Area SOLD | \$12,000 |
| | Registration Bag SOLD | \$13,000 |
| | Lanyard SOLD | \$12,000 |
| | Badge SOLD | \$14,000 |
| | Conference Room Signs | \$8,000 |
| | Daily Pocket Schedule SOLD | \$12,000 |
| | Conference Pens | \$10,000 |
| | Conference Notepads | \$9,500 |



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| | <i>Other Sign Opportunities</i> | | |
|--------------------------------------|--|---|----------|
| Host Hotel Sign Opportunities | | | |
| | Elevator SOLD | 1 | \$19,000 |
| | Staircase SOLD | 1 | \$19,000 |
| | Rotunda Archway SOLD | 1 | \$16,000 |
| | Lobby Bar Napkins SOLD | 1 | \$12,000 |
| | Shuttle Bus | 1 | \$10,000 |
| | Lobby Sign | 1 | \$15,000 |
| | Expo Hall Mirror (per mirror) | 1 | \$12,000 |
| | Rotunda Floor | 1 | \$15,000 |
| Advertising | | | |
| | Conference Webpage- Banner Ad (3 months) | 1 | \$1,700 |
| | Conference Webpage- Banner Ad (1 month) | 1 | \$800 |
| | Registration Bag insert | 1 | \$1,000 |
| | Hotel Key Card SOLD | 1 | \$9,800 |
| TOTAL SPONSORSHIP COSTS | | | |



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PAYMENT INFORMATION: Visa MasterCard AMEX Check

Card Number _____

Expiration _____ CVV Code _____ (4 Digits for AMEX)

Card Holder Name _____

Send Check Payment to: Risk Management Education Associates, LLC, 210 N. Church Street Unit 3112, Charlotte NC, 28202

Email Completed Form to Lanette Hanson - lanettehanson@cwcriskconference.org

Terms, Conditions, and Payment

I have reviewed and agree to the sponsor benefits outlined on the benefits agreement. I am an authorized individual to be bound by the terms of this contract and payment.

SIGNATURE _____ DATE _____



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SPONSORSHIP TERMS AND CONDITIONS

All exhibit/sponsor rules and regulations specific in this agreement will be strictly enforced. Booth space assignments will be made on a first come, first-served basis, subject to priority booth space selection seniority policies. All exhibitors will be provided first right of refusal on existing booth space until **September 8, 2017**.

- In the event of a merger or acquisition, assigning or apportioning of any exhibit space is prohibited. Only the company contracted as the exhibitor will be permitted to utilize booth space.
- Food and beverage distribution must have prior approval from CWC & Risk Conference.
- Alcoholic beverages may not be dispensed in the exhibit hall.
- Early tear-down will result in a \$3,000 fine

Promotional Material

Sample articles, premiums, novelties, souvenirs and printed educational materials may be distributed from the confines of the exhibitor booth **ONLY**.

Admission

All persons visiting the exhibit area or conference related event is required to wear an appropriate badge while in attendance. All exhibitor personnel must wear an exhibitor's badge or appropriate conference registration badge at all times.

Limitations of Liability

CWC & Risk Conference will provide security during the official period of installation, showing and dismantling and will exercise reasonable care for the protection of the exhibitors' materials and displays. CWC & Risk Conference will provide reasonable security protection when exhibits are closed, the safekeeping of the exhibitors' property shall remain the responsibility of the exhibitor. Neither CWC & Risk Conference nor Monarch Beach Resort Hotel will assume any liability for damage or loss to the property of the Exhibitor, its agents, representatives, employees, invitees or guests at any time.

Payment of Exhibit Space/Sponsorship

Full payment is due within **30 days** of space assignment. Failure to meet payment deadline will result in the release of reserved booth space. Exhibitor will forfeit the right to retain on-site pricing and will be subject to the fees and penalties outlined in the cancellation policy below.

Cancellation/Downsizing

Cancellation of all or a portion of any exhibit space must be made in writing. Written notice of cancellation/ downsizing of booth space is subject to the application fee per 10 x 10 booth space as noted:

- Before December 31, 2016 ----- NOPENALTY
- January 1 – March 1, 2017 ----- \$2,000
- On or after March 1, 2017 ----- NO REFUND will be issued and any remaining balance will be due in full. This policy will be strictly enforced, regardless of reason for cancelling/downsizing, including the failure of an exhibit to arrive on site.

Exhibitors who have cancelled prior to submitting their payment will be invoiced and held liable for the cancellation fee as outlined in the schedule above. In addition, participation in future conferences will be prohibited until all outstanding invoices have been paid in full.

CWC & Risk Conference shall not be responsible for shipping charges, construction costs, labor charges or expenses for preparation of exhibits or any other expenses in the event that the Exhibition is postponed or canceled for any reason whatsoever, or in the event that the material fails to arrive.

CWC & Risk Conference strictly prohibits solicitation of business in any public areas occupied by conference & exhibition, including public areas in the conference hotels. Solicitations are limited to badged individuals within registered booths in the exhibit hall **ONLY**. Exhibitors are not permitted to conduct business outside of their booth area during scheduled exhibiting hours.