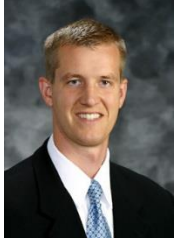


2017 Commercial Real Estate & Government Day Speakers

Wednesday, March 15th, 2017



Dale Kooyenga, Wisconsin State Representative

Dale Kooyenga began his career at Lakeland College and Marquette University, where he holds a Master's Degree in Business Administration. He went on to become a Certified Public Accountant at KPMG and was in the assurance practice for ten years, working with Wisconsin's largest manufacturing, healthcare, financial services and nonprofit organizations. In 2005, Dale enlisted in the United States Army alongside his two brothers and in 2008 Dale was called to serve in Iraq under the command of General David Petraeus, where he was awarded the Bronze Star for his service. Elected to the Wisconsin State Assembly in 2010, Dale has been Wisconsin's legislative lead on the most recent Wisconsin tax reforms and a part of the CPA Caucus which uncovered \$1 billion that was undisclosed to the public at the University of Wisconsin System. Today, Dale remains a Captain in the United States Army Reserve and a member of the Wisconsin State Assembly, owns a small business, and is most proud of his roles as a husband and father. Dale and his wife Jennifer live in Brookfield with their four children.



Rick Chandler, Secretary, Department of Revenue - State of Wisconsin

Richard G. Chandler was appointed as Secretary of the Wisconsin Department of Revenue by Governor Scott Walker in January 2011. His goals as Secretary are to: 1) Implement good tax policy, with a particular emphasis on policies that will promote job growth; 2) Deliver good customer service to individuals and businesses; 3) Operate the department efficiently and effectively; 4) Maintain a positive work environment

Secretary Chandler has more than two decades of experience in the executive and legislative branches of government. He previously served as the Wisconsin Department of Revenue's Secretary from 2001 to 2003, and as Wisconsin's State Budget Director from 1987 to 2001. In addition to his government service, he headed his own public policy and government relations consulting firm in Madison from 2003 to 2010, and practiced law in Milwaukee for five years in the 1980s. Secretary Chandler holds a Bachelor of Arts degree in Government from Lawrence University in Appleton, Wisconsin, and a law degree from the University of Chicago Law School. He lives in Madison with his wife and twin daughters.



Tom Larson, WRA Senior Vice President of Legal and Public Affairs for WRA

Tom Larson, Senior Vice President of Legal and Public Affairs, is the chief lobbyist for the Wisconsin REALTORS® Association. Mr. Larson began his career with the WRA in 1996, and oversees the WRA's lobbying, political operations and legal services.

Tom has been actively involved in the creation and enactment of numerous state laws and policies impacting property owners and the real estate industry. He is a member of the Wisconsin State Bar, admitted to practice before the U.S. Supreme Court, and often serves on various committees and task forces for the State of Wisconsin and the National Association of REALTORS®.