



## ARCHITECT/ ENGINEER/ PROJECT MANAGER

Barrisol USA is a rapidly growing company in Cleveland, Ohio.

An exciting opportunity with this dynamic company awaits the right candidate. This is a fast-paced, but fun environment that will suit an organized individual with an eye for detail and a collaborative spirit. Reporting to the President of Barrisol USA and the National Sales Manager, you will be adept at managing and overseeing multiple projects. You will have project management experience in Engineering and Architectural fields and familiarity with the specification sales cycle.

Project Managers / Architects / Engineers are the first point of contact between outside architects for design questions and support, and they manage each project from start to finish.

We ask Architectural Project Managers to blend Engineering, Architecture, Sales and personalized Customer Relations to take a project from conception through completion.

Responsibilities Include:

Managing Sales, Architects and National Account relationships

Utilizing CAD / Design skills to help outside specifiers come up with the proper design to suit their individual project needs.

Preparing quotations and organizing commercial and technical requirements.

Self-Starter and Desire to keep learning Barrisol Products and Systems.

Identifying and growing opportunities within account base and collaborating with sales teams to ensure growth attainment.

Production, Marketing, and Outside Sales to meet customer needs.

Documentation of the Sales, Engineering and Installation Process.

Requirements and Attributes:

Must live near the Barrisol USA HQ in Cleveland, OH

5+ years' experience in Drafting, CAD and Technical Solutions

Working in a fast paced but low key Environment

History of Written and Verbal Communication with Architects

Bachelor's degree or Technical Degree preferred.

**Ability to travel for business-related trips or projects,Sales Calls and Job Site needs.**

**Ability to work on a computer or other related equipment**

**Excellent verbal and written communication skills**

**Construction Industry Background**

**Benefits:**

**Medical, dental and vision coverage offered**

**401(k) with Employer Contribution**

**Paid Holidays**

**Paid vacation and sick time**

**Job Type: Full-time**

**Resumes can be sent to [mpinchot@franknovak.com](mailto:mpinchot@franknovak.com)**