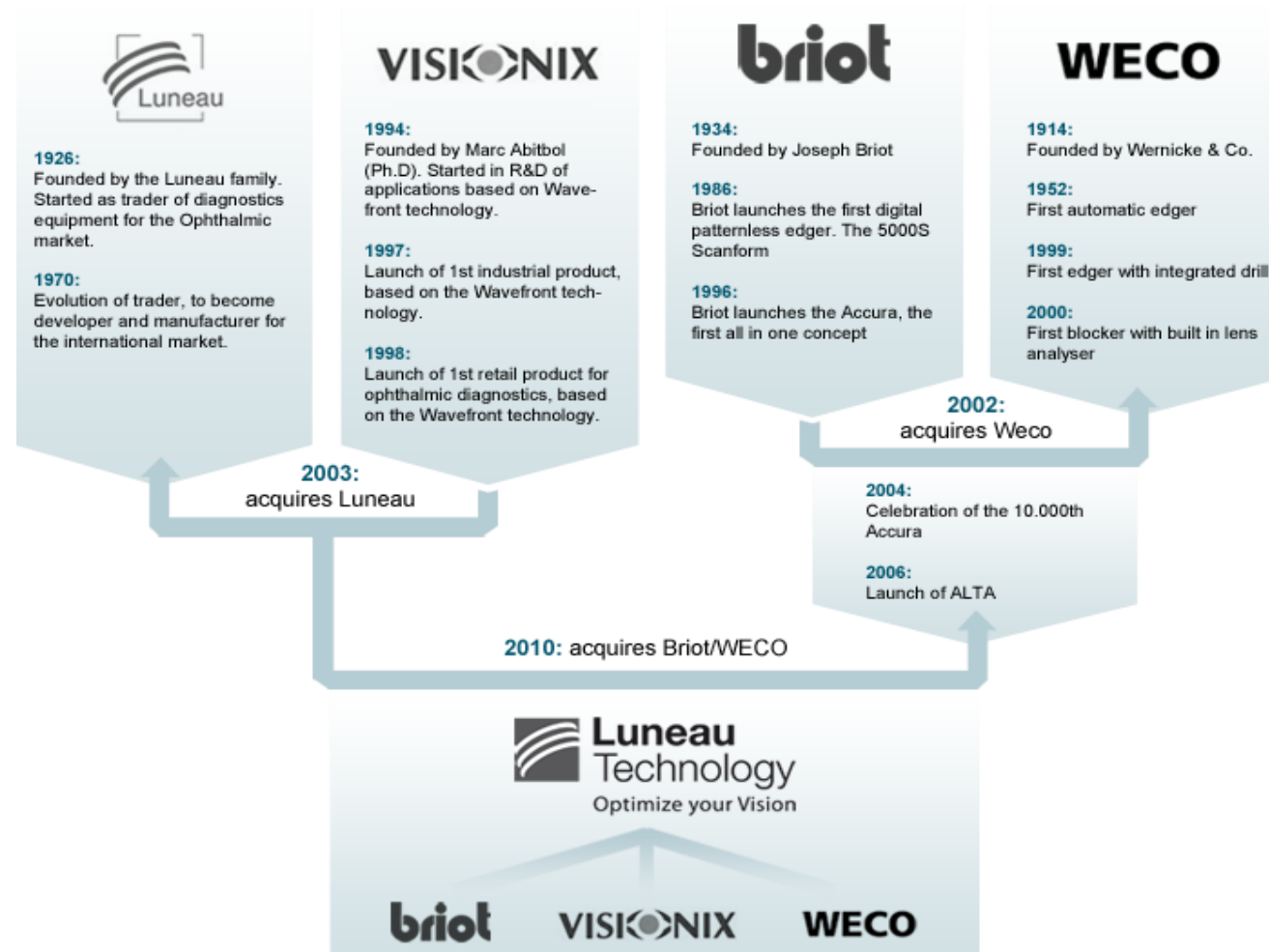


LT USA - TSO Program

June 2017

Luneau Technology Group



Luneau Technology USA

Advanced Finishing
Technology

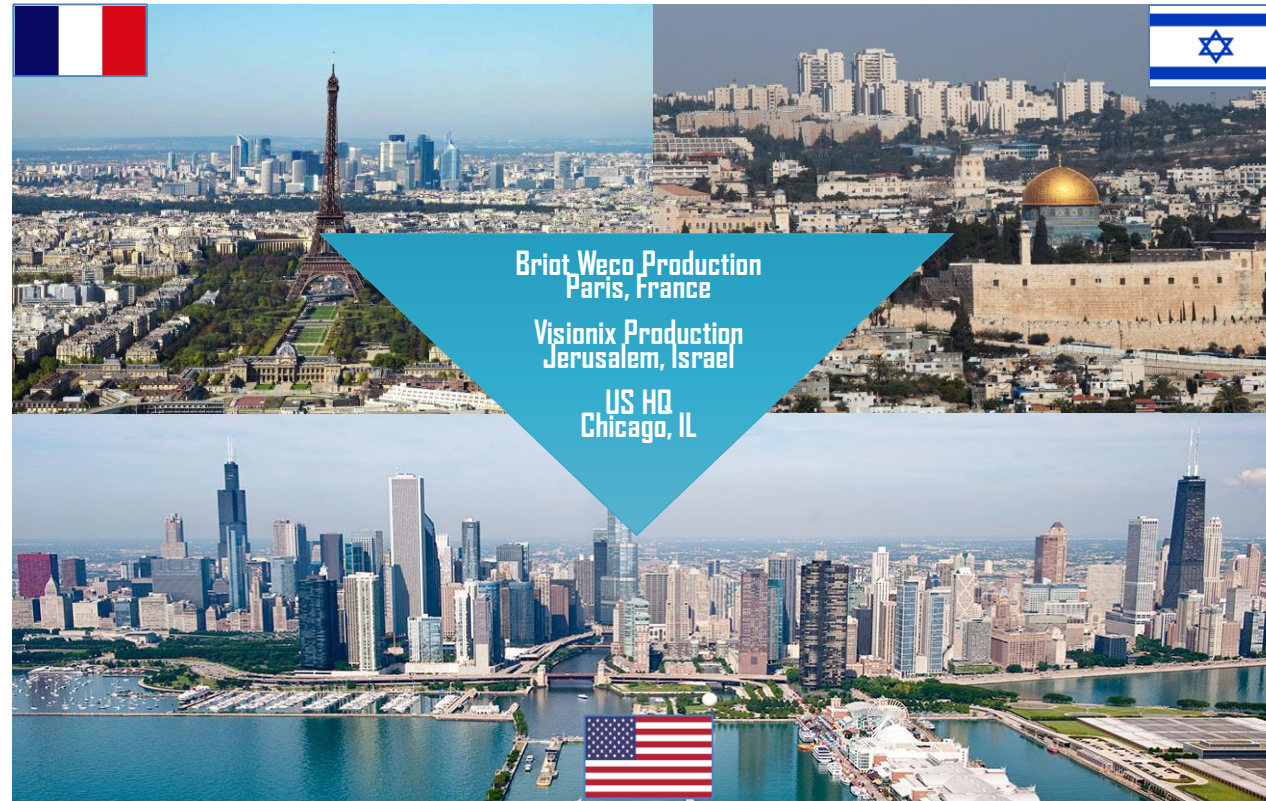
briot

The Vision of Innovation

WECO

The Vision of Progress





Advanced Diagnostic
Technology

VISIONIX

The Vision of the Future

Full Service Classical
Lane Provider

LPO

Unmatched Portfolio – Your Full Service Partner

- Luneau Technology is a manufacturer & distributor
- Luneau Technology USA offers a complete product line + service

- High tech instrumentation

VISIONIX
The Vision of the Future

- Optical finishing equipment

briot
The Vision of Innovation

WECO
The Vision of Progress

ait

- Classical lane equipment distributor

LPO Latham & Phillips Ophthalmic

HAAG-STREIT
USA

Rehancee

MARCO

Reichert
TECHNOLOGIES

BURTON

Keeler
Ophthalmic Instruments

VOLK

iBEX

Canon

INNOVA
SYSTEMS

ACCUTOME
A HANNA COMPANY

Sonomed Escalon™

DGH TECHNOLOGY, INC.

WelchAllyn®

TOMEY
CBD • TOMEYUSA

DIGITAL
Acuity+

20/20 VISION
ALL IN ONE SOLUTIONS

VIEWLIGHT

S4 OPTIK

Visionix Digital Refraction Suite

The Visionix digital refractive suite provides leading edge digital refraction and wavefront diagnostic testing for unsurpassed accuracy and efficiency to deliver the ultimate eye exam experience.

VX22: The LCD display that eliminates ghost imaging.



VX 55: Digital precision in an ergonomic design without the learning curve.

VX120: Fully Automated Anterior Segment Analysis (Cornea, Cataract, Glaucoma). Performs Placido Ring corneal topography, Shack Hartman wavefront aberrometry, Scheimpflug anterior chamber & retro-illumination, optical pachymetry, non-contact tonometry, & auto-refraction keratometry.



VX40: Fully automatic wavefront lens analyzer.

Key Technology Advantages of Briot – Weco Equipment

Gravitech® Optical Tracing Technology

- **Patented:** Only technology that uses the gravity point of a face down lens for optical tracing. Available on most Luneau edging systems.
- **Efficient:** Captures the most complex shapes, base curves, and drill holes
- **Fast:** Traces in under 4 seconds!
- **Improves User Compliance:** No routine calibration required!
- **Solves Problems:** Eliminates parallax (light displacement) issues common in the measurements from older equipment.

1st Wavefront Lens Verifier and Blocker

- **Wavefront Experts:** Visionix wavefront Power Map® technology in Briot and Weco equipment provide the most advanced, accurate and fully automated lens blockers on the market.
- **Easy to Use:** By incorporating lensometry in the blocking step, it is simple to train, faster to operate and less errors.
- **More accurate:** With a hands free blocking process, optical centers are more accurately placed resulting in greater patient satisfaction.
- **Catch Dispensing or Lab Errors:** Using Power Map® allows the operator to view lens mappings to catch potential dispensing or surfacing lab errors.
- **Prism Layout:** With our advanced layout systems we have simplified the process of prism layout.

All In One Systems

- Tracing, blocking, & edging all in single unit

Edger Model	Tracer / Blocker	TSO Price	List Price	% Discount	\$ Savings
Perception	GraviTech - Optical	\$20,000	\$27,500	27.3%	\$7,500
eMotion	Mechanical	\$25,500	\$32,000	20.3%	\$6,500



Component Systems

- Edger and Tracer/Blocker separate

Edger	Tracer/Blocker	TSO Price	List Price	% Discount	\$ Savings
Alta Evolution	Evolution Blocker	\$30,175	\$36,890	18.2%	\$6,715
Alta Evolution	Attitude Blocker	\$38,500	\$49,590	22.4%	\$11,090
Attitude I	Attitude Tracer / Blocker	\$42,400	\$56,900	25.3%	\$14,500
Attitude II	Attitude Tracer/Blocker	\$46,400	\$60,900	23.6%	\$14,500



TSO Basic Lane Package: \$13,950

- XL4000 Chair & Stand
 - VX70 Slit Lamp (3 mag, converging)
 - VX50 Manual Phoropter
 - Digital Acuity Plus
-
- Includes 3 year warranty
 - Includes installation
 - Includes shipping



Luneau Technology USA

- Exception pricing and warranty terms offered exclusively to TSO members
 - See attached pricing lists for Briot, Weco, Visionix products
- Warranties
 - LT USA will extend a three year warranty on all Briot, Weco, and Visionix equipment, which includes parts and labor
 - After initial 3 year warranty expires, annual warranty purchase option available at the extended warranty pricing reflected on the TSO price list
- Service
 - LT USA will extend a 15% discount on all service not covered under warranty
 - Telephone support for the life of the product
- TSO LT USA Support Team
 - Jim Clauson: 630-274-6130 / j.clauson@luneautech.com
 - Cassandra Viles: 852-577-3507 / c.viles@luneautech.com
- Specialty LT USA Support Team
 - Andrew Bumerts (Briot/Weco Optical Finishing Specialist): 678-457-3125 / a.bumerts@luneautech.com
 - Gerald Taylor (Visionix Clinical Specialist): 314-625-2768 / g.taylor@luneautech.com

Luneau Technology USA

- Participant supporter of TSO Vision Quest every year
- Training support will be included during the warranty period. This can include online training as well as in person training.