



PEEKABOO BEANS US LAUNCH PROMOTION PLAN

CAREER PATH

TITLES	BLISS STYLIST 1	BLISS STYLIST 2	BLISS STYLIST 3	BLOOM LEADER 1
Title Abbreviations	BLISS1	BLISS2	BLISS3	BLOOM1
To receive downvine commissions, you must be active (300 PV) in that month.	Join the journey by signing up as a Stylist	300 PV 1 Qualified Vine	500 PV 2 Qualified Vines 1,750 Downvine Volume	600 PV 3 Qualified Vines (1 BLISS2 Vine) 3,500 Downvine Volume

PERSONAL SALES COMMISSION

All commissionable sales will earn an instant profit of 15%, any additional commission (based on thresholds below) are paid at month end.

PV	BONUS	PAYMENT
0-299 PV	15%	15% instant profit
300-599 PV	20%	15% instant profit, 5% at month end
600-999 PV	25%	15% instant profit, 10% at month end
1,000-1,599 PV	28%	15% instant profit, 13% at month end
1,600-2,399 PV	30%	15% instant profit, 15% at month end
2,400+ PV	35%	15% instant profit, 20% at month end

ADVANCEMENT BONUSES

Promotion Advancement to Bliss 3:

- When a Stylist promotes to Bliss 3 within their first 3 full months onvine, they will be awarded \$125 into their e-wallet.
- When a Stylist promotes to Bliss 3 in their **first full month**, they will be awarded \$250 into their e-wallet.

DOWNVINE BONUS

As a qualified Play Stylist, you are paid downvine bonuses on the sales of the Commissionable Volume (CV) of the Play Stylists in your first row.

DOWNVINE VOLUME	BONUS
↓ 300 PV	5% *
↑ 300 PV	10% **

*Only applicable when there are no qualified Stylists on your downvine.

** If **ONE** Stylist in your downvine is qualified, you will receive 10% on **ALL** downvines' qualified volume.

COMMISSION PAYOUTS AND REPORTING

U.S. Stylists can request payouts from their e-Wallet. A monthly statement will be available in the on-line playroom.

Global compensation plan COMING IN 2018 with more opportunities to grow and achieve director levels. PLUS, exciting new rewards and incentives!



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GLOSSARY

Qualified

You are considered Qualified when you have at least 300 Personal Volume (PV) in the period.

Commissionable Volume (CV)

CV is the volume basis on which you are paid on your downvines' sales. This is equal to the wholesale price unless otherwise indicated.

DownVine

All of the Play Stylists below you are considered to be part of your downvine.

DownVine Volume (DV)

The total Qualifying Volume (QV) from you and your entire downvine organization, regardless of titles.

Personal Volume (PV)

PV is the total Qualifying Volume (QV) from orders placed personally as well as orders placed directly with the company by your customers.

Qualified Title

Your Qualified Title, also known as your Paid-as Title is the title for which you meet the qualifications for the period. Your official Paid-as Title is determined at the time that commissions are processed.

Qualifying Volume (QV)

QV is equal to the Retail Price. It is used for Personal Volume (PV) and DownVine Volume (DV) calculations in order to determine if Play Stylists are qualified based on the terms of their titles.

Row

A Row is the location of a Play Stylist in your downvine, regardless of their title. Play Stylists personally sponsored by you are considered your 1st Row.

Vine

A Vine starts with a Play Stylist directly below you (1st Row) and includes all of the Play Stylists below them. The number of Vines you have is equal to the number of your 1st Row Play Stylists.