



27<sup>TH</sup> ANNUAL CONFERENCE & EXHIBITORS' SHOWCASE  
FRIDAY, MAY 4, 2018  
CREST HOLLOW COUNTRY CLUB  
WOODBURY, NY

# SCHEDULE OF THE DAY

***(Exhibitors' Showcase Open All Day!)***

- 7:30 am – 8:30 am      **Registration and Early Bird Exhibitors' Showcase**
- 8:00 am – 9:30 am      **Continental Keynote Breakfast Workshop**  
*10 Rules For A Better HR Life*  
*Presented By Christopher M. Valentino, Esq., Jackson Lewis P.C.*
- 9:45 am – 10:45 am      **Breakout Concurrent Workshops (Session I)**
- A. *The "HOW" of Spreading the "WHY":  
Effectively Spreading Vision Throughout Your Organization*  
*Presented By Randy Anderson, E3 Professional Trainers*
- B. *Developing Business Acumen as an HR Department of One*  
*Presented By Jennifer Currence, MBA, SPHR, SHRM-SCP, CPC*  
*OnCore Management Solutions*
- C. *Translating HR to Net Profit:  
How to Show the Real Bottom Line Impact of HR at your Firm"*  
*Presented By David Lewis, OperationsInc*
- 10:45 am – 11:15 am      **Exhibitors' Showcase**
- 11:15 am – 12:15 pm      **Breakout Concurrent Workshops (Session II)**
- D. *The "HOW" of Spreading the "WHY":  
Effectively Spreading Vision Throughout Your Organization*  
*Presented By Randy Anderson, E3 Professional Trainers*
- E. *Developing Business Acumen*  
*Presented By Jennifer Currence, SPHR, SHRM-SCP*  
*OnCore Management Solutions*
- F. *Translating HR to Net Profit:  
How to Show the Real Bottom Line Impact of HR at your Firm"*  
*Presented By David Lewis, OperationsInc*
- 12:15 pm – 1:15 pm      **Exhibitors' Showcase**
- 1:15 pm – 2:45 pm      **Keynote Luncheon Presentation**  
*Live Your YOUlogy*  
*Presented By Red Katz,*
- 3:00 pm – 4:00 pm      **Closing Keynote Workshop**  
*Getting to Yes! Your Guide to Influencing Ideas & Decisions for  
Business Results*  
*Presented By Jennifer Lee, JB Training Solutions*
- 4:00 pm – 4:30 pm      **2018 Networking Celebration Sponsored by SHRM!**