#### FEDERAL POLICY DISCUSSION



David Gasson will explain what's going on in Washington, and David Smith will explain how you can thrive even when everything in Washington changes (again).



# The Players



















**The Disrupters** 







**Boston Capital** 

#### Largest Federal Tax Expenditures 2016 - 2020

Defined benefit and contribution plans, IRAs, and Keoghs	\$1208.3 billion
Health insurance	\$863.1 billion
Reduced rates of tax on dividends and LTCG	\$677.7 billion
Income deferral controlled foreign corporations	\$587.2 billion
Earned income credit	\$373.4 billion
State & local sales, income, personal property tax deductions	\$368.8 billion
Deduction for mortgage interest on owner-occupied residences	\$357.0 billion
Subsidies for insurance purchased through health benefit exchanges	\$326.6 billion
Deduction for charitable contributions	\$313.4 billion
Credit for children under age 17	\$270.5 billion
Expensing under section 179 of depreciable business property	\$248.2 billion
Exclusion of untaxed Social Security and railroad retirement benefits	\$213.8 billion
Exclusion of interest on public purpose State and local government bonds	\$194.7 billion
Deduction for property taxes on real property	\$180.0 billion
Exclusion of capital gains at death	\$179.4 billion
Exclusion of benefits provided under cafeteria plans	\$168.8 billion
Exclusion of capital gains on sales of principal residences	\$166.3 billion
Exclusion of amounts received under life insurance contracts	\$128.3 billion
Deduction for income attributable to domestic production activities	\$102.1 billion
Credits for tuition for post-secondary education	\$98.2 billion
Deferral of gain on like-kind exchanges	\$90.2 billion
LIHTC	\$45.1 billion
NMTC	\$5.9 billion
нтс	\$4.8 billion

Joint Committee on Taxation

#### **Boston Capital**

## Big Issues for Us

- Corporate Rate 20%, 25%, ?
- Depreciation vs (100%-50%) Immediate Expensing
- Structure of "New" LIHTC
- PAB's
- Transition Rules how long and covering what?
- Effective date 1/1/2017 or 1/1/2018
- Timing when will certainty return?



"Ways and Means Republicans believe the low-income housing tax credit is important and they are working through how this credit will fit in our next system."

Emily Schillinger, communications director for the House Ways and Means Committee.

WSJ – March 21, 2017

# A White House Perspective



### Affordable Housing Credit Improvement Act of 2017

### S. 548



Sen. Maria Cantwell

- 50% LIHTC Cap Increase
  - Phased in over 5 Years
- Fixed 4% LIHTC for Acquisitions and Bond financed developments.
- Income Averaging allowing up to 80% AMI



Sen. Orrin Hatch

### Affordable Housing Credit Improvement Act of 2017 H.R. 1661



Cong. Tiberi (R-OH)

- Fixed 4% LIHTC for acquisitions and bond financed developments.
- Income Averaging allowing up to 80% AMI
- Provide 50% basis boost for ELI and homeless families/individuals.



Cong. Neal (D-MA)





Affordable housing in interesting times Reorient away from subsidy and to value

California Housing Consortium ◆ Policy Forum and Hall of Fame Awards Santa Monica, CA ◆ 11 May 2017

David A. Smith <a href="mailto:dsmith@recapadvisors.com">dsmith@recapadvisors.com</a> +1 (617) 502-5913



### LIHTC is a different kind of money

It enables Mee's to provide 'last mile delivery'



Three benefits – the LIHTC has

#### 1. Risk transfer, pay after performing

- a. "Do. Or do not. There is no try."
- b. No appropriated program can duplicate that

#### 2. Outcome compliance

- a. Process compliance = "Did you follow the recipe?"
- b. Outcome compliance = "Does the food taste good?"
- c. Much easier to certify to, comply with

#### 3. Collectible recapture

- a. Investors are large public corporations
  - i. The IRS knows where they file their taxes
- b. "How many HUD asset managers does it take to administer the LIHTC?"

#### 4. These features enable PPP handoffs

a. Gov't provides incentives, sets rules, enforces



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# Three sets of housing challenges LIHTC *doesn't* solve



#### **Social savers**

- 1. Elderly retrofit
- 2. Permanent supportive housing
- 3. Veterans' recovery campus
- 4. Formerly incarcerated
- 5. Aging out of foster care

#### **Economic aspirants**

- 6. Workforce housing
- 7. Employer-assisted housing
- 8. Off-campus dormitories
- 9. Entrepreneurial rooming houses– 'WeLive'
- 10.Refugee landing pads

#### **Community health**

- 11. 'Orphan properties'
- 12. Mobile home parks
  - $\rightarrow$  resident co-op's
- 13. Foreclosure homesteading
- 14. 'Flats over shops'
- 15.NOAH's
  - Naturally occurring affordable housing

Where is the Federal government in addressing these problems?



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# Don't sell what housing *is*Sell what housing *does* ... 9 ways

- 1. Want to boost the **economy?** 
  - Creates construction, investment, jobs
- 2. Boost blue-collar employment?
  - Creates entry-level jobs, job training
- 3. Help veterans?
  - Veterans campus enables emotional demobilization
- 4. Reduce homelessness?
  - Where supportive services are brought home
- 5. Reduce inequality and exclusion?
  - Overcome **opportunity barriers**: excl. zoning, environmental reviews
- 6. Revitalize downtowns?
  - Turn derelict historic hotels and warehouses into 24/7 vitality
- 7. Rebuild American infrastructure?
  - Where blue-collar jobs go to sleep at night
- 8. Boost poor children's future?
  - Bringing School Home changes the trajectory of lives
- 9. Cut healthcare costs?
  - Retrofit to extend elderly "independent healthspan"
- Housing is the key that opens doors





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