

OpEX AGENDA - Summary

<u>Time</u>	<u>Presenter</u>	<u>Topic</u>
8:15	Doors Open	
8:30	9:00	Open
8:45	9:00	Local Sponsors
9:00	9:15	Noelle Tarabulski, BCG (Moderator)
		Overview of the Day - Review of OpEX Workbook/Quick Intro of Participants
		Operational Excellence Pyramid (Strategy, Tactics from Land Purchase to Home Delivery Management)
9:15	9:30	Noelle Tarabulski
9:30	9:45	Break
9:45	10:30	Noelle Tarabulski/Rodney Hall/Richard Boothman/NLT (Sub)
		105 - 201 Job Performance Guidelines/Org. Structure::Tech /Software Use and Management-Infrastructure:: File Management and Organizational Intelligence::Tech Training - BIM- BOM::
		Noelle Tarabulski /Avid/Mar'Sue Haffner/Rick Cosgrove
		220 - 300 Web Content and Strategy:: Sales Management ::Market Comps: Design Center Management:: Marketing Management:Sales Management and Training/Sales -Pricing Technology
10:30	10:40	Break 1
10:40	11:00	Round Tables One
11:00	11:45	Noelle Tarabulski/Ken Puncerelli/Brian Pavlick/Noelle (Sub)
		320-420 Architectural Plans Management and Design::Product Specifications::Estimating Practices::Purchasing Practices::Options Management:Contracts and Bids/Insurances
		Noelle Tarabulski/Local Sponsor/Glenn Cottrell/Ken Manisco/Scott Warren
		410-420 Permitting Management::Quality Control: Building Science:Voice of the Customer: Field Management
11:45	11:55	Break 2
11:55	12:15	Round Tables Two
12:15	1:00	Networking Open Time
1:00	1:45	Noelle Tarabulski/Zoe Miller /Aimee Martin Noelle Tarabulski/Amy Dorman/ Ken Manisco/Local Speaker
		430 - 700 Construction Management & Scheduling :: Financial Capital Stack 710 - 762 Warranty and Customer Service Management:: Customer Surveys:: Insurance and Risk Management - Captive Insurance
1:45	1:55	Break 3
1:55	2:15	Round Tables - Three
2:15	3:15	Noelle Tarabulski/Ken Puncerelli/Scott Warren Noelle Tarabulski/Other Speakers
		910 - 915 Development Management and Planning::Metrics and Measurements::Strategic and Tactics::Understanding Stage of the Cycle Action Items and Transition to Team or Participants- Recap
3:15	3:25	Break 4
3:25	3:45	Round Tables - Four
3:45	4:00	Team's Regroup
4:00	6:00	Happy Hour Opens by 4 PM
6:00	6:15	Happy Hour Opens - Sponsored
		OpEX Ends - Exit Survey
6:15	6:45	Event Ends
		Clean up

