

OpEX AGENDA - Summary

<u>Time</u>	<u>Presenter</u>	<u>Topic</u>
	8:15	Doors Open
8:30	9:00	Open
8:45	9:00	Local Sponsors
9:00	9:15	Noelle Tarabulski, BCG (Moderator)
9:15	9:30	Noelle Tarabulski
9:30	9:45	Break
9:45	10:30	Noelle Tarabulski/Rodney Hall/Richard Boothman/NLT (Sub)
		Noelle Tarabulski /Avid/Mar'Sue Haffner/Rick Cosgrove
10:30	10:40	Break 1
10:40	11:00	Round Tables One
11:00	11:45	Noelle Tarabulski/Ken Puncerelli/Brian Pavlick/Noelle (Sub)
		Noelle Tarabulski/Local Sponsor/Glenn Cottrell/Ken Manisco/Scott Warren
11:45	11:55	Break 2
11:55	12:15	Round Tables Two
12:15	1:00	Networking Open Time
1:00	1:45	Noelle Tarabulski/Zoe Miller /Aimee Martin
		Noelle Tarabulski/Amy Dorman/ Ken Manisco/Local Speaker
1:45	1:55	Break 3
1:55	2:15	Round Tables - Three
2:15	3:15	Noelle Tarabulski/Ken Puncerelli/Scott Warren
		Noelle Tarabulski/Other Speakers
3:15	3:25	Break 4
3:25	3:45	Round Tables - Four
3:45	4:00	Team's Regroup
4:00	6:00	Happy Hour Opens by 4 PM
6:00	6:15	Need to Exit
6:15	6:45	Event Ends

Registration - Continental Breakfast Sponsored

Intro to Sponsors and Event

Overview of the Day - Review of OpEX Workbook/Quick Intro of Participants

Operational Excellence Pyramid
(Strategy, Tactics from Land Purchase to Home Delivery Management)

Personal Break

105 -201 Job Performance Guidelines/Org. Structure::Tech
105 /Software Use and Management-Infrastructure::
140 File Management and Organizational
300 Intelligence::Tech Training - BIM- BOM::

220 -300 Web Content and Strategy:: Sales Management
201 ::Market Comps: Design Center Management::
220 Marketing Management:Sales Management and
225 Training/Sales -Pricing Technology

Personal Break

Rotate Twice

320-420 Architectural Plans Management and
320 Design::Product Specifications::Estimating
340 Practices::Purchasing Practices::Options
345 Management:Contracts and Bids/Insurances
410-420 Permitting Management::Quality Control: Building
410 Science:Voice of the Customer: Field Management
415
380

Personal Break

Rotate Twice

Lunch Break - Fluid and Buffet Style

430 - 700 Construction Management & Scheduling ::
Financial Capital Stack
710 - 762 Warranty and Customer Service Management::
Customer Surveys:: Insurance and Risk
Management - Captive Insurance

Personal Break

Rotate Twice

910 - 915 Development Management and Planning::Metrics
and Measurements::Strategic and
Tactics::Understanding Stage of the Cycle
Action Items and Transition to Team or
Participants- Recap

Personal Break

Rotate Twice - revisit participants

Recap of Learning and Action Items-Teams

Happy Hour Opens - Sponsored

OpEX Ends - Exit Survey

Clean up

