

USI Insurance Services

Michael Turpin



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Michael Turpin
Executive Vice President

USI Insurance Services
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Michael brings over 27 years experience in benefits and business insurance brokerage and consulting. Mike started his career with the brokerage firm Johnson & Higgins/Marsh & McClennan and served in local, regional and national roles in Los Angeles, Newport Beach, San Francisco and New York.

In 2000, Mike was promoted to run the Middle Market benefits and property casualty in Europe and the Middle East -based in London. In this role, he was exposed to a range of national healthcare structures and gained invaluable expertise in understanding the strengths and weaknesses of these systems.

In 2003, Mike relocated back to NY and accepted a role as global practice leader with Mercer, a division of Marsh.

In 2005, he accepted an offer from United Healthcare to become President of Key Accounts for the US and was ultimately promoted to become CEO of the Northeast region, UHC's largest retail business with over \$8B in medical spend.

In 2008, Mike came to USI as a corporate EVP responsible for the US benefits strategy, operating structure, people and processes. Mike is a published author, weekly columnist for the New Canaan News Review, frequent speaker and pundit opining on issues relating to health reform, employee benefits and business insurance related issues. He is a tireless advocate for children's health and public health improvement and has served in a variety of board capacities for teen centers and children's educational institutions.