

Business Services Update August 2018

The Mufson Howe Hunter Business Services Update is designed to provide business leaders, investors and industry professionals with current market trends and important developments within the Business Services industry. This monthly report contains recent news, analysis, and M&A activity on selected companies and in-depth coverage of the primary sectors.

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Mufson Howe Hunter & Company LLC is a middle-market focused investment bank providing M&A, capital raising and financial advisory services.

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The Mufson Howe Hunter Human Resources Outsourcing Index is currently comprised of AMN Healthcare Services, Inc., Automatic Data Processing, Barrett Business Services, Inc., CBIZ, Inc., Computer Task Group, Inc., Corporate Executive Board Co., CRA International, Inc., Cross Country Healthcare, Inc., CT Partners, Exponent, Inc., Fair Isaac Corp., FTI Consulting, Inc., Heidrick & Struggles Intl. Inc., Hudson Global, Inc., Huron Consulting, Insperity, Inc., Kelly Services, Inc., Kforce, Inc., Korn/Ferry International Inc., Manpower, Inc., Navigant Consulting, Inc., On Assignment, Inc., Paychex, Inc., RCM Technologies, Inc., Resources Connection, Inc., Robert Half International, Inc., Team Health Holdings, Inc., Willis Towers Watson Public Limited Company and TrueBlue, Inc.

The Mufson Howe Hunter Contact Center Services Index is currently comprised of Conduent Incorporated, Convergys Corporation, Exlservice Holdings, Inc., Genpact Ltd., StarTek, Inc., Sykes Enterprises, Incorporated, TeleTech Holdings Inc. and WNS (Holdings) Ltd.

The Mufson Howe Hunter Fixed Asset Management Index is currently comprised of ABM Industries Inc., Aramark, Brinks Co., Casella Waste Systems Inc., Chemed Corp., Cintas Corporation, Clean Harbors, Inc., Comfort Systems USA Inc., Compass Group PLC, CoreCivic, Inc., Corrections Corporation of America, EMCOR Group Inc., FirstService Corp., G4S plc, Healthcare Services Group Inc., Heritage-Crystal Clean, Inc., Prosegur Compania de Seguridad SA, Rentokil Initial plc, Republic Services, Inc., Rollins Inc., Securitas AB, Sodexo, SP Plus Corporation, Stericycle, Inc., The GEO Group, Inc., UniFirst Corp., Waste Connections Inc. and Waste Management, Inc.

The companies that comprise each Index periodically change as a result of mergers, acquisitions, initial public offerings and other transactions; therefore, comparisons to historical time periods and historical performance for each Index do not entirely correspond and correlate to the Index's current performance. Historical performance is not a guarantee or prediction of future results.

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Human Resources Outsourcing

Temporary staffing, HR Outsourcing and Professional Consulting related services for a variety of end-user markets.

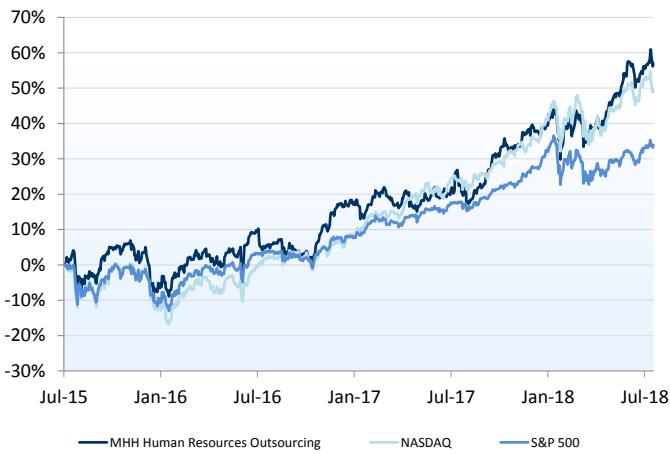
Comparative Index Performance

The Mufson Howe Hunter Human Resources Outsourcing Index^(a) increased by 3.7% in July of 2018.

Last Three Years

Daily from July 31, 2015 to July 31, 2018

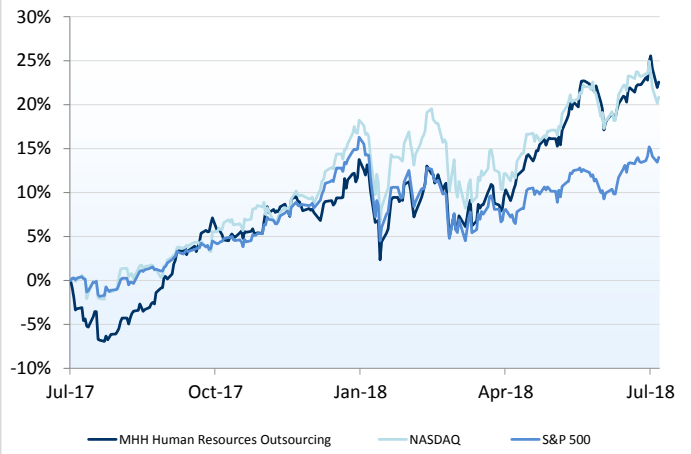
Price as Percent of Base (July 31, 2015 = 0%)



Last Twelve Months

Daily from July 31, 2017 to July 31, 2018

Price as Percent of Base (July 31, 2017 = 0%)



Price Appreciation

	3-Year	LTM	1 Month
Mufson Howe Hunter Human Resources Outsourcing Index ^(a)	57.0%	22.6%	3.7%
NASDAQ	49.6%	20.9%	2.2%
S&P 500	33.9%	14.0%	3.6%

(a) Market cap weighted index assuming no dividend reinvestment. Mufson Howe Hunter Human Resources Outsourcing Index is comprised of all companies listed on the following two pages.

Human Resources Outsourcing

Selected Valuation Metrics

(\$ in millions, except per share data)

Company	Market & Capitalization			LTM Performance ⁽³⁾			Valuation			Margins	
	Price ⁽¹⁾	Equity Value	Enterprise Value ⁽²⁾	Revenue	EBITDA ⁽⁴⁾	EPS	Enterprise Value/Revenue	EBITDA	Price/EPS	Gross Profit	EBITDA
Commercial Staffing											
ManpowerGroup Inc. (MAN)	\$86.06	\$5,665.3	\$6,166.9	\$21,799.5	\$932.5	\$8.42	0.28 x	6.6 x	10.2 x	16.4%	4.3%
TrueBlue, Inc. (TBI)	26.95	1,070.3	1,113.3	2,494.9	124.5	1.46	0.45 x	8.9 x	18.5 x	25.6%	5.0%
Kelly Services, Inc. (KELY.A)	22.45	870.7	867.5	5,454.6	102.6	2.24	0.16 x	8.5 x	10.0 x	17.6%	1.9%
Mean		\$2,535.4	\$2,715.9	\$9,916.3	\$386.5	\$4.04	0.30 x	8.0 x	12.9 x	19.9%	3.7%
Median		1,070.3	1,113.3	5,454.6	124.5	2.24	0.28 x	8.5 x	10.2 x	17.6%	4.3%
Professional Staffing											
Robert Half International Inc. (RHI)	\$65.10	\$7,906.7	\$7,615.5	\$5,374.8	\$590.4	\$2.49	1.42 x	12.9 x	26.2 x	41.1%	11.0%
Kforce Inc. (KFRC)	34.30	846.1	971.3	1,370.2	79.3	1.44	0.71 x	12.2 x	23.8 x	30.0%	5.8%
Resources Connection, Inc. (RECN)	16.90	532.6	552.4	619.0	63.6	0.63	0.89 x	8.7 x	26.8 x	40.3%	10.3%
Hudson Global, Inc. (HSON)	1.62	51.9	9.0	458.9	4.0	(0.17)	0.02 x	2.3 x	NM	40.7%	0.9%
Mean		\$2,334.3	\$2,287.0	\$1,955.7	\$184.3	\$1.10	1.01 x	9.0 x	25.6 x	38.0%	7.0%
Median		689.4	761.8	994.6	71.5	1.04	0.89 x	10.5 x	26.2 x	40.5%	8.0%
Healthcare Staffing											
ASGN Incorporated (ASGN)	\$78.19	\$4,089.7	\$4,577.7	\$2,684.6	\$294.8	\$3.10	1.71 x	15.5 x	25.2 x	32.4%	11.0%
AMN Healthcare Services, Inc. (AMN)	58.60	2,804.3	3,069.8	2,015.8	248.1	2.90	1.52 x	12.4 x	20.2 x	32.3%	12.3%
Cross Country Healthcare, Inc. (CCRN)	11.25	409.5	475.4	867.8	41.5	1.15	0.55 x	11.4 x	9.8 x	26.4%	4.8%
Mean		\$2,434.5	\$2,707.7	\$1,856.0	\$194.8	\$2.38	1.26 x	13.1 x	18.4 x	30.4%	9.4%
Median		2,804.3	3,069.8	2,015.8	248.1	2.90	1.52 x	12.4 x	20.2 x	32.3%	11.0%
IT Staffing											
Computer Task Group, Incorporated (CTG)	\$7.74	\$111.2	\$109.1	\$306.9	\$5.9	\$0.03	0.36 x	18.6 x	NM	18.9%	1.9%
RCM Technologies, Inc. (RCMT)	4.94	60.5	92.0	191.2	7.5	0.21	0.48 x	12.3 x	23.7 x	25.7%	3.9%
Mean		\$85.9	\$100.6	\$249.1	\$6.7	\$0.12	0.42 x	15.4 x	23.7 x	22.3%	2.9%
Median		85.9	100.6	249.1	6.7	0.12	0.42 x	15.4 x	23.7 x	22.3%	2.9%
Executive Search											
Korn/Ferry International (KFY)	\$61.93	\$3,500.4	\$3,216.7	\$1,767.2	\$239.8	\$2.35	1.82 x	13.4 x	26.3 x	27.7%	13.6%
Heidrick & Struggles International, Inc. (HSII)	35.00	662.3	601.0	641.5	61.5	(2.08)	0.94 x	9.8 x	NM	30.1%	9.6%
Mean		\$2,081.4	\$1,908.8	\$1,204.3	\$150.6	\$0.14	1.38 x	11.6 x	26.3 x	28.9%	11.6%
Median		2,081.4	1,908.8	1,204.3	150.6	0.14	1.38 x	11.6 x	26.3 x	28.9%	11.6%

(continued on next page)

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

‡ = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

(1) As of close on July 31, 2018.

(2) Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

(3) As of June 30, 2018 except KELY.A and TBI (July 1, 2018); CTG (June 29, 2018); RECN (May 26, 2018) and KFY (April 30, 2018).

(4) Excludes non-recurring and discontinued operations.

Human Resources Outsourcing

Selected Valuation Metrics

(\$ in millions, except per share data)

Company	Market & Capitalization			LTM Performance ⁽³⁾			Valuation			Margins	
	Price ⁽¹⁾	Equity Value	Enterprise Value ⁽²⁾	Revenue	EBITDA ⁽⁴⁾	EPS	Enterprise Value/Revenue	Price/EBITDA	Price/EPS	Gross Profit	EBITDA
HR Outsourcing											
Automatic Data Processing, Inc. (ADP)	\$134.14	\$59,091.7	\$58,800.5	\$13,072.1	\$2,781.6	\$3.99	4.50 x	21.1 x	33.6 x	42.8%	21.3%
Paychex, Inc. (PAYX)	68.35	24,537.7	24,113.5	3,380.9	1,425.5	2.58	7.13 x	16.9 x	26.5 x	69.9%	42.2%
Willis Towers Watson Public Limited Company (WLTW)	151.60	19,986.9	23,782.9	8,089.0	1,485.0	3.25	2.94 x	16.0 x	NM	39.8%	18.4%
Insperty, Inc. (NSP)	95.25	4,001.1	3,748.9	3,431.9	156.2	2.35	1.09 x	24.0 x	NM	17.9%	4.6%
Barrett Business Services, Inc. (BBSI)	96.57	705.8	685.7	934.4	38.4	3.60	0.73 x	17.9 x	26.8 x	61.8%	4.1%
Mean		\$21,664.6	\$22,226.3	\$5,781.7	\$1,177.3	\$3.15	3.28 x	19.2 x	29.0 x	46.4%	18.1%
Median		\$19,986.9	\$23,782.9	\$3,431.9	\$1,425.5	\$3.25	2.94 x	17.9 x	26.8 x	42.8%	18.4%
Professional & Consulting											
Fair Isaac Corporation (FICO)	\$193.32	\$5,768.7	\$6,364.7	\$977.4	\$223.3	\$3.94	6.51 x	NM	NM	69.5%	22.8%
FTI Consulting, Inc. (FCN)	60.48	2,227.9	2,517.3	1,859.2	220.9	3.47	1.35 x	11.4 x	17.4 x	34.0%	11.9%
Exponent, Inc. (EXPO)	48.30	2,512.0	2,333.4	339.9	85.3	0.84	6.87 x	NM	NM	37.2%	25.1%
CBIZ, Inc. (CBZ)	23.00	1,247.9	1,465.1	880.0	101.0	1.11	1.66 x	14.5 x	20.7 x	12.8%	11.5%
Huron Consulting Group Inc. (HURN)	40.90	879.0	1,251.1	737.4	90.1	(8.31)	1.70 x	13.9 x	NM	36.0%	12.2%
Navigant Consulting, Inc. (NCI)	22.14	1,000.5	1,178.1	947.3	123.4	1.58	1.24 x	9.5 x	14.0 x	30.9%	13.0%
CRA International, Inc. (CRAI)	50.89	411.2	410.6	381.4	26.8	1.13	1.08 x	15.3 x	NM	30.3%	7.0%
Mean		\$2,006.7	\$2,217.2	\$874.6	\$124.4	\$0.54	2.92 x	12.9 x	17.4 x	35.8%	14.8%
Median		1,247.9	1,465.1	880.0	101.0	1.13	1.66 x	13.9 x	17.4 x	34.0%	12.2%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months
 ‡ = excluded from Mean and Median calculations
 Source: Public Filings, Press Releases and Published Research Reports.

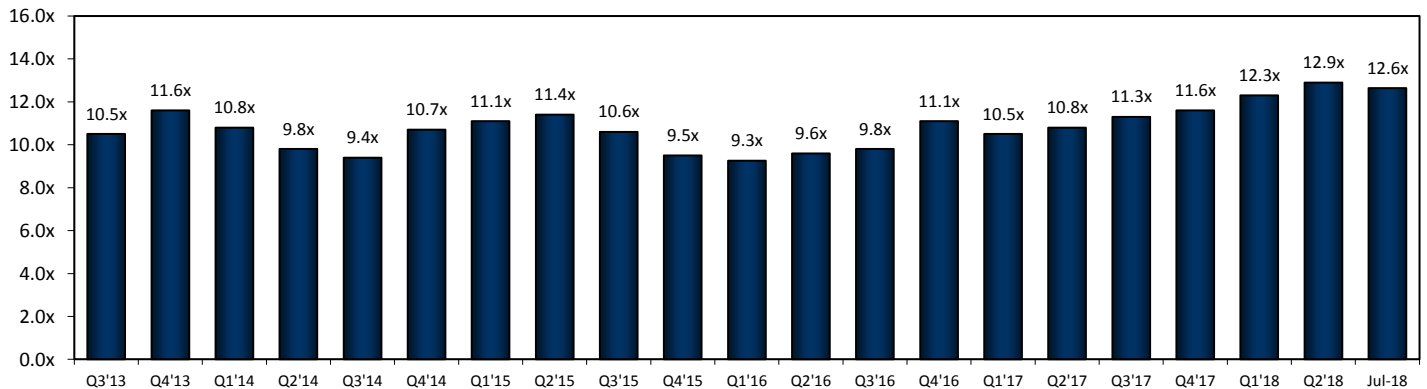
(1) As of close on July 31, 2018.

(2) Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

(3) As of June 30, 2018 except EXPO (June 29, 2018) and PAYX (May 31, 2018).

(4) Excludes non-recurring and discontinued operations.

Historical Enterprise Value-to-LTM EBITDA Multiples



Selected M&A Transactions

Announced	Target	Target Description	Acquirer	Value
July 25	HC Human Connections S.r.l.	Provides human resource services	Openjobmetis S.p.A. (BIT:OJM)	\$0.8
July 23	Five Star Company, Inc.	Provides recruitment services	HIRE Strategies, LLC	ND
July 20	3Ci	Provides IT staffing services	Management Analysis & Utilization, Inc.	ND
July 17	Grupo Solimano	Provides outsourced staffing services in Peru	Empresaria Group plc (AIM:EMR)	\$2.7
July 10	First Transitions, Inc.	Provides career transition services	Felix Global Corp.	ND
July 9	Integricon Solutions	Provides temporary staffing solutions	S.I. Systems Ltd.	ND

ND – Not disclosed. Transaction values in millions.

Selected News

Computer Task Group, Incorporated (NasdaqGS:CTG) reported second quarter net income of \$0.9 million for fiscal year 2018 as compared to \$0.4 million for the prior year period. Earnings per share were \$0.07 versus \$0.03 for the prior year period. Revenues for the quarter increased to \$92.7 million from \$75.5 million for the same period in fiscal year 2017.

Fair Isaac Corporation (NYSE:FICO) reported third quarter net income of \$32.4 million for fiscal year 2018 as compared to \$25.2 million for the prior year period. Earnings per share were \$1.04 versus \$0.78 for the prior year period. Revenues for the quarter increased to \$259.5 million from \$231.0 million for the same period in fiscal year 2017.

Exponent, Inc. (NasdaqGS:EXPO) reported second quarter net income of \$18.4 million for fiscal year 2018 as compared to \$13.8 million for the prior year period. Earnings per share were \$0.34 versus \$0.26 for the prior year period. Revenues for the quarter increased to \$90.0 million from \$84.1 million for the same period in fiscal year 2017.

FTI Consulting, Inc. (NYSE:FCN) reported second quarter net income of \$43.6 million for fiscal year 2018 as compared to (\$5.2) million for the prior year period. Earnings per share were \$1.14 versus (\$0.13) for the prior year period. Revenues for the quarter increased to \$512.1 million from \$444.7 million for the same period in fiscal year 2017.

Heidrick & Struggles International, Inc. (NasdaqGS:HSII) reported second quarter net income of \$11.5 million for fiscal year 2018 as compared to (\$18.2) million for the prior year period. Earnings per share were \$0.59 versus (\$0.97) for

the prior year period. Revenues for the quarter increased to \$183.1 million from \$152.2 million for the same period in fiscal year 2017.

Hudson Global, Inc (NasdaqGS:HSO) reported second quarter net income of (\$1.4) million for fiscal year 2018 as compared to \$1.2 million for the prior year period. Earnings per share were (\$0.04) versus \$0.04 for the prior year period. Revenues for the quarter increased to \$17.0 million from \$14.5 million for the same period in fiscal year 2017.

Huron Consulting Group Inc. (NasdaqGS:HURN) reported second quarter net income of \$5.4 million for fiscal year 2018 as compared to (\$150.2) million for the prior year period. Earnings per share were \$0.25 versus (\$6.99) for the prior year period. Revenues for the quarter increased to \$197.5 million from \$181.4 million for the same period in fiscal year 2017.

ManpowerGroup Inc. (NYSE:MAN) reported second quarter net income of \$143.4 million for fiscal year 2018 as compared to \$117.0 million for the prior year period. Earnings per share were \$2.17 versus \$1.72 for the prior year period. Revenues for the quarter increased to \$5,656.9 million from \$5,174.8 million for the same period in fiscal year 2017.

TrueBlue, Inc. (NYSE:TBI) reported second quarter net income of \$17.7 million for fiscal year 2018 as compared to \$13.1 million for the prior year period. Earnings per share were \$0.44 versus \$0.31 for the prior year period. Revenues for the quarter increased to \$614.3 million from \$610.1 million for the same period in fiscal year 2017.

Resources Connection, Inc. (NasdaqGS:RCN) reported net income of \$18.8 million for fiscal year 2018 as compared to \$18.7 million for the prior year. Earnings per share were \$0.60 versus \$0.56 for the prior year. Revenues for the year increased to \$654.1 million from \$583.4 million for fiscal year 2017.

Robert Half International Inc. (NYSE:RHI) reported second quarter net income of \$109.3 million for fiscal year 2018 as compared to \$80.3 million for the prior year period. Earnings per share were \$0.89 versus \$0.64 for the prior year period. Revenues for the quarter increased to \$1,457.1 million from \$1,308.4 million for the same period in fiscal year 2017.

Note: All per share results are reported on a fully-diluted basis.

Contact Center Services

Outsourced customer management and business process outsourcing services, including: customer care, fulfillment, marketing, technical support and acquisition services.

Comparative Index Performance

The Mufson Howe Hunter Contact Center Services Index^(a) increased by 1.0% in July of 2018.

Last Three Years

Daily from July 31, 2015 to July 31, 2018
Price as Percent of Base (July 31, 2015 = 0%)



Last Twelve Months

Daily from July 31, 2017 to July 31, 2018
Price as Percent of Base (July 31, 2017 = 0%)



Price Appreciation

	3-Year	LTM	1 Month
Mufson Howe Hunter Contact Center Services Index ^(a)	31.1%	2.6%	1.0%
NASDAQ	49.6%	20.9%	2.2%
S&P 500	33.9%	14.0%	3.6%

(a) Market cap weighted index assuming no dividend reinvestment. Mufson Howe Hunter Contact Center Services Index is comprised of all companies listed on the following page.

Contact Center Services

Selected Valuation Metrics

(\$ in millions, except per share data)

Company	Market & Capitalization			LTM Performance ⁽³⁾			Valuation			Margins	
	Price ⁽¹⁾	Equity Value	Enterprise Value ⁽²⁾	Revenue	EBITDA ⁽⁴⁾	EPS	Enterprise Value/ Revenue EBITDA		Price/ EPS	Gross Profit	EBITDA
On-Shore											
Conduent Incorporated (CNDT)	\$18.17	\$3,824.9	\$5,466.9	\$5,889.0	\$700.0	\$0.62	0.93 x	7.8 x	29.5 x	17.6%	11.9%
Convergys Corporation (CVG)	24.44	2,226.1	2,307.0	2,738.7	342.4	1.14	0.84 x	6.7 x	21.5 x	37.8%	12.5%
TTEC Holdings, Inc. (TTEC)	34.55	1,589.5	1,817.9	1,514.3	188.7	(0.16)	1.20 x	9.6 x	NM	24.7%	12.5%
Sykes Enterprises, Incorporated (SYKE)	28.78	1,207.6	1,135.0	1,616.4	163.1	0.57	0.70 x	7.0 x	50.3 x	36.2%	10.1%
StarTek, Inc. (SRT) ^a	6.29	102.0	130.6	281.6	5.2	(0.82)	0.46 x	25.0 x ‡	NM	9.9%	1.9%
Mean		\$2,212.0	\$2,681.7	\$2,939.6	\$348.5	\$0.54	0.92 x	7.8 x	33.8 x	29.1%	11.7%
Median		1,589.5	1,817.9	1,616.4	188.7	0.57	0.89 x	7.4 x	29.5 x	30.5%	12.2%
Off-Shore											
Genpact Limited (G)	\$28.93	\$5,507.9	\$6,391.5	\$2,802.8	\$417.0	\$1.41	2.28 x	15.3 x	20.5 x	37.8%	14.9%
WNS (Holdings) Limited (WNS)	52.18	2,631.7	2,500.0	758.0	109.7	1.63	3.30 x	22.8 x	32.0 x	33.6%	14.5%
ExlService Holdings, Inc. (EXLS)	56.61	1,951.1	1,780.1	786.3	113.0	1.57	2.26 x	15.7 x	36.0 x	34.5%	14.4%
Mean		\$3,363.6	\$3,557.2	\$1,449.0	\$213.3	\$1.54	2.61 x	18.0 x	29.5 x	35.3%	14.6%
Median		2,631.7	2,500.0	786.3	113.0	1.57	2.28 x	15.7 x	32.0 x	34.5%	14.5%
All Companies											
Mean		\$2,705.5	\$3,056.9	\$2,300.8	\$290.6	\$0.97	1.65 x	12.1 x	31.6 x	31.8%	13.0%
Median		2,226.1	2,307.0	1,616.4	188.7	1.14	1.20 x	9.6 x	30.7 x	34.5%	12.5%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

‡ = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

(1) As of close July 31, 2018.

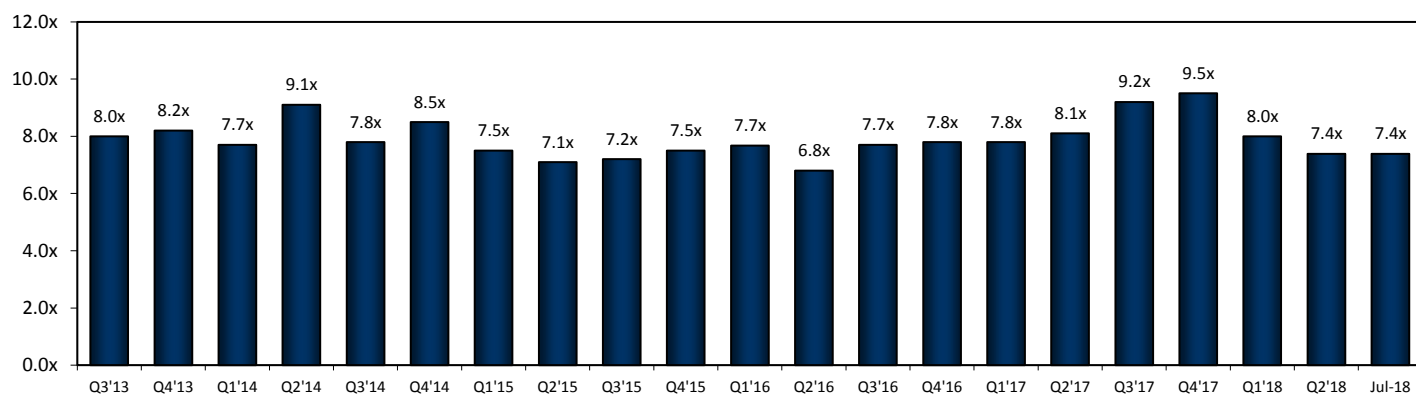
(2) Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

(3) As of June 30, 2018.

(4) Excludes non-recurring and discontinued operations.

^(a) On March 15, 2018, STR entered into an agreement to combine operations with Aegis Global.

Historical Enterprise Value-to-LTM EBITDA Multiples



Selected M&A Transactions

Announced	Target	Target Description	Acquirer	Value
July 30	International Elite Ltd. (SEHK:1328)	Provides outsourced CRM services	ND	\$78.2
July 22	Syntel, Inc. (NasdaqGS:SYNT)	Provides BPO and KPO (knowledge process outsourcing) solutions	Atos SE (ENXTPA:ATO)	\$3,669.2
July 3	Comgate (certain assets consisting of three call centers)	Provides outsourcing multi-channel customer experience solutions worldwide	Comdata S.p.A.	ND
July 2	Seed Outsourcing Pty Ltd	Provides outsourced business administration services	Intertrust N.V. (ENXTAM:INTER)	ND

ND – Not disclosed. Transaction values in millions.

Selected News

WNS (Holdings) Limited (NYSE:WNS) reported first quarter net income of \$22.4 million for fiscal year 2019 as compared to \$16.7 million for the prior year period. Earnings per share were \$0.42 versus \$0.32 for the prior year period. Revenues for the quarter increased to \$199.8 million from \$180.1 million for the same period in fiscal year 2018.

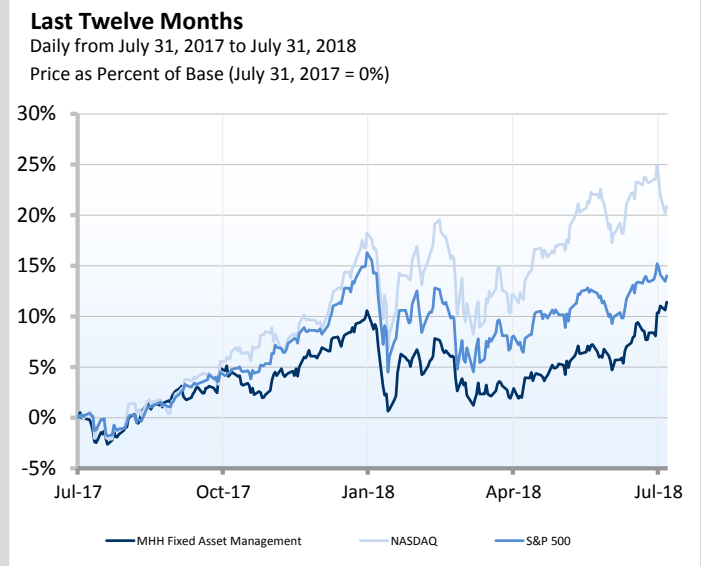
Note: All per share results are reported on a fully-diluted basis.

Fixed Asset Management

Outsourced facility management services including: facility maintenance, food service contracting, manned security services, uniform/linen rental and waste management services.

Comparative Index Performance

The Mufson Howe Hunter Fixed Asset Management Index^(a) increased by 5.4% in July of 2018.



Price Appreciation

	3-Year	LTM	1 Month
Mufson Howe Hunter Fixed Asset Management Index ^(a)	45.8%	11.4%	5.4%
NASDAQ	49.6%	20.9%	2.2%
S&P 500	33.9%	14.0%	3.6%

(a) Market cap weighted index assuming no dividend reinvestment. Mufson Howe Hunter Fixed Asset Management Index is comprised of all companies listed on the following two pages.

Selected Valuation Metrics

(\$ in millions, except per share data)

Company	Market & Capitalization			LTM Performance ⁽³⁾			Valuation			Margins	
	Price ⁽¹⁾	Equity Value	Enterprise Value ⁽²⁾	Revenue	EBITDA ⁽⁴⁾	EPS	Enterprise Value/Revenue	EBITDA	Price/EPS	Gross Profit	EBITDA
Facility Maintenance											
Rollins, Inc. (ROL)	\$52.58	\$11,472.3	\$11,388.0	\$1,707.5	\$355.8	\$0.86	6.67 x	32.0 x	61.2 x	51.0%	20.8%
Rentkil Initial plc (LSE:RTO)	4.62	8,490.4	9,708.8	3,178.9	655.6	0.49	3.05 x	14.8 x	9.5 x	80.3%	20.6%
Chemed Corporation (CHE)	321.81	5,128.9	5,257.7	1,700.0	254.7	6.75	3.09 x	20.6 x	47.7 x	31.2%	15.0%
EMCOR Group, Inc. (EME)	76.18	4,453.1	4,408.5	7,695.7	472.0	3.89	0.57 x	9.3 x	19.6 x	14.9%	6.1%
FirstService Corporation (TSX:FSV)	75.84	2,724.0	3,113.7	1,751.6	162.6	1.50	1.78 x	19.2 x	50.6 x	30.6%	9.3%
Healthcare Services Group, Inc. (HCSG)	43.19	3,183.6	3,095.5	1,996.3	104.2	0.94	1.55 x	29.7 x	45.9 x	11.5%	5.2%
ABM Industries Incorporated (ABM)	29.18	1,918.4	2,956.0	5,985.6	246.8	1.32	0.49 x	12.0 x	22.0 x	10.5%	4.1%
Comfort Systems USA, Inc. (FIX)	45.80	1,696.5	1,737.3	1,872.3	146.6	1.71	0.93 x	11.9 x	26.8 x	20.3%	7.8%
SP Plus Corporation (SP)	37.20	830.7	948.3	882.3	102.3	2.24	1.07 x	9.3 x	16.6 x	20.9%	11.6%
Mean		\$4,433.1	\$4,734.9	\$2,974.5	\$277.8	\$2.19	2.13x	17.6x	33.3x	30.1%	11.2%
Median		3,183.6	3,113.7	1,872.3	246.8	1.50	1.55x	14.8x	26.8x	20.9%	9.3%
Food Services											
Compass Group PLC (LSE:CPG)	\$21.33	\$33,777.7	\$38,612.6	\$29,614.5	\$2,764.7	\$0.92	1.30 x	14.0 x	23.1 x	24.5%	9.3%
Sodexo S.A. (ENXTPA:SW)	100.08	14,842.2	17,959.7	23,795.4	1,732.3	5.81	0.75 x	10.4 x	17.2 x	15.1%	7.3%
Aramark (ARMK)	37.10	9,134.5	16,781.6	15,151.8	1,312.1	1.98	1.11 x	12.8 x	18.7 x	10.6%	8.7%
Mean		\$19,251.5	\$24,451.3	\$22,853.9	\$1,936.4	\$2.91	1.06x	12.4x	19.7x	16.8%	8.4%
Median		14,842.2	17,959.7	23,795.4	1,732.3	1.98	1.11x	12.8x	18.7x	15.1%	8.7%
Manned Security Services											
Securitas AB (OM: SECU B)	\$16.73	\$6,106.1	\$7,842.3	\$10,556.6	\$672.8	\$0.87	0.74 x	11.7 x	19.3 x	17.6%	6.4%
G4S plc (LSE:GFS)	3.53	5,463.3	7,483.4	10,315.6	786.7	0.21	0.73 x	9.5 x	17.1 x	17.8%	7.6%
The GEO Group, Inc. (GEO)	27.54	3,360.0	5,953.8	2,277.7	394.2	1.15	2.61 x	15.1 x	23.9 x	24.8%	17.3%
The Brink's Company (BCO)	79.75	4,059.7	4,777.3	3,437.7	370.6	0.08	1.39 x	12.9 x	NM	21.7%	10.8%
Prosegur Compañía de Seguridad, S.A. (BME:PSG)	6.54	3,914.2	4,468.3	4,946.4	596.2	0.29	0.90 x	7.5 x	22.7 x	24.3%	12.1%
CoreCivic, Inc. (CXW)	23.89	2,832.0	4,245.3	1,760.7	402.8	1.40	2.41 x	10.5 x	17.1 x	28.8%	22.9%
Mean		\$4,289.2	\$5,795.1	\$5,549.1	\$537.2	\$0.7	1.46x	11.2x	20.0x	22.5%	\$0.1
Median		3,986.9	5,365.6	4,192.1	499.5	0.6	1.15x	11.1x	19.3x	23.0%	0.1
Uniform / Linen Rentals											
Cintas Corporation (CTAS)	\$185.07	\$19,750.8	\$22,286.8	\$6,337.4	\$1,262.0	\$6.11	3.52 x	17.7 x	30.3 x	44.7%	19.9%
UniFirst Corporation (UNF)	176.90	3,385.6	3,147.1	1,666.0	281.5	6.14	1.89 x	11.2 x	28.8 x	37.8%	16.9%
Mean		\$11,568.2	\$12,717.0	\$4,001.7	\$771.8	\$6.12	2.70x	14.4x	29.6x	41.3%	18.4%
Median		11,568.2	12,717.0	4,001.7	771.8	6.12	2.70x	14.4x	29.6x	41.3%	18.4%

(continued on next page)

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months

± = excluded from Mean and Median calculations

Source: Public Filings, Press Releases and Published Research Reports.

(1) As of close July 31, 2018.

(2) Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.

(3) As of June 30, 2018 except ARMK (June 29, 2018); CTAS (May 31, 2018); UNF (May 26, 2018); ABM (April 30, 2018); CPG (March 31, 2018) and SW (February 28, 2018).

(4) Excludes non-recurring and discontinued operations.

Fixed Asset Management

Selected Valuation Metrics

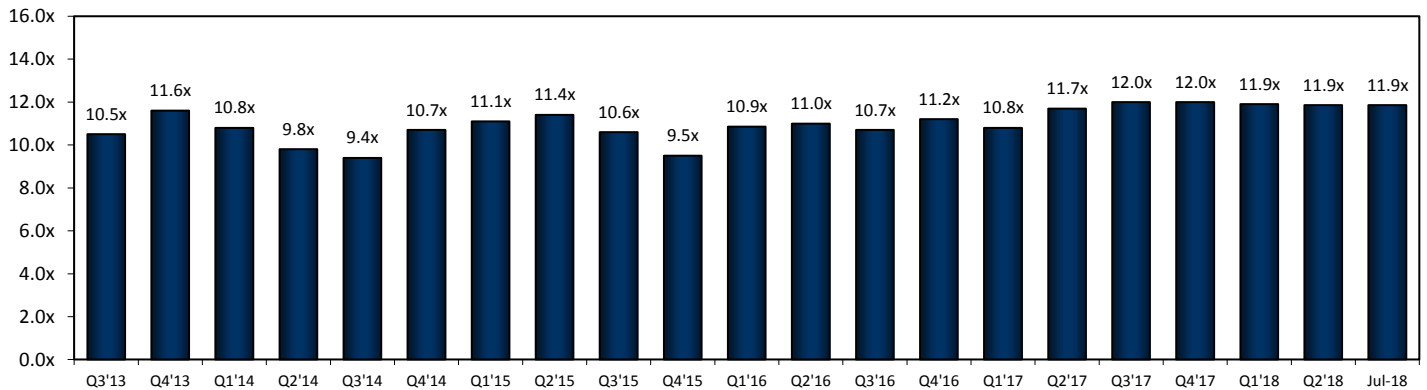
(\$ in millions, except per share data)

Company	Market & Capitalization			LTM Performance ⁽³⁾			Valuation			Margins	
	Price ⁽¹⁾	Equity Value	Enterprise Value ⁽²⁾	Revenue	EBITDA ⁽⁴⁾	EPS	Enterprise Value/ Revenue EBITDA		Price/ EPS	Gross Profit	EBITDA
Waste Management Services											
Waste Management, Inc. (WM)	\$81.34	\$35,169.7	\$45,095.7	\$14,556.0	\$4,066.0	\$4.66	3.10 x	11.1 x	17.5 x	37.9%	27.9%
Republic Services, Inc. (RSG)	68.36	22,417.2	30,563.8	10,076.2	2,810.8	3.95	3.03 x	10.9 x	17.3 x	38.5%	27.9%
Waste Connections, Inc. (WCN)	75.28	19,823.6	23,503.8	4,679.4	1,472.4	2.59	5.02 x	16.0 x	29.1 x	41.8%	31.5%
Stericycle, Inc. (SRCL)	65.29	5,587.3	8,270.7	3,583.3	711.3	(0.11)	2.31 x	11.6 x	NM	40.6%	19.9%
Clean Harbors, Inc. (CLH)	55.55	3,121.3	4,526.5	3,005.8	429.6	1.92	1.51 x	10.5 x	28.9 x	29.7%	14.3%
Casella Waste Systems, Inc. (CWST)	25.61	1,093.2	1,590.7	613.0	115.0	(0.61)	2.60 x	13.8 x	NM	32.0%	18.8%
Heritage-Crystal Clean, Inc (HCCI)	20.10	462.6	454.6	368.7	38.5	1.01	1.23 x	11.8 x	19.9 x	23.2%	10.4%
Mean		\$12,525.0	\$16,286.5	\$5,268.9	\$1,377.7	\$1.92	2.69 x	12.2 x	22.5 x	34.8%	21.5%
Median		5,587.3	8,270.7	3,583.3	711.3	1.92	2.60 x	11.6 x	19.9 x	37.9%	19.9%

NA = Not Available; NM = Not Meaningful; LTM = Latest Twelve Months
 ‡ = excluded from Mean and Median calculations
 Source: Public Filings, Press Releases and Published Research Reports.

- (1) As of close July 31, 2018.
 (2) Enterprise value is defined as equity value plus net debt, preferred stock and minority interests. Net Debt includes long term debt, short term debt, postretirement benefits and unfunded pensions, if applicable, less cash and cash equivalents.
 (3) As of June 30, 2018 except HCCI (June 16, 2018).
 (4) Excludes non-recurring and discontinued operations.

Historical Enterprise Value-to-LTM EBITDA Multiples



Selected M&A Transactions

Announced	Target	Target Description	Acquirer	Value
July 23	I.V.R.I. spa	Provides security and surveillance services	AllSystem S.p.A.	\$28.0
July 23	Certain Assets of Comsa Medio Ambiente, S.L.	Provides waste management services	Tradebe Management SL	ND
July 16	SASU. Groupe Vidimus	Provides recycling and industrial cleaning services	Nicollin Holding SA	ND
July 4	Lock & Hardware Division of LP Network Inc.	Provides security and lock and hardware installation services	Quality Solutions, Inc.	ND
July 3	Transwaste Recycling And Aggregates Limited	Provides recycling and waste services	Attero Recycling Ltd	ND

ND – Not disclosed. Transaction values in millions.

Selected News

Cintas Corporation (NasdaqGS:CTAS) reported net income of \$842.6 million for fiscal year 2018 as compared to \$480.7 million for the prior year. Earnings per share were \$7.56 versus \$4.39 for the prior year. Revenues for the year increased to \$6,476.6 million from \$5,323.4 million for fiscal year 2017.

Chemed Corporation (NYSE:CHE) reported second quarter net income of \$55.0 million for fiscal year 2018 as compared to (\$21.7) million for the prior year period. Earnings per share were \$3.27 versus (\$1.35) for the prior year period. Revenues for the quarter increased to \$441.8 million from \$415.1 million for the same period in fiscal year 2017.

Colliers International Group Inc. (TSX:CIGI) reported second quarter net income of \$23.8 million for fiscal year 2018 as compared to \$11.3 million for the prior year period. Earnings per share were \$0.60 versus \$0.29 for the prior year period. Revenues for the quarter increased to \$667.4 million from \$586.2 million for the same period in fiscal year 2017.

Comfort Systems USA, Inc. (NYSE:FIX) reported second quarter net income of \$32.5 million for fiscal year 2018 as compared to \$18.0 million for the prior year period. Earnings per share were \$0.87 versus \$0.48 for the prior year

period. Revenues for the quarter increased to \$535.0 million from \$465.4 million for the same period in fiscal year 2017.

EMCOR Group, Inc. (NYSE:EME) reported second quarter net income of \$70.8 million for fiscal year 2018 as compared to \$56.8 million for the prior year period. Earnings per share were \$1.21 versus \$0.95 for the prior year period. Revenues for the quarter increased to \$1,953.9 million from \$1,895.9 million for the same period in fiscal year 2017.

Healthcare Services Group, Inc. (NasdaqGS:HCSG) reported second quarter net income of \$25.8 million for fiscal year 2018 as compared to \$22.6 million for the prior year period. Earnings per share were \$0.35 versus \$0.30 for the prior year period. Revenues for the quarter increased to \$503.7 million from \$470.9 million for the same period in fiscal year 2017.

Heritage-Crystal Clean, Inc (NasdaqGS:HCCI) reported second quarter net income of \$6.0 million for fiscal year 2018 as compared to \$6.9 million for the prior year period. Earnings per share were \$0.26 versus \$0.30 for the prior year period. Revenues for the quarter increased to \$100.3 million from \$86.4 million for the same period in fiscal year 2017.

Prosegur Compañía de Seguridad, S.A. (BME:PSG) reported second quarter net income of \$40.2 million for fiscal year 2018 as compared to \$38.4 million for the prior year period. Earnings per share were \$0.05 versus \$0.05 for the prior year period. Revenues for the quarter decreased to \$1,161.0 million from \$1,229.2 million for the same period in fiscal year 2017.

Sodexo S.A. (ENXTPA:SW) reported second quarter net income of \$215.3 million for fiscal year 2018 as compared to \$201.4 million for the prior year period. Earnings per share were \$1.43 versus \$1.33 for the prior year period. Revenues for the quarter decreased to \$5,956.6 million from \$6,153.9 million for the same period in fiscal year 2017.

Rentokil Initial plc (LSE:RTO) reported second quarter net income of \$55.4 million for fiscal year 2018 as compared to \$371.9 million for the prior year period. Earnings per share were \$0.03 versus \$0.20 for the prior year period. Revenues for the quarter decreased to \$754.6 million from \$791.5 million for the same period in fiscal year 2017.

Republic Services, Inc. (NYSE:RSG) reported second quarter net income of \$234.9 million for fiscal year 2018 as compared to \$202.9 million for the prior year period. Earnings per share were \$0.71 versus \$0.60 for the prior year period. Revenues for the quarter decreased to \$2,517.8 million from \$2,526.7 million for the same period in fiscal year 2017.

Securitas AB (OM:SECU B) reported second quarter net income of \$91.4 million for fiscal year 2018 as compared to \$75.9 million for the prior year period. Earnings per share were \$0.25 versus \$0.21 for the prior year period. Revenues for the quarter increased to \$2,795.2 million from \$2,527.9 million for the same period in fiscal year 2017.

Rollins, Inc. (NYSE:ROL) reported second quarter net income of \$65.5 million for fiscal year 2018 as compared to \$53.7 million for the prior year period. Earnings per share were \$0.30 versus \$0.25 for the prior year period. Revenues for the quarter increased to \$480.5 million from \$433.6 million for the same period in fiscal year 2017.

SP Plus Corporation (NasdaqGS:SP) reported second quarter net income of \$15.3 million for fiscal year 2018 as compared to \$16.2 million for the prior year period. Earnings per share were \$0.68 versus \$0.72 for the prior year period. Revenues for the quarter decreased to \$195.1 million from \$234.9 million for the same period in fiscal year 2017.

The Brink's Company (NYSE:BCO) reported second quarter net income of (\$107.9) million for fiscal year 2018 as compared to \$14.2 million for the prior year period. Earnings per share were (\$2.11) versus \$0.28 for the prior year period. Revenues for the quarter increased to \$849.7 million from \$805.9 million for the same period in fiscal year 2017.

Waste Connections, Inc. (NYSE:WCN) reported second quarter net income of \$138.7 million for fiscal year 2018 as compared to \$123.7 million for the prior year period. Earnings per share were \$0.52 versus \$0.47 for the prior year period. Revenues for the quarter increased to \$1,240.0 million from \$1,175.6 million for the same period in fiscal year 2017.

Waste Management, Inc. (NYSE:WM) reported second quarter net income of \$499.0 million for fiscal year 2018 as compared to \$362.0 million for the prior year period. Earnings per share were \$1.15 versus \$0.81 for the prior year period. Revenues for the quarter increased to \$3,739.0 million from \$3,677.0 million for the same period in fiscal year 2017.

Note: All per share results are reported on a fully-diluted basis.

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