



ESSQUE

ZALU ZANZIBAR



LIFESTYLE™
Preferred
HOTELS & RESORTS

RACK RATES 2017

Accommodation Types	PEAK SEASON	SHOULDER SEASON	LOW SEASON	SHOULDER SEASON	PEAK SEASON	SHOULDER SEASON	FESTIVE SEASON
	06-31 Jan	1 Feb- 31Mar	1 Apr – 31 May	1 – 30 June	1 Jul – 31 Aug	1 Sep- 22 Dec	23 Dec – 05 Jan
Garden Suite	700	575	480	575	805	660	930
Superior Garden Suite	770	665	530	665	905	760	1030
Ocean View Suite	860	705	580	705	990	845	1230
Seafront Suite	1020	830	610	830	1130	985	1370
1 Bedroom Garden Villa with Pool	*	915	860	915	*	1085	*
2 Bedroom Garden Villa with Pool	*	1235	1150	1235	*	1385	*
3 Bedroom Garden Villa with Pool	3265	2630	2135	2630	3630	2785	3870
3 Bedroom Ocean View Villa with Pool	3620	2910	2360	2910	4280	3015	4520
4 Bedroom Ocean View Villa with Pool	4325	3480	2820	3480	5030	3675	5270
1 Bedroom Seafront Villa with Pool	*	1235	902	1235	*	1375	*
2 Bedroom Seafront Villa with Pool	*	1645	1205	1645	*	1770	*
3 Bedroom Seafront Villa with Pool	3970	3200	2590	3200	4530	3570	4770
4 Bedroom Seafront Villa with Pool	4750	3820	3095	3820	5530	4270	5770

CONDITIONS

ALL RATES QUOTED ABOVE ARE:

- RACK RATES
- IN UNITED STATES DOLLARS (USD)
- BASED ON DOUBLE OCCUPANCY FOR THE SUITES
- PER SUITE / VILLA PER NIGHT
- INCLUSIVE OF ALL LOCAL APPLICABLE TAXES
- ON HALF BOARD BASIS (BREAKFAST AND DINNER)
- VALID FROM 06TH JANUARY 2017 TO 04TH JANUARY 2018 AND SUBJECT TO CHANGE WITHOUT NOTICE
- EXTRA ADULT IN THE SUITES CHARGEABLE AT USD 70, NET PER PERSON PER NIGHT
- SINGLE OCCUPANCY, REDUCTION OF 20% FROM THE DOUBLE ROOM RATE, NET PER SUITE PER NIGHT
- CHILDREN OLDER THAN 12 YRS SHARING A ROOM WITH 2 ADULTS, CHARGED AT THE EXTRA PER PERSON PER NIGHT RATE
- A MINIMUM OF 5 NIGHT'S CONSECUTIVE STAY IS REQUIRED FOR ANY BOOKINGS FOR THE PERIOD 20TH DECEMBER 2016 UP TO AND INCLUDING 04TH JANUARY 2017
- AIRPORT TRANSFER CAN BE ARRANGED AT AN ADDITIONAL COST

SUPPLEMENTS

SUPPLEMENT TYPE	RATE (INCLUSIVE OF TAX)
FULL BOARD SUPPLEMENT (BREAKFAST, 3 COURSE LUNCH AND 4 COURSE DINNER, EXCLUDING BEVERAGES)	USD 35
COMPULSORY CHRISTMAS EVE DINNER SUPPLEMENT (24TH DECEMBER)	USD 150
COMPULSORY NEW YEAR'S EVE DINNER SUPPLEMENT (31ST DECEMBER)	USD 250

POLICIES

ALLOCATIONS	SUITE OR VILLA TYPE WILL BE GUARANTEED ONCE FULL PAYMENT CONDITIONS HAVE BEEN FULFILLED
CHECK IN & CHECK OUT	CHECK IN: 14H00 (2PM) CHECK OUT: 12H00 (12NOON) WHENEVER POSSIBLE, WE WILL DO OUR UTMOST TO ACCOMMODATE EARLY ARRIVALS OR LATE DEPARTURES
CANCELLATION POLICY	<p>IN CASE OF CANCELLATION, A WRITTEN NOTICE OF CANCELLATION MUST BE RECEIVED BY OUR RESERVATIONS VIA EMAIL: RES.PZAL@PERAQUUM.COM</p> <p>CANCELLATION IS ONLY CONFIRMED WHEN ESSQUEZALU ACKNOWLEDGES RECEIPT OF CANCELLATION. THE FOLLOWING CANCELLATION CHARGES WILL APPLY:</p> <p><u>LOW SEASON:</u> IF CANCELLED BETWEEN 2 TO 7 DAYS PRIOR TO ARRIVAL 1 NIGHT WILL BE CHARGED IF CANCELLED BETWEEN 1 & 2 DAYS 2 NIGHTS WILL BE CHARGED IF NO SHOW: 100% WILL BE CHARGED</p> <p><u>SHOULDER SEASON:</u> IF CANCELLED FROM 8 TO 14 DAYS PRIOR TO ARRIVAL 1 NIGHT WILL BE CHARGED IF CANCELLED BETWEEN 2 AND 8 DAYS 2 NIGHTS WILL BE CHARGED IF CANCELLED BETWEEN 1 & 2 DAYS: 50% OF TOTAL COSTS WILL BE CHARGED IF NO SHOW: 100% WILL BE CHARGED</p> <p><u>PEAK SEASON:</u> CHRISTMAS & NEW YEAR PERIOD (20TH DEC- 31ST DEC) IF CANCELLED FROM 15 TO 30 DAYS PRIOR TO ARRIVAL 2 NIGHTS WILL BE CHARGED IF CANCELLED FROM 7 TO 14 DAYS PRIOR TO ARRIVAL 50% WILL BE CHARGED IF CANCELLED LESS THAN 7 DAYS PRIOR TO ARRIVAL 100% WILL BE CHARGED</p>
NO SHOW	NO SHOWS ARE CHARGED AT 100% OF TOTAL BOOKING.
SUPPLEMENTS	<p>SUPPLEMENTS ARE NET PER PERSON, PER NIGHT CHILDREN 3-12 PAY 50% OF THE ABOVE SUPPLEMENTS. SUPPLEMENTS ARE PER PERSON, PER NIGHT AND FOR DURATION OF STAY – NOT COMBINABLE WITH ANY OFFERS</p>

PAYMENTS

UNLESS CREDIT HAS BEEN APPROVED, ALL RESERVATIONS MUST BE PRE-PAID IN FULL 30 DAYS PRIOR TO CLIENTS' ARRIVAL. SHORT LEAD RESERVATIONS MUST BE PRE-PAID IN FULL AT TIME OF BOOKING.

EARLY BIRD OFFER MUST FULFILL THE STIPULATED CONDITIONS OF THIS PROMOTION

CREDIT (BILLING) FACILITIES MAY BE APPLIED FOR BY FULFILLING THE CONDITIONS SENT BY ESSQUEZALU ZANZIBAR (PROVIDING 3 SUPPLIERS' REFERENCES AND BANK DETAILS). APPROVAL OF CREDIT FACILITIES REMAINS AT THE SOLE DISCRETION OF MAISHA LTD.

PAYMENT MAY BE MADE BY CERTIFIED CHEQUE, VALID CREDIT CARD OR WIRE TRANSFER, DEPENDING ON THE LEAD TIME OF RESERVATION.

PLEASE MAKE CHEQUES PAYABLE TO MAISHA LTD ESSQUE ZALU AND HAVE COURIERED TO ESSQUEZALU, NUNGWI, ZANZIBAR.

FOR WIRE TRANSFERS, PLEASE SEND PAYMENTS TO:

BENEFICIARY: MAISHA LTD ESSQUE ZALU
ACCOUNT NUMBER: 0150012543-USD
BENEFICIARY'S BANK: EXIM BANK (T) LTD, DAR ES SALAAM, TANZANIA
SWIFT: EXTNTZTZ

ACCEPTANCE

KINDLY ACKNOWLEDGE YOUR ACCEPTANCE OF THE TERMS AND CONDITIONS AS STATED ABOVE BY SIGNING BELOW AND INITIALLING ALL PREVIOUS PAGES. PLEASE SCAN AND RETURN TO SALES@ESSQUEHOTELS.COM

ON BEHALF OF ESSQUE ZALU ZANZIBAR	ON BEHALF OF
DUARTE CORREIA GENERAL MANAGER DATE	NAME TITLE DATE