

Lunch & Learn Seminar

New Laws for 2017 and How They Will Impact Your Practice

Wednesday, Nov. 2, 2016

11:30 a.m. – 1 p.m.

- Partnership HealthPlan ■ 495 Tesconi Circle, Santa Rosa, CA 95401 ■
■ \$20 registration fee includes complimentary lunch ■

PRESENTED BY  LEGAL

RETURN REGISTRATION BY: **Fax:** 707-525-4328 • **Email:** rachel@scma.org
Mail: SCMA, 2312 Bethards Dr. #6, Santa Rosa 95405

Name _____ Phone _____

Email _____ Fax _____

Practice name and address _____

Physician Office Manager Other _____

Check payment option: Check enclosed

VISA/MasterCard # _____ Exp. Date _____

Questions?

- **Contact Rachel Pandolfi at 707-525-4375 or rachel@scma.org** ■

Please help us prioritize speakers for future lunch and dinner programs by checking your top five topics of interest:

- Analyzing your managed care contracts
- Avoiding and preventing embezzlement
- Customer service successful practice
- Fundamentals for practice managers
- Getting paid: a physician's guide to taking charge of accounts receivable
- How it's being done: successful solo practices in 2016
- How to reduce medical practice overhead
- Knowing your options: benefits of merging, buying, selling, and other strategies
- Managing difficult employees and reducing conflict
- Managing up: masterful management for your physicians
- Managing your online presence
- MBA for MDs and managers (three-part series)
- Medicare changes for 2017
- Re/negotiating PPO contracts
- Reducing overhead and increasing profitability
- Survival skills to thrive in independent practice
- Tips to avoid practice management hypertension